

MEDA Finance 2019 Survey

Grants, Technical Assistance and Lines of Credit for the Mediterranean Region





Deutsch-Arabisches
Industrie- und Handelskammer
German-Arab
Chamber of Industry and Commerce
الغرفة الألمانية للصناعة والتجارة



The measures we have taken brought about real economic reform and we are proceeding seriously. Moreover, we have created a very strong legislative structure in order to attract investments.

Today, Egypt is the second biggest economic revenue for any investors worldwide.

Abdel Fattah El Sisi
President of the Arab Republic of Egypt



The EBSOMED project is led by BUSINESSMED within a consortium consisting of 6 partners.





Egypt once again is writing down its history, moving fast on the road of democratization, socio-economic development and inclusive growth.

And the government shall spare no effort in creating an environment conducive to doing business in the spirit of a free market economy, in a fair and transparent manner governed by the rule of law.

Together, in a public private partnership we shall create a new Egypt, an Egypt of democracy, stability, and prosperity for all our people.

Egypt today has all the potentials that qualify it to achieve a marked economic boom within the coming years,

Dr. Eng. Mostafa Madbouly
The Prime Minister of Egypt



Today, Egypt is witnessing a sea of change, drifting steadily towards the creation of an environment conducive to investments.

To that end, Egypt is progressing fast with new investment-friendly laws and simplified procedures, which is all mandated by a new constitution, ensuring free market economy, protecting and promoting private investments, which is supported by a clear political will, and most important, the will of the people of Egypt.

The tsunami of business climate improvement, will make Egypt a haven for investments, where the Government, hand-in-hand with the vibrant business community, have embarked on a spree of modernization.

Such a tsunami is paving the way for attracting investments through key mega-projects, PPPs and opening-up new sectors by changing the role of the government from an operator to the highly needed regulator, a fact that was emphasized by President Abdel Fatah El Sisi in various fora.

In parallel, a fast track, self-initiated, economic stabilization and structural adjustment was conducted, rationalizing subsidies and government expenditure, reducing the budget deficit, while initiating a stimulus package that started bearing fruit and was acclaimed by IMF, WB and all rating international bodies..

Dr. Sahar Nasr
Minister of Investment and International Cooperation



With a view to build a modern Egypt, our 2020 strategy is based on developing industry as the engine of sustainable economic development in Egypt, improving small, medium, as well as micro enterprises, and increasing exports. It also rests on promoting innovation, conserving energy, enhancing technical and vocational education and creating a business climate capable of supporting the national economy and ensuring a stable, balanced growth

And the European Union, our number one trade, investment and tourism partner, as well as our key educational, training and research and development partner, shall benefit from this strategy where we can jointly increase our exports to our free-trade-areas, inclusive over 1.8 billion consumers through joint local value added manufacturing and trade in a win-win manner.

And this initiative, along with many others, show the available funding that could support realizing such cooperation.

Eng. Amr Nassar
Minister of Trade and Industry



All the prerequisites of success and progress can be found within our Euro-Mediterranean cooperation.

In the southern Mediterranean, we have energy resources, and a never ending flow of low-cost highly skilled labor. In the northern Mediterranean, we have trans-border capital and advanced technology, together, we have a large growth-supporting market.

The main challenge before us is to mobilize the necessary financial resources, and to make this financing available to the private sectors of the Southern Mediterranean states. We must ensure that our objectives are not affected by the current regional problems.

In this regards, we welcome, the positive stances of our bilateral and multilateral development partners and financial institutions

Ahmed El Wakil
Chairman, FEDCOC & ASCAME



From Egy-Finance 2008 to Meda Finance 2019 is a sea of change. Thanks to the support of the European Commission and its EBSOMED regional programme implemented by the Med Alliance (BusinessMed, ANIMA, & ASCAME, Eurochambres and the German Arab Chamber of Industry & Commerce), and our implementing partners, namely, Federation of Egyptian Chambers and the Confederation of Egyptian European Business Associations.

Thanks to the cooperation of the EC and all bilateral & multilateral donors & development banks and Funds, we were able to produce this survey that includes highly needed instruments encompassing grants, technical assistance and preferential lines of credit exceeding EUR 22 billion which are available to Mediterranean SME's

We believe that we have created a process rather than initiative, hence we do look forwards to your support in periodic updating and your partaking in Meda Finance 2020.

Dr. Alaa Ezz
Meda Finance coordinator

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1. Support Programs for the MEDA Region

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1.1 Abu Dhabi Fund for Development

Short Description

Abu Dhabi Fund for Development (ADFD), established July 15, 1971, is an autonomous national entity affiliated with Abu Dhabi government.

ADFD aims to help developing countries to achieve sustainable socio-economic growth; through financial assistance in the forms of concessionary loans, managing government grants and equities. ADFD also peruses investments in order to encourage the private sector in the recipient countries to play an essential part in accelerating the economic development process, and at the same time playing a pivotal role in strengthening and diversifying the future resources of the Fund.

Business Sectors

Transport, industrial, health care, agriculture, electricity, water sector, housing, renewable energy, education, social services, transportation, roads, animal and marine wealth, manufacturing, tourism development sectors

Target population

Middle East, Africa, Asia and some European countries
(www.adfd.ae/english/Countries/Pages/Home.aspx)

Development Funding

(www.adfd.ae/english/Operationalactivity/DevelopmentFunding/Pages/Development-Funding.aspx)

Type of funding

Loans, Grants

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Amount offered

Minimum: USD 5 million

Maximum: USD 100 million

Application process

Official submissions should come from a government entity, specifically through the ministry in charge of international borrowing.

All requests should indicate that the project is within development priorities.

The request for funding should be supported by an economic feasibility study, projected cash flow and the financing plan.

Contact:

King Abdullah bin Abdulaziz Al Saud Street

P.O.Box 814

Al-Bateen Area

Abu Dhabi, United Arab Emirates

Tel: +97126677100

Email: info@adfd.ae

Website: www.adfd.ae/english/Pages/Home.aspx

1.2 Accelerator Tech

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Short Description

Accelerator was founded by Dr. Fawaz Zu'bi in Jordan in 2005. Backed by a diverse group of institutional and individual investors from around the world, Accelerator was established with the aim of investing in technology in the Middle East. In doing so, Accelerator was one of the region's first institutional venture capital investors.

Accelerator is driven by a belief in the potential of the Arab World to create successful and innovative companies in the technology, media, and telecom sectors. Recognizing this potential, Accelerator has since its establishment been a partner to the companies, entrepreneurs, investors, and stakeholders who are driving success stories in the Middle East.

Accelerator's ethos is first and foremost entrepreneurial, and Accelerator takes an innovative approach to capturing opportunities and addressing challenges in the Middle East's technology ecosystem. In doing so, Accelerator has since 2005 been a bridge between the Middle East and the rest of the world, working to expand networks, promote knowledge transfer and access, and strengthen relationships between entrepreneurs, businesses, and technology communities from and between the Middle East and the rest of the world.

Business sectors

Technology, media, telecom sectors

Target population

MENA region

Type of funding

Private Equity (controlling minority)

Amount offered

Minimum: USD 0,5 million

Maximum: USD 5 million

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Contact

Accelerator Technology Holdings

P.O. Box 5367, Amman, 11183, Jordan

123 Zahran Street, between 5th and 4th Circles

Tel: +962-6-593-9094

Fax: +962-6-593-9097

Email: enquiries@accelerortech.com

Website: <http://accelerortech.com/>

1.3 Acumen

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Short Description

Acumen raises charitable donations to invest in companies, leaders, and ideas that are changing the way the world tackles poverty. Investments have impacted over 100 million people and are solving some of the world's toughest social problems. The aim in investing patient capital is not to seek high returns, but rather to jump-start the creation of enterprises that improve the ability of the poor to live with dignity.

Business sectors

Agriculture, education, energy, health, housing, water, sanitation, finances, workforce development

Target population

India, Pakistan, East Africa, West Africa, Latin America

Type of funding:

Equity Investments, Debt

Amount offered:

Minimum: USD 2500.000 per project

Maximum: USD 3 million per project



Deutsch-Arabisches
Industrie- und Handelskammer
German-Arab
Chamber of Industry and Commerce
الغرفة الألمانية العربية للصناعة والتجارة

Contact:

40 Worth Street, Suite 303
New York, NY, 10013, USA
Tel: +1 (212) 566-8821
Fax: +1 (212) 566-8817

Website: <http://acumen.org/>



The EBSOMED project is led by BUSINESSMED within a consortium consisting of 6 partners.



EUROCHAMBRES



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1.4 Actis

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Short Description

Actis is a leading investor in growth markets across Africa, Asia and Latin America. They deliver consistent, competitive returns, responsibly, through insights gained from trusted relationships, local knowledge and deep sector expertise. Actis work to build successful sustainable businesses.

Business sectors

Multi-Sector

Target population

Africa, Asia, Latin America

Type of funding

Private Equity, Real Estate

Capital raised since inception

USD 15 billion

Contact

2 More London Riverside, SE1 2JT

London, UK

Tel: +44 20 7234 5000

Email: info@act.is

Website: www.act.is

1.5 African Development Bank Group (AfDB)

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Short description

The African Development Bank (AfDB) Group's mission is to help reduce poverty, improve living conditions for Africans and mobilize resources for Africa's economic and social development. The Bank Group achieves this objective by mobilizing and allocating resources for investment in regional member countries; and providing policy advice and technical assistance to support development efforts. The AfDB is a multilateral development finance institution comprising 53 African countries (regional members) as well as 24 non-regional countries.

Business Sectors

Agriculture and agro-industries, climate change, economic and financial governance, education, energy and power, environment, gender, health, human capital development, information and communication technology, infrastructure, private sector, transport, water supply and sanitation

Target population

Regional member countries in Africa

Type of funding

Loans, Grants, Guarantees, Special funds

Amount offered

The amounts offered vary according to the funding tools and mechanisms applied.

More information can be accessed under the following link:

www.afdb.org/en/documents/financial-information/lending-rates/

Contact

AFRICAN DEVELOPMENT BANK GROUP

Avenue Joseph Anoma
01 BP 1387 Abidjan 01
Côte d'Ivoire

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SOME BANK OPERATIONS ARE LOCATED AT

Immeuble du Centre de commerce International d'Abidjan CCIA
Avenue Jean-Paul II
01 BP 1387
Abidjan 01, Côte d'Ivoire

EGYPT COUNTRY OFFICE

African Development Bank Group
72b, Al-Maahad El-Eshteraky st. 5th floor
Afreximbank Bldg. – Opposite to Marryland Roxy /Heliopolis
Cairo, Egypt
Tel: (202) 22 563 790/1
Fax: (202) 22 563 792

Website: www.afdb.org/en/countries/north-africa

1.6 African Development Bank: Africa Climate Change Fund

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Short Description

The Africa Climate Change Fund (ACCF) supports African countries in building their resilience to the negative impacts of climate change and transitioning to sustainable low-carbon growth. Established in 2014, the ACCF is hosted and managed by the Environment and Climate Change Division of the African Development Bank (AfDB), and implemented in collaboration with other Bank departments.

Following Italy's commitment to the ACCF, the Fund is in the final stages of its conversion to a multi-donor trust fund, with the signature of a new agreement between the Bank, the government of Germany and the government of Italy expected by the end of 2016. Once the conversion is complete, the ACCF plans to launch a new call for proposals in early 2017. Given the strong demand for ACCF resources, the Bank will continue to engage with potential donors with the aim of securing an additional funding commitment.

Business sector

Climate-resilience, low-carbon growth

Target Population

Africa

Type of funding

Grant

Amount offered

Maximum: USD 500,000

Application process

Response to a call for proposals

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Contact

AfDB Environment and Climate Change Division Manager:

Mr. Kurt Lonsway: k.lonsway@afdb.org

ACCF Coordinator

Ms. Louise Helen Brown: l.brown@afdb.org

Website:

www.afdb.org/en/topics-and-sectors/initiatives-partnerships/africa-climate-change-fund/

www.afdb.org/en/news-and-events/loans-grants/

1.7 African Development Bank: Sustainable Energy Fund for Africa (SEFA)

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Short Description

The Sustainable Energy Fund for Africa (SEFA) is a multi-donor trust fund administered by the African Development Bank – anchored in a commitment of USD 60 million by the Governments of Denmark, the United States and the Norway – to support small- and medium-scale Renewable Energy (RE) and Energy Efficiency (EE) projects in Africa. In many African countries, smaller clean/renewable energy projects are potentially viable from a commercial perspective, but the initial development costs often prevent these projects from accessing necessary financing. SEFA is founded on the premise that reliable, clean and affordable energy can contribute to strong African economies and can have a positive impact in creating employment opportunities across the continent.

Business Sector

Energy efficiency, renewable energy

Target population

Africa

Type of funding

Project preparation Grants, Technical Assistance

Total amount committed

Minimum: USD 30 million

Maximum: USD 200 million

Application process

SEFA is structured to respond to requests originated or championed by AfDB staff. All proposals received will be screened and pre-assessed against the basic eligibility criteria by the SEFA Secretariat, currently hosted in the Energy, Environment and Climate Change Department (ONEC) of AfDB.

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Contact

TECHNICAL CONTACT (SECRETARIAT)

SEFA Coordinator, Energy, Environment and Climate Change Department

João Duarte Cunha: j.cunha@afdb.org

RESOURCE MOBILIZATION FOCAL POINT

Principal Resource Mobilization Officer

Serign Cham: s.cham@afdb.org

Website: www.afdb.org/en/topics-and-sectors/initiatives-partnerships/sustainable-energy-fund-for-africa/

1.8 AfricInvest

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Short Description

AfricInvest was founded in 1994 and is part of Integra Group, an investment and financial services company based in Tunisia. AfricInvest has dedicated investment teams focused on Africa, and employs 50 professionals based in six offices.

AfricInvest manages 1.1 million Euros across 18 funds and benefits from strong, long-term support from both local and international investors, including leading development finance institutions in the United States and Europe. The firm targets growth-capital investments in small and medium-sized enterprises (SMEs) that are well-positioned in their local markets with the potential to scale up their activities beyond their own country's borders and become "regional champions".

Having co-founded the African Venture Capital Association (AVCA) as well as the Middle East North Africa Private Equity Association (MENAPEA) and the EuroMed Capital Forum, the firm is an active promoter of the private equity industry in the region.

Business sectors

Consumer and retail, financial services, agribusiness, telecom and telecommunication, pharmaceuticals, logistics, chemicals, health care, and education

Target population

Africa

Type of funding

Equity financing at all stages

Amount offered

Minimum: USD 1,5 million

Maximum: USD 3 million

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Application Process

AfricInvest manages various funds. Please contact your nearest office for more details.

Contact

Egypt

The Greek campus

171 Tahrir Street, Bab El Louk,

Cairo, Egypt

Tel: +20 127 793 1331

AfricInvest has eight offices across Africa (Morocco, Algeria, Tunisia, Cote d'Ivoire, Nigeria, Ghana, France and Kenya) and an office in France and a representative office in London, UK. Please refer to their website for contact information of your nearest office: www.africinvest.com/contacts/locations/

Contact form: Please use the online form provided on www.africinvest.com/contacts/locations/

Website: www.africinvest.com/index.php

1.9 African Water Facility (AWF)

Short Description

The African Water Facility (AWF) is an initiative led by the African Ministers' Council on Water (AMCOW) to mobilise resources to finance water resources development activities in Africa. It is hosted and managed by the African Development Bank (AfDB).

The African Water Facility (AWF) provides grants and expert technical assistance to implement innovative water projects and raise investment for water projects throughout Africa.

The goal of the AWF is to mobilise and apply financial and human resources to ensure water security in Africa, thereby contributing to meeting the targets and goals established by the Africa Water Vision 2025 and the Millennium Development Goals. The AWF will continue supporting delivery of the African Water Vision 2025 which will result in enhanced equitable and sustainable development and management of African water resources for poverty alleviation, socio-economic development, regional cooperation, the environment and resilience to water-related disaster and climate change.

Business sectors

Water

Target population

Africa

Type of funding

Co-financing, Grants, Loans, Technical assistance

Amount offered

Minimum grant: EUR 50.000

Maximum grant: EUR 5 million

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Application process

Applicants are requested to read the instructions in the AWF Funding Project proposal and submit sufficient documentation of their submitted projects. Download the AWF Funding Project proposal Form. Form should be sent to the general AWF email: africanwaterfacility@afdb.org.

AWF Strategy 2017-2025

www.africanwaterfacility.org/fileadmin/uploads/awf/Publications/AWF_Strategy_2017-2025_-_Final.pdf

Contact

AFRICAN WATER FACILITY

African Development Bank

Immeuble du Centre de commerce International d'Abidjan CCIA

Avenue Jean-Paul II

Abidjan, 01 BP 1387

TECHNICAL DEPARTMENT AND TASK MANAGER

Jean-Michel Ossete, Tel: (225) 20 26 27 71

PARTNERSHIPS AND COOPERATION UNIT FOCAL POINT

Chioma Onukogu, Tel: (225) 20 26 42 20, Email: c.onukogu@afdb.org

Website: www.africanwaterfacility.org/en/

1.10 Al Masah Capital Limited

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Short description

Al Masah Capital Limited is an exempted company incorporated with limited liability in the Cayman Islands with offices in Dubai and Abu Dhabi. It provides alternative asset management (private equity, real estate, multi-strategy and special funds), advisory, research and portfolio management services to institutional and individual investors, with a focus on the Middle East and North Africa.

Al Masah currently invests in healthcare, education, food and beverage and logistics companies that have strong management teams, a scalable business model and the potential to become a regional leader in their respective fields. The companies should be profitable, should have existed for at least two to three years and may become strong candidates for future industry consolidation. Post-acquisition, the investment team actively works with companies' management teams to increase earnings in a sustainable way through business expansion, synergies and operational optimization.

Business sectors

Healthcare, education, food and beverage, logistics

Target population

MENA and South East Asia, North America, Europe

Type of funding

Private equity, Real estate, Multi-strategy and special funds, currently 8 active mandates and 0,6 billion US Dollars raised



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Application process

Please contact for further information: nishakhiara@almasahcapital.com

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Contact

Al Masah Capital Management Limited
Level 9, Suite 906 & 907 ETA Star - Liberty House
Dubai International Financial Centre
506838 Dubai
United Arab Emirates
Tel: +971-4-453-1500
Email: info@almasahcapital.com

Website: www.almasahcapital.com



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German-Arab
Chamber of Industry and Commerce
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1.11 Al Tamimi Investments

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Short description

Al Tamimi Investments (ATI) is a dynamic and diversified Dubai-based holding company with an extensive investment portfolio. A gateway for companies wanting to enter the Middle East market, they venture into businesses across all types of industries and at any stage within their business cycle. Set in a leading consumer market and a popular tourist destination, ATI have geared their current efforts towards expansion, with a strong focus on the retail sector. Since inception in 2006, the company has mirrored the region's growth across a number of industries and is increasing its presence in the market.

Al Tamimi Investments focus is on maximizing each business opportunity which is presented to them, and creating mutually beneficial partnerships with like-minded companies and entrepreneurs, both in the Middle East and around the world. ATI works with their partners to create long-term business relationships, utilising their expertise, professionalism and diverse network. Positioning themselves for global expansion, they actively assess outbound as well as inbound investment propositions, placing capital in businesses and other vehicles that are designed to generate tangible social impact as well as a financial return.

Business Sectors

Businesses at all stages, especially start-up businesses. healthcare, hospitality, education, fashion&beauty, food&beverage, home maintenance, maritime

Target population

Middle East

Type of funding

Equity financing (minority to majority) all equity rounds

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Amount offered

Maximum: USD 5 million

Application process

If an investment is sufficiently well developed, it gets introduced to their internal investment team who then assess the opportunity based on several criteria, for instance the company's industrial expertise, risk and opportunity valuation, the company's size and potential to grow, the global presents and its sustainability, etc.

Contact

Dubai Office

PO Box 117281, Dubai, UAE

Jumeirah Lake Towers, Cluster Y, Swiss Tower, Office 2102

Tel: +971 4 279 6200

Fax: +971 4 279 6201

Email: info@tamimiinvestments.com

Website: www.tamimiinvestments.com/

1.12 Alkhabeer Capital

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Short description

Alkhabeer Capital is an asset management and investment banking firm providing investment products and services for institutions, family groups and qualified investors with the aim of delivering real and enduring economic value.

Alkhabeer Capital also provides advisory services on structuring Waqf entities and Waqf wealth management through its “Waqf” Program, which targets educational institutes, charitable foundations, family groups, high net worth individuals and other philanthropists who wish to establish Waqf entities. Headquartered in Jeddah, Alkhabeer’s Shari’ah-compliant products and services are built upon strong deal sourcing that is distinguished by executional vigor, attractive values, and a profound understanding of clients’ needs and risk profiles.

Target population

GCC, US, UK

Type of funding

- Funds
- Grants
- Loans
- Real Estate
- Equity
- Waqf

Application process

Please contact Alkhabeer Capital directly: info@alkhabeer.com

Contact



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Chamber of Industry and Commerce
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P.O. Box 128289

Jeddah 21362

Kingdom of Saudi Arabia

Tel: +966 12 658 8888

Fax: +966 12 658 6663

Email: info@alkhabeer.com

Website: www.alkhabeer.com



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1.13 Amethis Investment

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Short Description

Amethis started its activities in December 2012 and has since then raised over 650 million USD in investment capacity, making it one of the leading investment funds entirely dedicated to long-term responsible financing in Africa.

Amethis aims to reconcile private finance and ethics by combining strict financial standards and results with development, social and environmental assessment tools. It is a conservative investor, using little leverage to strengthen its portfolio companies' resiliency, while capitalizing on their strong potential to maximize their long-term value. Amethis invests in promising local and family-owned African mid-cap companies to support them as they become national or regional champions with an exit strategy within 5 to 8 years.

Business Sectors:

Financial services, agri-business, manufacturing, services and consumer goods

Target population

Africa

Type of funding

Private Equity, Debts

Amount offered

Minimum: USD 15 million

Maximum: USD 35 million



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Amount already committed

Over USD 500 million

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Contact

18 rue de Tilsitt,

75017 Paris, France

Tel: +33 (0) 1 56 68 85 60

Email: info@amethisfinance.com

Website: www.amethisfinance.com/



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1.14 Amundi

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Short description

Amundi is EU's largest asset manager and has developed savings solutions to meet the needs of more than 100 million retail clients worldwide and designs innovative, high-performing products for institutional clients which are tailored specifically to their requirements and risk profile. The group contributes to funding the economy by orienting savings towards company development.

Business sector

Employment, housing, health, education, services for associations, environment, international solidarity

Target population

Europe, Asia-Pacific, Middle East, America

Type of funding

- Funds
- Equity
- Multi-asset

Amount offered

Minimum: USD 5 million

Maximum: USD 15 million

Contact

HEADQUARTER

90, boulevard Pasteur Paris

75730 Paris, Cedex 15 France

Email: directeurcommercial@amundi.com

AMUNDI INVESTMENT MOROCCO

3 rue Abou Zaïd Edaboussi (ex Necker)

20 000 Casablanca, Morocco

Sales contact: Zineb BENNANI

Tel: +212 5 22 79 08 06

Email: zineb.bennani@attijariwafa.com

Website: <http://about.amundi.com/>

1.15 Arab League Countries (ALC): The Arab Fund for Economic and Social Development (AFESD)

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Short Description

The Arab Fund for Economic and Social Development (the Arab Fund), based in the State of Kuwait, is an Arab regional financial institution focused on funding economic and social development by financing public and private investment projects and providing grants and expertise. The Arab Fund's activities are characterized by a number of important aspects that make it a model of cooperation and Arab economic integration, and a reflection of outstanding joint Arab action.

The Arab Fund is similar in functions to the major regional multilateral development-finance institutions. Its principal purpose is to contribute to the financing of economic and social development projects in Arab States. To attain its purpose, the Arab Fund provides financing for economic development projects by extending loans and providing grants to support the implementation of development projects in the member states. Its function is to assist and encourage the economic and social development of Arab countries.

Business sectors

Roads, water, agriculture, industry, transport, telecommunication, social service, energy and electricity

Target population

Algeria, Bahrain, Djibouti, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Mauritania, Morocco, Oman, Palestine, Qatar, Saudi Arabia, Somalia, Sudan, Syria, Tunisia, United Arab Emirates, Yemen

Type of funding

Loans, Grants, Technical and Advisory Services

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Amount offered

The average amount for private equity is between KD 365.625 and KD 7.236.250

The average amount for loans is between KD 1.000.000 and KD 8.250.000

Application process

Loan/Grant Application Procedure: www.arabfund.org/Default.aspx?pageId=450

Withdrawal Application Procedure: www.arabfund.org/Default.aspx?pageId=451

Contact

H.E. Mr. Abdlatif Yousef Al-Hamad

Director General / Chairman of the board of Directors

P.O. Box 21923 SAFAT

13080 Kuwait, State of Kuwait

Tel: (965) 2495 9000

Fax: (965) 249 593 90/91/92

Email: HQ@ARABFUND.ORG

Website: www.arabfund.org

1.16 Ashoka Arab World (AAW)

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Short Description

Ashoka Arab World (AAW), launched in 2003, is the regional branch of Ashoka: Innovators for the Public. Since its inception, AAW has identified and elected more than 100 of the region's leading social entrepreneurs in 11 Arab countries.

Ashoka wants to shape a global, entrepreneurial, competitive Citizen Sector one that allows social entrepreneurs to thrive and enables the world's citizens to think and act as change makers. They want to do this by the active inclusion, promotion and development of the Citizen Sector as the key agent to bring about self-sufficient social change. Ashoka strives to promote social change in the broadest sense possible, both by bridging the gap between the civic and business sector through various programs, and by empowering pioneers in the field of social entrepreneurship.

Business sector

Multi-level

Target population

MENA region

Type of funding

Venture Capital

Application process

<http://ashoka-arab.org/en/selection-criteria-process/>



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Contact

93A Abdel Aziz Al Saud Street, 7th floor, Apartment 1, Manial,

Cairo, Egypt

Tel: +2 02 25328586

Email: venture-assist@ashoka-arab.org

Website: www.ashoka.org/en#



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1.17 Austrian Development Agency (ADA): Austrian Development Cooperation

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Short description

Austrian Development Cooperation (ADC) supports countries in their sustainable development. The Foreign Ministry of Austria (FMEIA) plans ADC strategies and programs. The Austrian Development Agency (ADA), the operational unit of ADC, implements these together with public institutions, non-governmental organizations and enterprises. Austrian Development Cooperation aims at reducing poverty, conserving natural resources and promoting peace and human security in partner countries. Long-term programs and projects support help towards self-help. The ultimate goal is to bring about a sustainable improvement of life conditions.

Business sectors

Education, peacebuilding, human security, migration and development, water, energy, environmental and climate protection, gender equality, employment

Target population

Developing and emerging countries

Type of funding

Grants, Technical assistance, Business partnership

Amount offered

Grants max. 50 per cent of direct project costs up to 200.000 EUR; max. 20.000 EUR for a feasibility study

Application process

To be eligible for funding, your project must meet the following conditions:

- You are making long-term investments in or importing goods from a developing country
- Your activity is based on a business model that is expected to generate turnover and profits
- Your project includes flanking measures that contribute both to improving the local social, ecological or economic environment and the success of your company
- The head office is based within the European Economic Area or Switzerland

www.entwicklung.at/en/actors/businesses/business-partnerships/what-we-fund/

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Contact

Business partnership office at the Austrian Development Agency (ADA)

Zelinkagasse 2

1010 Vienna, Austria

Tel: +43(0)1 90 399 - 2577

Email: wirtschaft@ada.gv.at or office@ada.gv.at

Website: www.entwicklung.at/en/

1.18 Badia Impact Fund

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Short description

Badia Impact Fund is a closed-end venture capital fund, incorporated in the Netherlands. The fund seeks to invest seed, start-up and expansion capital in early and growth stage Technology, Media, and Telecom (“TMT”) SMEs. It is managed by Badia Management Company B.V. and provides capital, support, and networks to the Middle East's leading technology ventures and entrepreneurs.

Business sectors

E-commerce, healthcare technology, financial technology, and others

Target population

Mainly Jordan, but also whole Middle East and U.S.

Type of funding

Venture Capital

Amount offered

USD 200.000 and USD 3.000.000

Contact

NETHERLANDS

Teleportboulevard 140
Amsterdam, 1043EJ, Netherlands

Tel: 31-20-540-5800

SILICON BADIA



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Industrie- und Handelskammer
German-Arab
Chamber of Industry and Commerce
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123 Zahran Street

Amman, 11181, Jordan

Tel: +962-6-593-9094

Email: info@siliconbadia.com

Website: www.siliconbadia.com/



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1.19 Bamboo Finance

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Short Description

Since Bamboo launched in 2007 it has proved that private capital can be profitably deployed as a tool for effective change. It has about 290 million USD under management with a portfolio of 33 companies in over 20 countries. Bamboo Capital Partners is a commercial private equity firm making investments that matter. Experts in energy, healthcare and financial services globally, Bamboo has offices in Luxembourg, Geneva, Bogota, Nairobi and Singapore.

As of today the fund has received commitments of 51 million USD from private and institutional investors. The fund has an actively managed portfolio diversified across sectors and geographies benefitting low income communities.

Business sectors

Finance, energy, healthcare

Target population

All emerging markets

Type of funding

Private Equity, Debts

Amount offered

Minimum: USD 0,25 million

Maximum: USD 9 million

Application Process

For further information and business plan submission contact:

businessplan@bamboofinance.com

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Contact

LUXEMBOURG

7, Rue Robert Stumper, 2557, Luxembourg

Tel.: +352 26 09 57

Contact: Xavier Sabatier

AFRICA

7th Floor, Purshottam Place

Westlands Road, Nairobi, Kenya

Tel.: +254 20 360 1803

Website: www.bamboocp.com/about/

1.20 Bank Alkhair

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Short Description

Founded in 2004 and headquartered in Bahrain, Bank Alkhair is an Islamic wholesale bank, with an international presence in the US, Saudi Arabia, Malaysia and Turkey. Bank Alkhair seeks to deliver exceptional value to clients and shareholders through a focus on innovation, professionalism and integrity – the shared values that drive the Bank's endeavor to be a leading global provider of Shari'ah-compliant financial services.

Bank Alkhair's Private Equity division is engaged in transaction origination; investment structuring; placement to third-party investors and co-investors; post acquisition management; and private equity portfolio exits, with the aim of enhancing value at each stage.

The Private Equity division's strategy is to make selective investments in privately held companies with a specific focus on family-owned or closely-held businesses that aim to raise equity without going public, while allowing the sellers to retain continuing ownership.

Business sectors

Oil and gas services, industrial services, building materials, logistics, and agri-business sectors

Target population

MENA region, Asia, US, Europe, Southeast Asia

Type of funding

Private equity

Contact

KINGDOM OF BAHRAIN

P.O Box 31700
26th Floor, West Tower,
Bahrain Financial Harbour,
Building No. 1459, Road 4626,
Manama/Sea Front 346,
Kingdom of Bahrain
Tel: +973 17 566 000
Fax: +973 17 566 001
Email: info@bankalkhair.com

KINGDOM OF SAUDI ARABIA

P.O Box 69410, Madarat Towers
King Abdul Aziz Road, District Ministries
Riyadh 11547
Kingdom of Saudi Arabia
Tel: +966 11 2155678
Fax: +966 11 2191270

Website: www.bankalkhair.com/

1.21 Belgium: Belgian Investment Company for Developing Countries (BIO)

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Short Description

BIO is a Development Finance Institution (DFI) established in 2001 in the framework of the Belgian Development Cooperation to support private sector growth in developing and emerging countries, to enable them to gain access to growth and sustainable development with the aim to achieving the Sustainable Development Goals. BIO invests directly in private sector projects and as such makes a structural contribution to the socio-economic growth of those host countries. Its mandate requires strict criteria in terms of geographical targets, financing tools and, above all, impact on development. BIO uses a series of financial instruments designed to expand already existing organisations or to help companies to set up in business and which can be adapted according to requirements and the local situation. This financing can be in Euros or in US dollars but also in local currency, on a case by case basis.

Business Sectors

Financial sector, enterprises, infrastructure

Target population

Africa, Asia, South America

Type of funding

Equity, loans, guarantees, subsidies/ donations in money

Amount offered

The firm seeks to invest in small and medium sized enterprises and larger corporations with a maximum amount of respectively EUR 1 million (USD 1.38 million) and EUR 5 million (USD 6.88 million) per project and minimum amount of EUR 3 million (USD 4.14 million) per project in private

enterprises and infrastructure projects and EUR 1 million (USD 1.38 million) in the financial sector. It also provides subsidiaries and grants up to a maximum of 50% of their total cost with maximum EUR 0.1 million (USD 0.14 million) and usually makes early stage investments of EUR 5 million (USD 6.88 million).

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Application process

Any request for BIO financing must be accompanied by a business plan that allows carrying out an initial evaluation of the project.

A description of the application process can be found at: www.bio-invest.be/en/how-to-apply.html

Financing applications can be sent directly to enterprises@bio-invest.be

Contact

Avenue de Tervuren 188A-b4

B-1150 Brussels

Belgium

Tel: +32 (0)2 778 99 99

Fax: +32 (0)2 778 99 90

Email: info@bio-invest.be

Website: www.bio-invest.be

1.22 Business Call to Action

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Short description

The Business Call to Action is a unique multilateral alliance between key donor governments including the Dutch Ministry of Foreign Affairs, Swedish International Development Cooperation Agency (Sida), UK Department for International Development (DFID), US Agency for International Development (USAID), the Ministry of Foreign Affairs of the Government of Finland, and the United Nations Development Programme — which hosts the secretariat — in collaboration with leading global institutions, such as the United Nations Global Compact.

Launched at the United Nations in 2008, the Business Call to Action (BCtA) challenges companies to advance core business activities that are inclusive of poor populations and contribute to the achievement of sustainable development goals. BCtA is a membership organization. Members include national, regional, and multinational companies of all sizes that are committed to contributing to development solutions through their core business activities. Member companies represent a diversity of sectors, including financial services, information and communication technology, agribusiness, manufacturing and extractive industries.

Target population

Developing countries

Type of support

Technical assistance, expertise exchange, linkage to donors

Application process

Companies interested in joining BCtA should submit an online application form that provides an outline for an inclusive business initiative at www.businesscalltoaction.org/applicant/assessment
Application form:

www.businesscalltoaction.org/sites/default/files/documents/BCtA_web_application_FINAL.pdf

For institutional partnership inquiries, please contact: subathirai.sivakumaran@undp.org

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Contact

Business Call to Action

Innovation and Development Alliances Cluster

United Nations Development Programme

One UN Plaza

DC1-2300 New York

NY 10017 United States of America

Tel: +1 (212) 906-5304

Email: BCtA.Secretariat@undp.org

Website: www.businesscalltoaction.org/

1.23 Capital North Africa Venture Fund II

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Short Description

The Luxembourg based fund seeks to make investments in medium-sized companies mainly in Morocco, but also has the opportunity to invest to a limited extent in the other Maghreb countries (Algeria, Tunisia, Egypt) and West-Africa. Transactions include growth capital, buyouts and synergetic integrations of companies within a specific industry sector to produce market efficiencies. The Fund is the first Maghreb-focused fund being raised on an independent basis by the core team of Capital Invest. The development impacts are: Access to long-term capital, Contribution to local company development, Job creation and Tax revenue creation.

Target population

Mainly Morocco, but also other Maghreb countries and West Africa

Type of funding

Equity, Funds

Amount offered

Minimum: EUR 3 million per investment

Maximum: EUR 10 million per investment

Contact

Building 30, Moulay Youssef Street

2nd Floor, Office 201

Gautier Area, Morocco, Casablanca

Tel.: +212 522 42 91 20

Fax: +212 522 43 46 83



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Industrie- und Handelskammer
German-Arab
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Email: projectenquiries@ebrd.com

Website: www.eib.org/products/lending/equity_funds/med_equity_funds/capital-north-africa-venture-fund-II.htm

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1.24 Capmezzanine II Fund

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Short Description

Following on from the three predecessors, Capmezzanine II is a multi-sector private equity fund targeting equity and quasi equity investments in small and medium sized enterprises (SMEs) predominately located in Morocco. The fund is managed by the CDG Capital Private Equity, a leader in capital investment in Morocco. The fund reached the first closing in June 2014.

Business Sectors

The fund invests in all sectors apart from in real estate, agriculture, infrastructure, illegal, immoral, raw materials, and defence sectors.

Target population

Mainly Morocco

Type of funding

Equity

Amount offered

Minimum: MAD 10 million (~ USD 1 million)

Maximum: MAD 15 million (~ USD 1.5 million)

Contact

CDG Capital (Fund Manager)

101, Bd. Massira Al Khadra 1st Floor,

Casablanca, Morocco



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Tel: + 212 522 98 13 91

Fax: + 212 522 98 95 66

Email: cdgcapital-pe@cdgcapital-pe.ma

Website: www.cdgcapital-pe.ma/



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EUROCHAMBRES



اتحادية غرف التجارة والصناعة لغرف الاعمال المتوسطية
Federation of Chambers of Commerce and Industry of the Mediterranean



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1.25 Catalyst PE

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Short Description

Catalyst Investment Management (also known as Catalyst Private Equity) is a specialized energy and water sector investment management company operating out of Jordan, covering primarily the Middle East and North Africa.

Their goal is to help create, invest in, and grow a world class base of renewable energy projects and value added companies that primarily supply the energy and water treatment sectors. These companies range from project developers and projects, to technology developers, to product developers that will help grow and maintain the region's vital energy and water sectors.

Given the region's global significance in these sectors, the region becomes a platform for the global market. Catalyst partners with international and regional technology and industry specialists to support this vision.

Business sectors

Water and energy

Target population

Middle East and North Africa

Type of funding

Private Equity

Contact

Catalyst Office

Princess Basma Street 200, Issam Al Khatib Complex B2,
North Abdoun, Amman



11821 Jordan

Email: info@catalystpe.com

Website: www.catalystpe.com



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1.26 Catalyst MENA Clean Energy Fund (CMCF)

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Short Description

In 2016, the Catalyst MENA Clean Energy Fund (CMCF) was launched with a focus on renewable infrastructure. CMCF will continue to focus on backing solar PV projects in the MENA region, with a primary focus on Jordan. It will also evaluate investments in SMEs serving clean energy, energy efficiency and water markets within the broader MENA region and internationally. CMCF combines high investor returns with strong risk mitigations. High returns are due to the combination of project development with investment. Risk mitigations relate to both the nature of the investments, commercially viable and proven infrastructure (primarily solar power) with bankable take or pay agreements, in stable countries like Jordan, with political risk insurance used where necessary.

Business sectors

Renewable infrastructure

Target population

MENA region (Jordan, Egypt, Morocco, Tunisia)

Type of funding

Private Equity

Amount offered

The fund typically invests between 10MW and 100MW for an equity contribution of between USD 5 million and USD 10 million.



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Contact

CATALYST OFFICE

Princess Basma Street 200, Issam Al Khatib Complex B2,

North Abdoun, Amman

11821 Jordan

Email: info@catalystpe.com

Website: www.catalystpe.com/index.php/cmcf



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1.27 CedarBridge Capital Partners

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Short description

CedarBridge invests in solid and promising MENA companies and management teams, which it supports financially and operationally to achieve exceptional growth. CedarBridge prides itself to be an innovative and independent strategic thinker with proprietary deals crafted and originated by its investment team using their deep sector expertise and vast global networks. It combines a conservative financial approach with practical local operational expertise. Furthermore, it mainly invests in companies that are in the growth stage.

Business sectors

Education, healthcare, retail and consumer

Target population

Middle East and North Africa

Type of funding

Private equity

Amount offered

Between USD 1 million and USD 15 million

Application process

Please use the online contact form: www.cedar-bridge.com/contact-CedarBridge.php



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Contact

PO Box 365405 Riyadh,
Saudi Arabia

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Website: www.cedar-bridge.com/



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1.28 CI Capital

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Short Description

CI Capital is a leading MENA investment bank with global reach and unrivalled placement power serving clients from offices in Cairo, New York and Dubai.

CI Capital is the premier investment bank in Egypt with market-leading investment banking, securities brokerage, asset management and research franchises. Their 1700-strong team serves leading national, regional and global institutions as well as individual investors with intelligence, integrity and agility.

The company offers their clients the agility and innovative thinking of a start-up; the collective experience of an outstanding team with deep regional insight and global frames of reference; and integrity underpinned by personal character and a robust governance framework provided by their parent company — CIB, the largest private-sector bank in Egypt with a nearly 40-year track record.

Target Population

MENA (focus on Egypt)

Type of funding

Funds, Equity, Debt, Mergers and Acquisitions, Corporate Finance Advisory

Fund size

EGP 99 billion aggregate value of transactions executed by CI Capital Investment Banking since inception



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Contact

CI Capital Headquarters

66 – 68 Mohie El Din Abou El-Ezz St.

Giza, Egypt

Tel: +20 (02) 3331 8370 | +20 (02) 3331 8383

For more Contacts visit: www.cicapital.com.eg/contact-us.html

Website: www.cicapital.com.eg/



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1.29 ClimDev- Africa Special Fund (CDSF)

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Short Description

ClimDev-Africa Special Fund (CDSF) became operational in August 2014 as a multi-donor trust fund established to support African countries, institutions and communities build resilience to the impacts of climate change. The CDSF is a demand-led Fund that pools resources to finance investment activities on the ground across Africa for the generation and use of climate information for climate-resilient development. Grants are provided to projects in line with the ClimDev-Africa Programme's goal, purpose and results areas and are implemented by national and regional organisations at all levels on the continent. The AfDB manages the fund's operation in accordance with Article 8 of the Bank. As trustee of the Fund, the AfDB will, pursuant to the Instrument, administer and manage the resources of the Fund using its organisation, services, facilities, officers, staff, and other experts and consultants in accordance with its rules, regulations, procedures and policy guidelines.

Business sector

Climate information and data, climate change, climate development

Target population

Africa

Type of funding

Grants

Amount offered

Between EUR 200.000 and EUR 400.000

Application process

1. Download the CDSF operations and procedures manual at climdev-africa.org
2. Submit a complete project concept note according to Annex III of CDSF Operations and Procedures manual.
3. Submit final application to: cdsf@afdb.org

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Contact

C/O UNITED NATIONS ECONOMIC COMMISSION FOR AFRICA (UNECA)

African Climate Policy Centre (ACPC)

Menelik II Rd

P.O.Box 3001

Addis Ababa, Ethiopia

Tel: +251 11 551 7200

Fax: +251 11 551 0350

Email: info@climdev-africa.org

DR. JUSTUS JOSEPH KABYEMERA- COORDINATOR – CDSF

African Development Bank (AfDB)

Immeuble CCIA - Avenue Jean-Paul II, Abidjan Plateau

01 B.P. 1387 Abidjan 01 - Ivory Coast/Côte d'Ivoire

Tel: +225-20-26-35-14

Email: j.kabyemera@afdb.org

Website: www.climdev-africa.org/

1.30 Climate Investment Funds (CIFs): Clean Technology Fund (CTF)

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Short Description

The Clean Technology Fund (CTF) is empowering transformation in developing and emerging economies by providing resources to scale up low carbon technologies with significant potential for long-term greenhouse gas emissions savings.

Business Sector

Clean technologies, climate resilience, energy access, sustainable forests

Target population

MENA Region, South America, South Africa. In general, developing and middle income countries

Type of funding

Grant, Loan

Fund Size

USD 4,7billion in CTF funding, USD 340,6 million in FIP funding, USD 966,2 million in PPCR funding, USD 366 million in SREP funding.

Total CIF pledges of USD 8.3 billion are expected to attract an additional USD 58 billion of co-financing for a portfolio of over 300 projects and counting.

Contact

TRUST FUNDS AND PARTNERSHIPS (DFPTF)

Development Finance

The World Bank

1818 H Street, NW

Washington, DC 20433, USA

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GEVORG SARGSYAN-PROGRAM MANAGER

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Washington D.C, United States
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ALGERIA

Ali Sokhal - Senior Assistant to CEO
Email: a.sokhal@neal-dz.net

JORDAN

Saleh Al-Kharabsheh-Secretary General
Email: saleh.kh@mop.gov.jo

TUNISIA

Ameur Bchir-Director
Email : dga@steg.com.tbn

EGYPT

AfDB: Khaled El-Askari
Email: k.elaskari@afdb.org

Contact via website: www-cif.climateinvestmentfunds.org/contact

Website: www.climateinvestmentfunds.org/topics/clean-technologies

1.31 Climate and Development Knowledge Network (CDKN)

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Short Description

The Climate and Development Knowledge Network supports decision-makers in designing and delivering climate compatible development. It is done by combining research, advisory services and knowledge management in support of locally owned and managed policy processes. They work in partnership with decision-makers in the public, private and non-governmental sectors nationally, regionally and globally.

CDKN is able to provide support through its alliance organisations and procure the services from around the world. They strive to deliver high quality technical advice, forge effective partnerships, and drive on climate compatible development.

Business sector

Climate sector

Target population

Africa (e.g. Tunisia, Algeria, Morocco), Latin America & Caribbean, Asia

Type of funding

Co-financing, Grant, Technical Assistance

Contact

GLOBAL TEAM

Climate and Development Knowledge Network

7 More London Riverside

London

SE1 2RT



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Tel: +44 (0) 207 212 4111

Email: cdknetwork.enquiries@uk.pwc.com

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CDKN AFRICA

SouthSouthNorth

55 Salt River Road

Salt River

Cape Town 7925, South Africa

Tel: +27 21 447 0211

Email: africa@cdkn.org

Website: http://cdkn.org/?loclang=en_gb



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1.32 DPI – Development Partners International

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Short Description

DPI was set up in 2007 and currently advises two pan-African private equity funds, African Development Partners I and African Development Partners II.

Business sectors

Telecommunication, financial services, healthcare, construction, food services, higher education, logistics, retail, mining

Target Population

Africa

Type of funding

Private equity

Amount offered

Minimum: USD 20 million

Maximum: USD 100 million

No funding for start ups.

Contact

2nd Floor

Jubilee House

2 Jubilee Place

London

SW3 3TQ, United Kingdom



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Email: info@dpi-llp.com

Website: www.dpi-llp.com



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EUROCHAMBRES



اتحادية غرف التجارة والصناعة لغرف الاتحاد الأوروبي



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1.33 Dubai Silicon Oasis Fund

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Short Description

Dubai Silicon Oasis Authority (DSOA), a 100% government-owned free zone with the Mission to "facilitate and promote modern technology based industries" thus supporting the region's demand for business expansion. A full package of incentives and benefits are provided to companies operating within the free zone.

DSO is committed to fuelling hi-tech innovation and look to invest in entrepreneurs with the ability to develop powerful ideas into powerful companies. They providing their own DSO investment fund, network of technology-focused venture capitalists offering additional funds while giving idea-strong tech businesses an exceptional launch pad.

Business sector

Entrepreneurship, technology, innovations (hi-tech and it companies)

Target population

MENA region

Type of funding

Equity

Amount offered

Minimum: USD 500.000

Maximum: USD 4 million



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Application process

<https://dtec.ae/ventures/contact/>

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Contact

Government of Dubai

Dubai Silicon Oasis, Headquarters Building

P.O. Box 6009, Dubai, U.A.E.

Tel: +971 4 501 5000

Email: inquiries@dso.ae

Website: www.dsoa.ae



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1.34 ECP Invest

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Short Description

ECP draws on over 15 years of private equity investing experience in Africa and has completed over 60 transactions and nearly 40 full exits.

Central to ECP's approach is our extensive Africa-based team whose experience and contacts provide us the market insights and relationships critical to our ability to identify and execute investments and to add value to portfolio companies. As ECP seeks to identify opportunities that will benefit from the fundamental, long-term structural demographic and economic shifts driving Africa's growth, this could entail the replication of an investment in a new geography, such as our series of Mobile Network Operator (MNO) investments, or could originate from insights gleaned from our many portfolio companies.

Business Sectors

Consumer businesses, telecommunications, financial services, natural resources, agriculture, utilities

Target Population

Africa

Type of funding

Private Equity

Amount already committed

More than USD 3 billion

Contact

TUNISIA

Immeuble Miniar Bloc B, 2eme Etage,
Rue du Lac D'Ourmia,
Les Berges du Lac,
Tunis 1053
Tel: +216-71-96-25-90

USA

1602 L Street, N.W. 6th Floor
Washington, DC 20036
Tel: +1-202-280-6200

For email contact please fill out the online form on the right side of the following Website:
www.ecpinvestments.com/index.php/contact/
Website: www.ecpinvestments.com/

1.35 EEDF

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Short description

EEDF is a component of the SUSTAINABLE Energy for All (SE4All), initiative launched by the United Nations Secretary and supported by the European Union. It combines EU funds with resources from private project developers and other private financiers in renewable energy and energy-efficient projects, and more broadly in projects aimed at promoting universal access to modern energy services in Africa, the Caribbean and Pacific countries.

Business sectors

Energy

Target population

Africa, the Caribbean and Pacific countries

Type of funding

Guarantees and technical Assistance

Amount offered

EEDF has an initial budget of EUR 50 million. A total of EUR 45 million for guarantees and EUR 5 million for technical assistance are available to be committed until December 2019 on a first come first serve basis.



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European Development Finance Institutions, ASBL

Rue de la Loi 81A

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Tel: +32 2 230 23 69

Fax: +32 2 230 04 05

Email: edfi@edfi.eu

Website: www.edfi.eu/facility/eedf/



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1.36 ElectriFI

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Short description

The Electrification Financing Initiative (ElectriFI) is a flexible financial facility funded by the European Commission and managed by the Association of European Development Finance Institutions (EDFI).

ElectriFI aims to support investments that increase and/or improve access to modern, affordable and sustainable energy services. The projects must lead to new and improved connections for populations living principally in rural, under-served areas as well as regions affected by unreliable power supply in developing countries.

Through its investments, ElectriFI promotes the adoption of renewable energy, with a particular emphasis on decentralized energy solutions.

A major barrier to investments in access to energy in developing countries is the lack of access to seed, mid- and long-term capital. ElectriFI was created as a financing scheme to bridge the gaps in structuring and financing, stimulate the private sector, and mobilise financiers.

Business sectors

Energy

Target population

Emerging and developing countries

Type of funding

Development Finance, Debt, Quasi-Equity, Equity and Guarantees

Amount offered

Maximum EUR 10 million (or equivalent to local currency)

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Application process

For further information: <http://electrifi.eu/#>

Contact

Rue du Trône, 4
B-1000 - Brussels
Belgium

Online form: <http://electrifi.eu/contact/>

Website: www.edfi.eu/facility/electrifi/

1.37 Invest

Short Description

Investors MENA is a corporate finance adviser in Dubai and operates an international network of sophisticated investors investing a minimum of USD 25,000 in high growth companies seeking USD 500k-10m in equity funding.

From hundreds of business proposals, Invest carefully selects only the best high growth companies with strong management teams and a proven track record to present to its network. Invest assists companies to raise finance from experienced investors, family offices and investment funds with the potential to add great value not only from growth capital but often expert, strategic and management advice. Companies receive thorough preparation and advice prior to presentation, with Invest preparing full due diligence packs and investment notes to facilitate detailed assessment by third parties.

Business sectors

General, except real estate

Target Population

Global

Amount offered

Minimum: USD 500.000

Maximum: USD 10 million

Application process

Further information: www.investors.ae/for-entrepreneurs

Contact

INVESTORS LONDON (HEAD OFFICE)

1 Lancaster Place

London WC2E 7ED

United Kingdom

Tel: +44 (0)20 7240 0202

Email: info@investors.co.uk

INVESTORS DUBAI (MIDDLE EAST & N. AFRICA)

Investors MENA LLC

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Tel: +971 (0) 43122999

Email: admin@investors.ae

Website: www.investors.co.uk/

1.38 European Bank for Reconstruction and Development (EBRD)

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Short description

The EBRD is investing in changing people's lives and environments from central Europe to central Asia and the southern and eastern Mediterranean region ('SEMED'). Working together with the private sector, EBRD invests in projects, engage in policy dialogue and provide technical advice that fosters innovation and builds sustainable and open-market economies.

One pillar of EBRD's SME strategy in SEMED is its Small Business Support (SBS) program, which provides technical support to SMEs to, inter alia, achieves higher levels of growth, efficiency or corporate governance levels and employment opportunities.

The EBRD offers financial products tailored to each client. Prospective clients have to demonstrate that their proposed project or business meets the minimum requirements to be eligible to be considered for EBRD involvement.

Business sectors

Agribusiness, information and communication technologies, manufacturing and services, municipal infrastructure, natural resources, nuclear safety, power and energy, property and tourism, transport

Target population

South-eastern Europe, Eastern Europe, the Caucasus, Southern, Central Europe and Baltic States, Central Asia and Eastern Mediterranean (Egypt, Jordan, Morocco, Tunisia), Russia and Turkey

Type of funding

Loans, Equity Investments, Guarantees to promote trade

Amount offered

Loans and equities: between USD 3 million and USD 250 million (average: USD 25 million)

Smaller investments between USD 1.000 and USD 10 million

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Application process

Eligibility requirements:

- Be located in an EBRD country of operations
- Have strong commercial prospects
- Involve significant equity contributions in-cash or in-kind from the project sponsor
- Benefit the local economy and help develop private sector
- Satisfy international banking and environmental standards

The SBS program has the following requirements:

- BAS projects: Funds 50-75% of the assignments' cost with a maximum grant value of EUR 10,000 per enterprise.
- EGP projects: The total assignment cost is EUR 50,000 out of which the EGP contribution is 75-90%.

For further information: www.ebrd.com/work-with-us/project-finance.html

Contact

EGYPT

Cairo Resident Office

EGID Building, First Floor
Block 72, off Ninety Axis
5th Settlement,
New Cairo, Cairo, Egypt
Tel: 0020223225900
Email: EgyptOffice@ebrd.com

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JORDAN

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Emmar Towers
196 Zahran Street
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P.O. Box 852805
Amman 11185, Jordan
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Email: JordanOffice@ebrd.com

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Immeuble Zevaco
46, Route d'Azemmour, Lotissement El Fath, lot 4
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TUNISIA

Tunis Resident Office
Immeuble Lira



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Les Jardins du Lac
Les Berges du Lac
1053 Tunis, Tunisia
Tel: +216 70 011 500
Email: TunisiaOffice@ebrd.com

General Email: newbusiness@ebrd.com
Website: www.ebrd.com/home



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1.39 EU: The ENI CBC Med Programme 2014-2020

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Short description

The 2014-2020 ENI CBC Mediterranean Sea Basin Programme is a multilateral Cross-Border Cooperation (CBC) initiative funded under the European Neighborhood Instrument (ENI). The latter aims at strengthening the relations of the European Union with its neighbors in order to develop a common area of peace, security and prosperity, complementing the efforts exerted within the framework of the Euro-Mediterranean Partnership.

The programme's general objective is to foster fair, equitable and sustainable economic, social and territorial development on both sides of the EU's external borders. Through calls for proposals, the programme aims to finance cooperation projects which address key challenges towards a more competitive, innovative, inclusive and sustainable Mediterranean area. Main beneficiaries include regional and local public authorities, NGOs, associations, development agencies, international organizations, universities, research institutes, chambers of commerce and SMEs. Official programme languages are Arabic, English and French. The Joint Managing Authority is the Autonomous Region of Sardinia (Italy).

ENI CBC Med follows on from the 2007-2013 ENPI CBC Med Programme.

Business sectors

It focuses on the following 4 Thematic Objectives and 11 Priorities:

Business and SMEs development

- Innovative start-ups
- Euro-Mediterranean clusters
- Sustainable tourism

Education, research, technological development and innovation

- Technological transfer and commercialization of research results
- SMEs access to innovation

Social inclusion and fight against poverty

- Employability of young people (NEETS and women)
- Support to social and solidarity economy actors

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Environmental protection, climate change adaptation and mitigation

- Water efficiency
- Waste management
- Renewable energy and energy efficiency
- Integrated Coastal Zone Management

Target population

Mediterranean regions. EU Mediterranean Countries: Cyprus, France, Greece, Italy, Malta, Portugal, Spain. Mediterranean Partner Countries: Egypt, Israel, Jordan, Lebanon, Palestine, Tunisia.

Type of funding

Grants

Amount offered

Grants cover up to 90% of the projects total eligible costs, while the remaining balance (at least 10%) has to be provided by partnerships.

Depending on the type of projects, Program financial support range from EUR 500.000 to EUR 6 million.



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Contacts

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1.40 EU: EuroMena II L.P.

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Short description

The fund's goal is to develop and consolidate promising sectors and industries in the MENA Region. EuroMena II will seek to make investments in private companies operating in pre-identified growth sectors and industries that have the potential to expand from a country level onto a regional one within the MENA region.

Business sectors

High growth sectors, defensive sectors including healthcare, oil and gas services, resilient sectors such as banking and retail. The fund does not invest in real-estate, turnaround situations or start-ups.

Target population

MENA region, focus on Algeria, Palestinian Territories, Syria, Tunisia, Morocco, Egypt, Lebanon, Jordan (excluding the Gulf region)

Type of funding

Direct equity and equity related investments

Total amount committed

USD 91 million

Application process

For further information contact George Shweiry (george@capitaltrustltd.com).

The fund does not invest in real-estate, turnaround situations or start-ups.



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Fax: +9611 (0) 368 324

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1.41 EU: Euromena III L.P.

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Short description

EuroMena III L.P. is a 9-year closed-end generalist private equity fund. Capital Trust Group is the General Partner of the Fund. The Fund will take primarily minority positions in SMEs and mid cap companies in the MENA region. The Fund expects to make approximately 8-10 investment in the Region, with estimated ticket sizes ranging from USD 10 million to USD 20 million each.

Business sectors

Healthcare, manufacturing, retail, consumer products, food and beverage, education, energy, financial services, and information technology

Target population

Middle East and North Africa (excluding the Gulf region)

Amount offered

Minimum: USD 10 million

Maximum: USD 20 million

Total amount committed

USD 150 million

Contact

CAPITAL TRUST LIMITED (GENERAL PARTNER)

49 Mount Street

London, W1K 2SD

United Kingdom

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Email: patricia@capitaltrustltd.com

Website: www.capitaltrustltd.com/index.htm

1.42 EU: European Investment Bank (EIB)

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Short description

The European Investment Bank, (EIB) is the long term financing institution of the European Union (EU). Its shareholders are the 28 Member States of the EU. Outside of the EU, the Bank supports projects that contribute to economic development, targeting to achieve sustainable development and growth. It is the largest multilateral lender in the world with EUR 83.8 bn of activity of the EIB Group in 2016. It finances about 450 projects each year in over 160 countries.

Under the External Lending Mandate and in alignment with the European Neighbourhood Policy, EIB is the key player in the economic and financial partnership between Europe and the Mediterranean.

Business sector

Innovation and skills, social and economic infrastructure, environment and climate, industry, energy, transport and telecoms, human and social capital

Target population

Europe, African, Caribbean and Pacific countries, Asia and Latin America
(focus on European Union member states)

Type of funding

Loans, Credit, Equity, Technical assistance

Applications process

For further information: www.eib.org/en/products/clients.htm



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Contact

European Investment Bank
98-100 Boulevard Konrad Adenauer
L-2950 Luxembourg
Tel. +352 4379-22000
Fax. +352 4379-62000

Website: www.eib.org/en/infocentre/contact/index.htm



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1.43 EU: EIB - Risk Capital for Southern Neighbouring Countries

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Short description

The Risk Capital Facility for the Southern Neighbourhood will provide access to equity and debt financing to SMEs in the Mediterranean region in order to support private sector development, inclusive growth and private sector job creation.

Target population

Algeria, Egypt, Jordan, Lebanon, Palestine, Morocco, Syria and Tunisia

Type of funding

Private equity funds, Microfinance, Technical assistance

Application process

Proposals and enquiries can be sent by email to info@eib.org

Contact

European Investment Bank
98-100, Boulevard Konrad Adenauer
L-2950 Luxembourg
Email: info@eib.org

Website: www.eib.org/en/products/blending/rcfsn/index.htm

1.44 EU: EIB: Intermediated Loans for SMEs for Southern Neighbouring Countries

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Short description

The financial support focuses on developing innovative products and partnerships that facilitate access to finance and improve financing conditions for SMEs and midcaps.

Cater for projects with an investment cost below EUR 20-25m. They are advanced to local intermediary banks and leasing bodies, which on-lend to finance investment undertaken by small and medium-sized enterprises or local authorities. These credit lines can also be used to meet the needs of micro-enterprises, in partnership with specialized associations.

The lending terms are determined by case based on economic and risk analysis.

Target population

Algeria, Egypt, Gaza/West Bank, Israel, Jordan, Lebanon, Morocco, and Tunisia

Type of funding

Medium/ long-term Loans, Risk Sharing instruments, Technical Assistance, blending with Grants

Amount offered

Indicatively above EUR 25 million

Application process

98-100, Boulevard Konrad Adenauer

L-2950 Luxembourg

Tel. +352 4379-22000

Email: info@eib.org

Website: www.eib.org/

1.45 EU: EIB: Technical Assistance for Southern Neighbouring Countries

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Short description

The EIB Group provides technical assistance via grants to enhance the development impact of its projects and strengthen the capacity of its financial counterparties and final beneficiaries.

FEMIP Trust Fund

The FEMIP Trust Fund (FTF) is an instrument that complements the Bank's activities in the Mediterranean region by financing upstream technical assistance, regional studies and targeted risk capital operations supporting innovative private sector companies. The activities pursued focus in particular on strengthening, directly or indirectly, private sector development in the Mediterranean partner countries. Established in 2004, it is a multi-donor, multi-purpose and multi-sector fund and not necessarily linked to an EIB-financed project.

Business sector

Finance and SMEs, infrastructure, environment, human capital and research, development, innovation

Target population

Algeria, Egypt, Israel, Jordan, Lebanon, Morocco, and Tunisia, Palestine

Type of funding

Technical assistance

Application process

For further information: www.eib.org/en/products/clients.htm



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Website: www.eib.org/en/projects/regions/med/trust-fund/index.htm



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1.46 EU: EIB: Global Energy Efficiency and Renewable Energy Fund (GEEREF)

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Short Description

GEEREF is an innovative Fund-of-Funds, providing global risk capital through private investment for energy efficiency and renewable energy projects in developing countries and economies in transition. GEEREF is both a sustainable development tool and a strong support for global efforts to combat climate change. It is sponsored by the European Union, Germany and Norway and is advised by the European Investment Bank Group (European Investment Bank and the European Investment Fund).

GEEREF is registered as an instrument qualifying as Official Development Aid (ODA) by the Organisation for Economic Co-operation and Development OECD Development Assistance Committee, the principal body through which the OECD deals with issues related to cooperation with developing countries.

Target Population

All the countries outside the OECD

Type of Funding

Equity or grants for technical assistance

Amount Offered

For funding: ~ EUR 10-12 million

For technical assistance: ~ EUR 0.5-1 million



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Website: <https://geeref.com/about/what-geeref-is.html>



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German-Arab
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الغرفة الألمانية العربية للصناعة والتجارة

1.47 EU: External Investment Plan (EIP)

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Short description

The EIP sets out a coherent and consistent approach and its implementation will allow the EU to lead by example in developing more effective partnerships, with partner countries and at the same time implementing international commitments on financing for development. Grants remain essential but the EIP will improve the way in which public funds are used and the way public authorities and private investors work together on investment projects.

Furthermore, it offers a guarantee to the private sector to invest in contexts that are politically more risky than others, and it addresses the key factors that enable crowding-in private investment where investors would not otherwise go.

Investments will mainly be targeted to improve social and economic infrastructure, for example municipal infrastructure and proximity services, and on providing support to SMEs, microfinance and job creation projects.

Business sectors

Agnostic sector

Target population

Africa, EU Neighbourhood

Type of funding

Technical assistance, Guarantees

Project investment by 2020

Between EUR 44 billion and 88 billion

Application process

Public and private sector bodies are eligible counterparts and may submit investment proposals under the investment windows and sign guarantee agreements with the Commission, subject to the relevant financial assessments being carried out by external, independent experts, for the Commission.

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The investment proposals will have to:

- contribute to economic and social development, with a focus on sustainability and job creation, particularly for youth and women, and dealing with addressing the root causes of irregular migration
- target socio-economic sectors. Particular focus will be on private sector development
- support the objectives of EU policies and with the relevant policy and political dialogues with partner countries, regional and multilateral fora as well as be aligned with partner countries' policies

Contact

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1.48 EU: EUROMEDInvest

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Short description

EUROMED Invest is a European program aiming at developing private investments and economic relations in the Euro-Mediterranean area.

The ultimate goal of EUROMED Invest is to boost private business and investment within the Euro-Med area to contribute to an inclusive economic development of the region.

The specific objective of the project is to empower Euro-Med business and investment networks to implement targeted strategies supporting the creation and the international development of micro, small and medium-sized enterprises in order to boost private business and investment within the Euro-Med area.

The target groups of the project are a combination of private and public sector organisations as well as business associations: investment promotion agencies, SME development agencies, chambers of commerce and industry, business support organisations, private sector associations, private and public investors and company financiers, diaspora networks, women entrepreneur networks, etc.

Business sectors

Agri-food, water and green energies, tourism, cultural and creative industries, transports and logistics

Target population

28 countries of the European Union and 9 Mediterranean partner countries: Algeria, Egypt, Israel, Jordan, Lebanon, Palestine, Syria and Tunisia

Type of funding

Technical Assistance, Meetings, Workshops, Training for Managers, Short Term Mission (active participation to conferences, fairs or forums), Long term secondments implying the travel of staff members, Med fedcoc for a 3 month assignment or more

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Total budget

EUROMED Invest has a EUR 5 million budget, 80% of which is financed by the European Union and 20% by the MedAlliance Consortium, the Provence-Alpes-Côte-d'Azur Region and the City of Marseilles.

Contact

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1.49 EU: European Neighbourhood Policy (ENP)

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Short Description

The European Union works with its southern and eastern neighbours to promote peace, stability and economic prosperity in the whole region and governs the EU's relations with 16 of the EU's closest Eastern and Southern Neighbours. It is designed to give greater emphasis than previously to bilateral relations between the EU and each neighbouring country.

In 2014, the ENP funding mechanism, the European Neighbourhood and Partnership Instrument (ENPI), was replaced by the European Neighbourhood Instrument (ENI), an increasingly policy-driven instrument worth over EUR 15 billion from 2014-2020, which provides for increased differentiation, more flexibility, stricter conditionality and incentives for best performers.

Business sectors

Economic development for stabilisation, the security dimension, migration and mobility

Target population

To the South: Algeria, Egypt, Israel, Jordan, Lebanon, Libya, Morocco, Palestine, and Tunisia

To the East: Armenia, Azerbaijan, Belarus, Georgia, Moldova and Ukraine

Amount offered

EUR 824 million estimated funding for the **Regional South programme** (2014-2020)

EUR 741 – EUR 906 million estimated funding for the **Regional East programme** (2014-2020)

Contact

Via Website - www.euneighbours.eu/en/contact

Website: www.euneighbours.eu/en

1.50 EU: Neighbourhood Investment Facility (NIF)

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Short Description

The Neighbourhood Investment Facility (NIF) is a mechanism aimed at mobilising additional funding to finance capital-intensive infrastructure projects in EU partner countries covered by the European Neighbourhood Policy (ENP).

The Neighbourhood Investment Facility (NIF) is an instrument which combines EU grants with financial resources from the public and private sectors, including loans and equity financing. This allows leveraging additional loans for the development of essential infrastructure as well as for social and private sector development, including specific support to SMEs.

Business sectors

Transport, energy and environment, development of social and private sectors

Target population

Eastern Neighbourhood region: Armenia, Azerbaijan, Georgia, Republic of Moldova, Ukraine as well as regional east-wide projects.

Southern Neighbourhood region: Egypt, Jordan, Lebanon, Morocco, Palestine, Tunisia as well as regional south-wide projects.

Type of funding

Grants, Loans

Amount already committed

Between 2008 and 2014, 95 projects have received financial support through NIF, totalling over EUR 1 billion. This led to an amount of EUR 25 billion by leveraging.

Specific projects for the Southern countries

Southern and Eastern Mediterranean (SEMED) Micro, Small and Medium Enterprise (MSME)

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Financial Inclusion Programme:

The aim of the program is to improve financial inclusion for MSMEs in SEMED region in a sustainable manner through indirect financing (loans and equity investment facilities), transfer of market know how (capacity building to local PFIs (participating local institutions) and MSMEs), and policy dialogue in order to actively support the development of MSMEs financing policies.

Countries covered: Egypt, Jordan, Morocco, Tunisia, 2016 – 2026, 27 million

Business Support Activities in the Southern and Eastern Mediterranean Countries (Phase II):

The project is designed to support SME activity in the countries of Southern and Eastern Mediterranean (SEMED) and is built on the notion that smaller businesses need know-how and finance to develop and grow.

Countries covered: Egypt, Jordan, Morocco, Tunisia, 2016 – 2018, 20 million

Creative Mediterranean - Development of cluster in cultural and creative industries in the Southern Mediterranean:

The EU-funded project, which also benefits from a financial contribution of the Italian Development Cooperation and which is implemented by the United Nations Industrial Development Organization (UNIDO), aims at supporting selected cluster initiatives in cultural and creative industries (CCIs) in the Southern Mediterranean that have the potential to contribute to sustainable and inclusive economic growth.

Countries covered: Algeria, Egypt, Jordan, Lebanon, Morocco, Palestine, Tunisia, 2014-2019, 6,8 million.

EuroMesco:

Founded in 1996, EuroMeSCo (the Euro-Mediterranean Study Commission) is the main network of research centres on politics and security in the Mediterranean, striving at building a community of research institutes and think tanks committed to strengthening Euro-Mediterranean relations. EuroMeSCo consistently ranks among the top 10 think tank networks in the world in the Global Go-To Think Tank Index Report of the Lauder Institute at the University of Pennsylvania. Countries covered: Algeria, Egypt, Israel, Jordan, Lebanon, Morocco, Palestine, Tunisia and EU countries. 2015 – 2019. 1,25 million.

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EuroMed Transport Support Project:

The project building on the results achieved in the course of the past five years (2012-2016) by its predecessor, the EuroMed Road, Rail and Urban Transport Project (Euromed RRU). Aimed at contributing in the creation of an integrated transport system in the Mediterranean, this demand-driven initiative will provide Technical Assistance (TA) to EuroMed Partner countries in support of the implementation of the Southern Mediterranean Regional Transport Action Plan (RTAP) 2014-2020.

Countries covered: Algeria, Egypt, Israel, Jordan, Libya, Lebanon, Morocco, Palestine, Syria, Tunisia, 2017-2020, 3 million.

NET-MED YOUTH – Networks of Mediterranean Youth:

NET-MED Youth seeks to improve access and effective participation of young people in national planning and policies in Southern Mediterranean countries.

Countries covered: Algeria, Egypt, Israel, Jordan, Lebanon, Libya, Morocco, Palestine, Syria, Tunisia. 2014 – 2018. 3,3 Million



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Contact

European Commission, Directorate-General for Neighbourhood and Enlargement Negotiations
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Website: www.euneighbours.eu/en/east-south/eu-in-action/projects/neighbourhood-investment-facility-nif



The EBSOMED project is led by BUSINESSMED within a consortium consisting of 6 partners.



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1.51 Finland: Finnfund

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Short description

Finnfund (Finnish Fund for Industrial Cooperation Ltd.) is a Finnish development finance company that provides long-term risk capital for private projects in developing countries. Apart from co-investing with Finnish companies they can finance ventures that use Finnish technology, cooperate with Finnish partners on a long-term basis or generate major environmental or social benefits.

Finnfund is owned by the State of Finland 94,1%, Finnvera 5,8% and Confederation of Finnish Industries EK 0.1%.

Business sectors

Renewable energy, sustainable forestry, sustainable agriculture, financial institutions

Target population

Developing countries and Russia

Type of funding

Equity, Loans, Mezzanine Financing, Co-Financing

Amount offered

Average EUR 3 million, variation from EUR 1 million to EUR 10 million

Application process

Informal application

Further information: www.finnfund.fi/yhteystiedot/en_GB/yhteydenottolomake/

Contact

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Email: firstname.lastname@finnfund.fi (find responsible project officer on the website)

JAAKKO KANGASNIEMI

Managing Director, CEO

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1.52 France: Agence Française de Développement (AFD)

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Short description

AFD has been entrusted with a mandate by the French national authorities to contribute to economic and social development in its geographical areas of operation. It achieves this by financing and supporting development projects and programs, participating in the debate, research and dialogue with the relevant stakeholders.

The aim of these actions is to contribute to more sustainable and shared economic growth, improve living conditions in the poorest regions and countries, contribute to preserving the planet and help stabilize fragile or post-conflict countries.

Business sectors

Climate, biodiversity, peace, education, urban development, health, governance

Target population

Sub-Saharan Africa, Latin America and the Caribbean, Asia, Mediterranean and Middle East (Algeria, Egypt, Jordan, Lebanon, Morocco, Syria, Palestinian Territories, Tunisia, Turkey)

Type of funding

Loans, Subsidies, Guarantees, C2Ds, Private equity, Technical Assistance

Total amount committed

EUR 7.8 billion

Middle East and North Africa: EUR 796 million in financing commitments

Application process

For each financial operation, AFD will have to assess the sustainability and the development impact of the project as well as the creditworthiness of its borrower, and, when needed, to design a guarantee scheme adapted to the needs and possibilities of each specific project.

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Contact

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Website Egypt: <http://egypte.afd.fr>

1.53 France: Coface

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Short Description

For nearly 70 years Coface, a world leader in credit insurance, has been helping to make businesses durable and contributing to the creation of sustainable wealth worldwide.

In close partnership with them, they advise at every stage of their business life cycle, helping to anticipate and evaluate their risks and helping them make the right decisions.

Coface is a subsidiary of Natixis, the corporate, investment management and financial services arm of BPCE, the second-largest banking institution in France.

Business sector

Credit Insurance, risk management

Target population

Latin and North America, Asia Pacific, Central Europe, Western and Northern Europe, Mediterranean and Africa

Offered products:

Credit Insurance: TopLiner (EUR 5,000 to EUR 5 million), TradeLiner, Single Risk

Other products: Factoring, Business Information, Debt collection, Risk Analyses and Evaluation, Bonds, Country Risk Conferences

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Website: www.coface.com/Thomas JACQUET / Head of Investor Relations & Rating Agencies

1.54 France: PROPARCO

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Short description

Proparco is the private sector financing arm of Agence Française de Développement (AFD) and has been working to support development in Southern countries for some 40 years. It plays a key role in AFD Group and the French cooperation mechanism: financing and support for projects led by companies and financial institutions in developing and emerging countries – from SMEs to regional banking groups, including microfinance institutions.

In Southern and Eastern Mediterranean countries, the aim of Proparco's operations is to support local productive bases via direct or indirect SME financing and job creation.

Business sector

Infrastructure, agriculture, agroindustry, finance, healthcare, education, energy, energy security, renewable energy

Target population

Sub-Saharan Africa, Mediterranean and Middle East, Asia, Latin America, Caribbean

Type of funding

Loans, Equity and Quasi-Equity, Guarantees, Financing in local currency, Technical Assistance

Amount offered

Loans: from 3 million EUR to 100 million EUR

Debt & quasi-equity: 10 to 100 million EUR per transaction

Equity: 5 to 25 million EUR per transaction

Already committed amount in the last 7 years

EUR 4 billion

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Totally amount til 2020

EUR 2 billion

Application process

The offers are direct loans and through financial intermediation. For each financial operation, PROPARCO will have to assess the creditworthiness of its borrower, and, when needed, to design a guarantee scheme adapted to the needs and possibilities of each specific project.

Contact

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1.55 Germany: KfW Development Bank (in the MENA Region)

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Short Description

Based in Frankfurt, Germany, KfW Bankengruppe gives impetus to economic, social and ecological development worldwide. As a promotional bank under the ownership of the Federal Republic and the Länder (federal states), it offers support to encourage sustainable improvement in economic, social, ecological living and business conditions, among others in the areas of small and medium-sized enterprise, entrepreneurship, environmental protection, housing, infrastructure, education finance, project and export finance, and development cooperation.

KfW Development Bank is responsible for part of KfW's international business, in which its two subsidiaries KfW IPEX-Bank and DEG are also involved. On behalf of the German Federal Government, KfW Development Bank promotes and supports programs and projects that mainly involve state actors.

Business sector

Infrastructure, financial systems, social environment

Target population

Asia, Europe, Latin America and the Caribbean, North Africa and Middle East, Sub-Saharan Africa

Type of funding

Grants, Development loans, Promotional loans

Total amount committed:

KfW Bankengruppe: EUR 75.5 billion

thereof KfW Development Bank: EUR 8.7 billion

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1.56 Germany: KfW: SANAD – MENA Fund for MSME

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Short Description

The SANAD* Fund for MSME views the micro, small and medium enterprise sector as an engine of economic development, job creation and prosperity in the Middle East and North Africa (MENA). This also makes it a vast and as yet untapped investment opportunity. To realize this potential, SANAD provides debt and equity financing to local partner institutions for on-lending to micro, small and medium enterprises (MSMEs) and fueling their growth. To further maximize both the Fund's impact and its returns, SANAD also provides hands-on support to partner institutions via its Technical Assistance Facility. SANAD was initiated by KfW Development Bank as a public-private partnership model. Funded by the German Federal Ministry for Economic Cooperation and Development (BMZ), the European Union, the KfW Development Bank, Switzerland's State Secretariat for Economic Affairs (SECO), the Development Bank of Austria (OeEB), the German GLS Bank and the Dutch Development Bank (FMO) the Fund is open to development finance and international financial institutions as well as private investors.

Whereas microfinance institutions primarily address micro enterprises, commercial banks mainly cater to micro, small and medium enterprises at the larger end of the scale. The SANAD Fund for MSME, however, is active across the entire spectrum of financial actors in the region, including: microfinance institutions, commercial banks, leasing and factoring companies, financial services providers, other financial institutions.

Target population

Algeria, Egypt, Iraq, Jordan, Lebanon, Morocco, Palestinian Territories, Tunisia, Yemen

Type of funding

- Short, medium and long-term senior debt
- Subordinated loans, including mezzanine loans
- Term deposits
- Certificates of deposit
- Term enhancement instruments, e.g. standby facilities
- Co-investments (syndicated loans or (sub-)participations
- Standby letter of credit
- Guarantees
- Equity participations

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For the 3 key eligibility criteria please visit www.sanad.lu/partner-institutions-clients/eligibility-criteria.

Contact

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Contact form: www.sanad.lu/contact-us/contact-form

Website: www.sanad.lu/home

1.57 Germany: KfW: InsuResilience Investment Fund

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Short Description

The InsuResilience Investment Fund, formerly known as Climate Insurance Fund, is an initiative created by KfW, the German Development Bank, on behalf of the German Ministry for Economic Cooperation and Development (BMZ). The overall objective of the InsuResilience Investment Fund is to contribute to the adaption to climate change by improving access to and the use of insurance in developing countries. The specific objective of the fund is to reduce vulnerability of micro, small and medium enterprises (MSME) as well as low-income households to extreme weather events. The InsuResilience Investment Fund has been set up as a public-private-partnership. It combines Private Debt and Private Equity investments in two separately investible Sub-Funds, open for private investors from 1 July 2017. Technical assistance and premium support facilities complete the InsuResilience Investment Fund and are separately funded by BMZ.

Business sectors

Target group of the InsuResilience Investment Fund are existing or new insurance or reinsurance companies that already provide or introduce insurance solutions that help clients mitigate climate related risks (e.g. insurance schemes for the clients of microfinance institutions, insurance schemes for agricultural companies, insurance schemes for countries or regions).

Target population

ODA recipient countries as defined by the OECD Development Assistance Committee provided that they have an appropriate investment environment.

For detailed list of ODA recipient countries please see (www.oecd.org/dac/stats/documentupload/DAC_List_ODA_Recipients2014to2017_flows_En.pdf).

Type of funding

Technical Assistance and Premium Support Facilities

The InsuResilience Investment Fund has **two sub-funds**:

- Debt Sub-Fund: lends to financial institutions and aggregators in return for participation in the development and distribution of climate insurance.
- Equity Sub-Fund: invests in insurers and brokers actively building the market for climate insurance.

Contact

FUND MANAGER

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Website: www.insuresilienceinvestment.fund/

Contact form: www.insuresilienceinvestment.fund/contact/

1.58 Germany: KfW Group – DEG

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Short Description

For almost 60 years DEG has been a reliable partner to private-sector enterprises operating in developing and emerging-market countries. The institution provides customers with tailor-made solutions, including financing, promotional programmes and advice tailored to individual needs. They can thus develop successfully and sustainably, while generating local added value and creating qualified jobs. With a portfolio of around EUR 8.4 billion in over 80 countries DEG is one of the world's largest private-sector development financiers.

Business sector

- Industry, agriculture, services
- Private infrastructure companies in the energy, utilities and telecommunications sector
- Financial institutions and funds that provide small and medium-sized enterprises, in particular, with reliable access to debt and equity financing

Target population

Enterprises, funds and financial institutions investing in developing and emerging-market countries

Type of funding

Long-term loans, Equity investments, Mezzanine finance, Business support services, Promotional programs (e.g. co-financing of feasibility studies, pilot-projects, climate partnerships with the private sector, develoPPP.de)

Amount offered

Amount varies according to financing type and promotional program.

Application process

Presentation of investment plan.

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Contact

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1.59 Germany: DEG - Climate Partnerships with the private Sector

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Short Description

"Climate partnerships with the private sector" is a programme launched by the Federal Ministry for the Environment, Nature Conservation, Building and Nuclear Safety (BMUB), implemented by DEG.

The programme aims at mobilising the private sector for climate protection in developing and emerging market countries. This essentially involves the promotion of technology and knowledge transfer to support the development of a climate-friendly economy. The projects carried out so far are from different areas and vary according to scale. They range from demonstration projects for technologies such as energy-efficient biogas plants or heat recovery installations, to a photovoltaic training centre and an online-tool for emission-reducing production methods in the textiles and footwear industry.

Business sector

Green technologies (wind, biomass, solar, small hydro)

Target population

All countries included in the OECD-DAC-List are possible project countries. Preference, however, is given on projects in emerging-market countries.

Type of funding

Grants and Technical Assistance

Amount offered

Maximum: EUR 200.000

Co-funding requirements: DEG bears up to 50% of the eligible project costs, however, no more than EUR 200,000. The company has to contribute at least 50% of the overall project cost.

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Application process

Projects can be supported if:

- the private partner would not implement the project without public support
- the project is not required by law
- no funds have been provided for the project from the German federal budget yet
- and if implementation of the project has not yet started.

Interested companies are invited to submit project proposals to DEG at any time.

Procedure:

- The company submits a project proposal to DEG. These can be handed in at any time.
- DEG assesses eligibility of all submitted project proposals according to defined assessment criteria and makes a first selection.
- DEG submits selected project proposals to the BMUB for approval.
- In case of a positive decision, the company and DEG will jointly develop a comprehensive project concept, including a cost calculation and time schedule, on the basis of the project proposal.
- After positive review, an agreement is concluded between DEG and the company.
- After contract signing, the implementation phase of the project starts.
- Disbursements are made on a pro-rata basis in accordance with the progress of the project, cost and time schedule. To this end, the project company regularly prepares interim reports to justify the costs incurred.
- After project completion, evidence of the use of funds has to be provided, including a final report and evidence of figures. The evidence of figures is carried out by an auditor assigned by the company at the start of the project.

Contact

DEG, Deutsche Investitions- und Entwicklungsgesellschaft mbH



Deutsch-Arabische
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The EBSOMED project is led by BUSINESSMED within a consortium consisting of 6 partners.



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1.60 Germany: DEG - develoPPP.de

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Short description

In addition to its financial services, DEG as one of the three official partners implementing the special program develoPPP.de of the Federal German Ministry for Economic Co-operation and Development (BMZ). DeveloPPP.de targets companies that invest in developing and emerging countries and are seeking ways to shape their corporate commitment in the long term.

Companies will benefit from DEG's wide-ranging expertise with long-term investment financing, as well as from its experience with other funding programs. Since the launch of the PPP Program in 1999, DEG has co-financed over 700 develoPPP.de projects all over the world.

Target population

Developing and emerging-market countries according to the current DAC list

Type of support

Grants, Advisory services and technical co-operation

Amount offered

Up to EUR 200.000, maximum 50% of the project cost out of public funds

Application Process

Four times a year, DEG carries out develoPPP.de ideas competitions. Interested companies can submit project proposals to DEG between six weeks before the end of each quarter and the closing date of the ongoing competition (31 March, 30 June, 30 September, 31 December).

After expiry of the deadline, DEG assesses the projects on the basis of defined criteria and informs the companies on the result within four weeks. In case of a positive decision, the companies and DEG jointly develop a comprehensive project concept.

Contact

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Deutsche Investitions- und Entwicklungsgesellschaft mbH

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www.developpp.de/en/submitting-an-application-to-the-developppde-programme/

1.61 Germany: DEG – Up-Scaling Programme

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Short Description

With the Up-scaling programme, DEG finances investments of small and medium enterprises (SMEs) that intend to scale up innovative business models with high developmental impact. The program addresses companies whose financing needs lie somewhere between micro financing and the traditional financing by commercial banks.

Target population

Eligible are early-stage SMEs which are registered in a developing country or emerging market. These may also be local subsidiaries of German or European companies. Preference is given to investments in Africa or India.

Amount offered

500.000 EUR, which constitutes a maximum of 50% of the total investment volume. Private sponsors must contribute a substantial share of equity (at least 25%).

Application process

The program addresses companies that fulfill the following requirements:

- The company employs an innovative and scalable business approach with a high developmental impact.
- The company is operational and a pilot phase has already been completed including proof of concept with regards to technology and business model at local level.
- The planned investment generates positive returns (as outlined by a comprehensive business plan and financial projections).
- The company shows high growth potential owing to the size of the market and the target group.

- The company has the management capacity, human resources and know-how to substantially scale their activities.

Interested companies are invited to submit project proposals to DEG at any time.

Contact

DEG, Deutsche Investitions- und Entwicklungsgesellschaft mbH

Development Programs and Business Support

Postfach 10 09 61

50449 Köln

Kämmergasse 22

50676 Cologne , Germany

Tel: +49 (0) 221 4986-1145

Fax: +49 (0) 221 4986-1472

Email: up-scaling@deginvest.de

Website: www.deginvest.de/International-financing/DEG/Unsere-L%C3%B6sungen/Up-Scaling/

1.62 Germany: KfW IPEX-Bank

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Short description

KfW IPEX (International project and export finance)-Bank GmbH is a key provider of project- and corporate- financing in Germany and abroad as well as of trade and export financing. It is customer oriented and competition driven and operates in accordance with standard market conditions. A reliable, long-term partner, it tailors its financing solutions to the specific needs of international businesses and makes a decisive contribution to fulfilling the public mission of KfW Bankengruppe. The success of KfW IPEX-Bank is due primarily to its many years of experience in the most important markets and industry sectors throughout the world.

Business sector

Export industry, climate and environmental protection, infrastructure and transport, supply of raw materials

Target population

Global

Type of funding

Export finance, Project finance, Structured finance, Trade finance, Investment finance

Loans, Equities

Amount offered

Financing volume up to EUR 20 million

Financing for small export projects between EUR 0.5 - 5 million

Contact

GERMANY

KfW IPEX-Bank

Palmengartenstr. 5-9

60325 Frankfurt am Main, Germany

Tel: +49 (0) 69 74 31-3300

Fax: +49 (0) 69 74 31-2944

Email: info@KfW-IPEX-Bank.de

REPRESENTATIVE OFFICE IN ABU DHABI

Mr Sebastian Fenk

Office Director

Tel: +971 2 651 99 00

Fax: +971 2 651 99 99

Email: Sebastian.Fenk@kfw.de

Website: www.kfw-ipex-bank.de/International-financing/KfW-IPEX-Bank/

1.63 Germany: Germany's International Climate Initiative (IKI)

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Short Description

Since 2008, the International Climate Initiative (IKI) of the Federal Ministry for the Environment, Nature Conservation, Building and Nuclear Safety (BMUB) has been financing climate and biodiversity projects in developing and newly industrialising countries, as well as in countries in transition. In the early years of the programme, its financial resources came from the proceeds of auctioning allowances under the emissions trading scheme. To ensure financial continuity, further funds were made available through the Special Energy and Climate Fund. Both funding mechanisms are now part of the Federal Environment Ministry's regular budget.

The IKI is a key element of Germany's climate financing and the funding commitments in the framework of the Convention on Biological Diversity. The Initiative places clear emphasis on climate change mitigation, adaption to the impacts of climate change and the protection of biological diversity. These efforts provide various co-benefits, particularly the improvement of living conditions in partner countries.

Business sectors

Mitigating greenhouse gas emissions, adapting to the impacts of climate change, conserving natural carbon sinks with a focus on reducing emissions from deforestation and forest degradation (REDD+), Conserving biological diversity

Target population

Developing countries, Emerging economies

Type of funding

Funds, Technical assistance



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German-Arab
Chamber of Industry and Commerce
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Application process

Via Website: www.international-climate-initiative.com/en/project-funding/information-for-applicants/#c6404

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Contact

International Climate Initiative Programme Office

Potsdamer Platz 10

10785 Berlin, Germany

Tel: +49 (0)30 338 424 - 218

Fax: +49 (0)30 338 424 – 302

Email: programmbuero@programmbuero-klima.de

Website: www.international-climate-initiative.com/en/



The EBSOMED project is led by BUSINESSMED within a consortium consisting of 6 partners.



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Industrie- und Handelskammer
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Chamber of Industry and Commerce
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1.64 Global Environment Facility (GEF) Small Grants Programme

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Short Description

Established in 1992, the year of the Rio Earth Summit, the GEF Small Grants Programme embodies the very essence of sustainable development by "thinking globally acting locally". By providing financial and technical support to projects that conserve and restore the environment while enhancing people's well-being and livelihoods, SGP demonstrates that community action can maintain the fine balance between human needs and environmental imperatives.

Business Sectors

Biodiversity, climate change mitigation and adaptation, land degradation and sustainable forest management, international waters and chemicals

Target population

Africa, Arab States, Asia and the Pacific, Europe and the CIS, Latin America and the Caribbean (Arab states: Algeria, Djibouti, Egypt, Jordan, Lebanon, Morocco, Palestinian Authority, Syrian Arab Republic, Tunisia, Yemen)

Type of funding

Grants

Amount offered

Grants of up to USD 50.000

Application process

For further guidelines and form:

https://sgp.undp.org/index.php?option=com_content&view=article&id=94&Itemid=227#.WoqVW66Wbcs

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Contact

CENTRAL PROGRAMME MANAGEMENT TEAM (CPMT)

304 East 45th Street, 9th Floor

New York, NY, 10017

Tel: + 1 646 781 4385

Fax: + 1 646 781 4075

Email: sgp.info@undp.org

GLOBAL MANAGER, MR. DELFIN GANAPIN

Tel: +1 646 781 4383

Fax: +1 646 781 4075

Email: delfin.ganapin@undp.org

CONTACT BY COUNTRY:

www.sgp.undp.org/index.php?option=com_countrypages&view=countrypages&Itemid=152

Website: www.sgp.undp.org/index.php

1.65 Global Environment Facility (GEF): Least Developed Countries Fund (LDCF)

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Short Description

Least developed countries (LDCs) are the most vulnerable to climate change, yet the least able to adapt. In many cases, they lack the technical, financial and institutional capacity to identify the best ways to build resilience.

That's why 194 parties to the United Nations Framework Convention on Climate Change (UNFCCC) decided to establish the Least Developed Countries Fund (LDCF) in 2001. The fund, managed by the GEF, supports the world's most vulnerable countries in their efforts to adapt to the effects of climate change

The LDCF was designed to address the special needs of the Least Developed Countries (LDCs) under the UNFCCC. As part of its mandate, it helps countries prepare and implement National Adaptation Programs of Action (NAPAs). NAPAs are country-driven strategies that identify the most immediate needs of LDCs to adapt to climate change.

Business sectors

Water, agriculture and food security, health, disaster risk management and prevention, fragile ecosystems, land degradation, biodiversity

Target population

Least developed countries (not specified)

Type of funding

Grants

Amount offered

Maximum grant amount per project: USD 50,000

Average: USD 25,000

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Application process

LDCF resources can be accessed through accredited GEF Agencies

(www.thegef.org/gef/gef_agencies)

Contact

GEF Secretariat

Email: secretariat@thegef.org

Or Via Website: www.thegef.org/contact

Website: www.thegef.org/topics/least-developed-countries-fund-lDCF

1.66 Global Environment Facility (GEF): Special Climate Change Fund (SCCF)

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Short Description

Like the Least Developed Countries Fund, the Special Climate Change Fund (SCCF) is a multilateral fund, under the United Nations Framework Convention on Climate Change, also administered by the Global Environmental Facility (GEF). The Fund was established in 2001 and seeks to strengthen specific sectors against climate change impacts. While adaptation is the Fund's top priority, the SCCF also focuses on technology transfer. The SCCF supports activities which are country-driven, cost-effective, and integrated into national sustainable development and poverty reduction strategies. These activities also take into account National Adaptation Programs of Actions (NAPAs). As of 2017, the SCCF has a portfolio of nearly USD 350 million in voluntary contributions supporting 77 projects in 79 countries.

Business sectors

Adaptation (water resources management, land management, agriculture, health, infrastructure development, fragile ecosystems (including mountain ecosystems), integrated coastal zone management, and climatic disaster risk management), transfer of technology (environmentally sustainable technologies focusing on but not limited to technologies to reduce emissions or atmospheric concentrations of greenhouse gases, aligned with the recommendations of the national communications, technology assessments (TNAs), and other relevant information)

Target population

All vulnerable developing countries

Type of funding

Grants

Amount offered

Full-sized Project (FSP): Projects of more than USD 1 million

Medium-sized Project (MSP): Projects of USD 1 million or less

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Application process

For further information: www.thegef.org/about/funding

Contact

GEF Secretariat

Email: secretariat@thegef.org

Via Website: www.thegef.org/topics/special-climate-change-fund-sccf

Or see www.thegef.org/sites/default/files/publications/23470_SCCF_1.pdf

1.67 Global Environment Facility (GEF) Trust Fund – Climate Change

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Short Description

The Global Environment Facility (GEF), established on the eve of the 1992 Rio Earth Summit, is a catalyst for action on the environment — and much more. There are 39 GEF donor countries. Through its strategic investments, the GEF works with partners to tackle the planet's biggest environmental issues. The fund also helps reduce poverty, strengthen governance and achieve greater equality between women and men.

Three funds related to climate change adaptation exist under the GEF's control and operation: The Global Environment Facility (GEF) Trust Fund, Special Climate Change Fund (SCCF), Least Developed Countries Fund (LDCF).

Business sectors

Energy efficiency, renewable energy, sustainable transport and climate-smart agriculture

Target population

Global and the country may be eligible in one or two ways:

- if the country has ratified the conventions the GEF serves and conforms with the eligibility criteria decided by the Conference of the Parties of each convention; or
- if the country is eligible to receive World Bank (IBRD and/or IDA) financing or is an eligible recipient of UNDP technical assistance through its target for resource assignments from the core (specifically TRAC-1 and/or TRAC-2)

Type of funding

Grants, Technical Support, Investments

Amount offered

Full-sized Project (FSP): GEF Project Financing of more than USD 2 million

Medium-sized Project (MSP): GEF Project Financing of less than or equivalent to USD 2 million

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Application process

GEF resources can be accessed through accredited GEF Agencies

(www.thegef.org/gef/gef_agencies) or, in the case of certain enabling activities, through a direct access modality

Contact

ACQUAY, HERBERT

Acting Director of Policy, Partnerships and Operations

Tel: +1 202-473-1043

Email: hacquay@thegef.org

DE MESA, RAMON PRUDENCIO

Operations Officer (GEF Secretariat - Policy, Partnerships, and Operations Unit)

Tel: +1 202 458 9285

Email: rmesa@thegef.org

MAIA ANDRADE JR, ORESTE PEDRO

Operations Analyst (Country Relations, Partnerships, Africa)

Tel: +1 202 458 9387

Email: omaiaandradejr@worldbank.org

Website: www.thegef.org/about/funding

1.68 Global Development Incubator

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Short description

GDI takes a growth engineering approach to the creation and expansion of select ideas, organizations, and initiatives that address urgent global problems. They provide structured pathways over 2-3 years to support the achievement of critical step-changes necessary for ideas and organizations to move to the next level. They support the implementation of a strategic plan and then transition to a clear and responsible operational handoff, ensuring that the right engines for growth are built for continued transformative social impact. GDI goes beyond traditional consulting models, capacity builders, and bureaucratic platforms to do hands-on implementation in addition to strategic and networking support.

Business sector

Livelihoods, leadership, youth development, local leadership, good governance, progressive policy, agriculture, sustainability, mental health, digital health, neglected populations climate, access to finance, new philanthropy, emerging market investment

Target population

Type of funding

Application process



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German-Arab
Chamber of Industry and Commerce
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Contact

GLOBAL DEVELOPMENT INCUBATOR

155 West 23rd Street, 6th Floor

New York, NY 10011, USA

Email: hello@globaldevincubator.org

Website: globaldevincubator.org/



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1.69 Global Innovation Fund

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Short Description

The Global Innovation Fund invests in social innovations that aim to improve the lives and opportunities of millions of people in the developing world.

Through their grants and risk capital, they support breakthrough solutions to global development challenges from social enterprises, for-profit firms, non-profit organisations, international organisations, researchers, and government agencies.

GIF is a non-profit innovation fund headquartered in London. They are supported by the Department of International Development in the UK, the United States Agency for International Development, the Omidyar Network, the Swedish International Development Cooperation Agency and the Department for Foreign Affairs and Trade in Australia.

Business sector

Social Innovations

Target population

Developing countries

Type of funding

Technical Assistance, access to their global network of innovators, experts, funders, Grants, Loans (including convertible debt), Equity Investments

Amount offered

Minimum: USD 50,000 per project

Maximum: USD 15 Million per project

Application process

Find all information about the application process at
globalinnovation.fund/apply/steps/understanding-the-application-process/

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Contact

Question about the application process: apply@globalinnovation.fund

All other inquiries: hello@globalinnovation.fund

Website: www.globalinnovation.fund/

1.70 Green Climate Fund

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Short Description

The Green Climate Fund (GCF) is a new global fund created to support the efforts of developing countries to respond to the challenge of climate change. GCF helps developing countries limit or reduce their greenhouse gas (GHG) emissions and adapt to climate change. It seeks to promote a paradigm shift to low-emission and climate-resilient development, taking into account the needs of nations that are particularly vulnerable to climate change impacts, in particular Least Developed Countries (LDCs), Small Island Developing States (SIDS), and African States.

Target population

Global

Type of funding

Grants, Loans, Equity or Guarantee

Fund size

Total of USD 633 million in GCF resources (2017)

Contact

General inquiries

Tel: +82.32.458.6059

Email: info@gcfund.org

Website: www.greenclimate.fund/contact-gcf

1.71 GroFin

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Short description

GroFin is a pioneering small and growing business development financier helping entrepreneurs and business owners at the bottom of the SME pyramid to access tailored finance and experienced business support to help them create jobs and encourage social and economic development.

Their proven ability in managing SME funds and programs, and their viability-based investment model allow them to identify, reduce and manage the risks associated with investing in the SME sector and deliver targeted financial and development returns for their partners.

Business sector

Education, healthcare, agri-business, manufacturing, key services (water, energy, sanitation)

Target population

Africa and Middle East (South Africa, Zambia, Nigeria, Ghana, Ivory Coast, Senegal, Uganda, Tanzania, Kenya, Rwanda, Egypt, Iraq, Jordan, Oman)

Type of funding

Debt, Equity or Mezzanine Finance Solutions

Amount offered

Minimum: USD 100.000

Maximum: USD 1.5 million for a term of 3-8 years

Application process

Please visit: www.grofin.com/onlineapplication

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Contact

HEADQUARTER

Block 9, Medine Business Park

Bambous, 90203, Mauritius

Tel: +230 452 9156

Email: mauritius@grofin.com

EGYPT

Abou El Feda Street, Floor 4th

Zamalek, Cairo, Egypt

Tel: 02 27371374/ +971 4 375 2424

Email: egypt@grofin.com

JORDAN

Suite No. 203 Amman Gate Building, 7th Circle

Sweifieh, Amman, Jordan

Tel: +962 6 585 1811

Email: jordan@grofin.com

Website: www.grofin.com/

1.72 Growthgate Capital Corporation

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Short description

Growthgate Capital Corporation B.S.C. ("Growthgate") is a private investment firm established in late 2007, as a closed joint stock company in the Kingdom of Bahrain. Growthgate is engaged in direct equity investments with a focus on the middle market segment. Growthgate principally invests in well-managed, profitable mid-sized companies that exhibit strong growth and expansion prospect in the GCC markets and other select countries of the MENA region.

Business sector

The fund does not have a particular sector focus however it will not invest in the following sectors: Manufacturing, distribution, or trading in any non-Halal products; gambling or any form of for-profit serious gaming; environmentally unfriendly industries; biotechnology products; and real estate, property development, and hospitality.

Target population

MENA region

Type of funding

Equity Investments

Amount offered

Minimum: USD 50 million

Maximum: USD 200 million (usually 5-7 years)

Contact

REGISTERED OFFICE BAHRAIN

Building 247, Office 653

Road 1704, Diplomatic Area 317

Manama - Bahrain

Tel: 973 17 518734

Fax: 973 17 518787

MAIN OFFICE DUBAI

Level 15, Emirates Towers

Sheikh Zayed Road

PO Box 36330, Dubai - UAE

Tel: 971 4 3302220

Fax: 971 4 3301133

Email: corporate@growthgate.com

Website: www.growthgate.com/

1.73 GuarantCo: Guarantees for Development

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Short description

GuarantCo, a Private Infrastructure Development Group (PIDG) company, was established to help address and overcome existing constraints in the supply of local financing to infrastructure projects and to help the development of local financial markets. This is achieved through the provision of credit guarantees that enable infrastructure projects to raise debt finance.

Business sector

Agricultural infrastructure, agriculture, energy, gas, ICT/Telecoms, inputs to infrastructure, manufacturing, oil, power, transport, urban infrastructure, water / waste services

Target population

Low income and lower middle income countries in Africa, Asia, Latin and Central America and the Caribbean (www.guarantco.com/storage/pdf/GuarantCo-Eligible-Countries.pdf)

Type of funding

Guarantees (partial credit and partial risk guarantees, first loss guarantees, tenor extension or liquidity guarantees and can provide joint guarantees or counter guarantees), Technical Assistance Grants and Risk Management

Amount offered

Minimum: USD 5 million

Maximum: USD 50 million or the equivalent amount in local currency

GuarantCo will not typically cover more than 50% of the total debt of the project or corporate.

Application process

For application, please send an information memorandum, business plan or similar documents to the Advisory Team: www.guarantco.com/contact-us

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Contact

GUARANTCO

6 Bevis Marks

Bury Ct, London EC3A 7HL

United Kingdom

LASITHA PERERA

Chief Executive Officer

Tel: +44 78244 82154

Email: Lasitha.Perera@guarantco.com

Website : www.guarantco.com/

1.74 Islamic Development Bank (IDB): Awqaf Properties Investment Fund (APIF)

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Short description

Awqaf is an Arabic word meaning assets that are donated, bequeathed, or purchased for the purpose of being held in perpetual trust for general or specific charitable causes that are socially beneficial. Perpetuity of awqaf has led, over the years, to a considerable accumulation of societal wealth, such that awqaf has become an important economic sector dedicated to the improvement of the socio-economic welfare in member and non-member countries with significant Muslim population.

Business Sectors

Mainly poverty alleviation programs, disaster relief, free health services, imparting religious and contemporary education, heritage, culture, and environment

Target population

The Awqaf Properties Investment Fund (APIF) provides financing for the development of Awqaf properties both in member countries and non-member countries of IDB.

Type of funding

- Installment Sale: A mode of financing whereby ISDB purchases machinery and equipment, then sells them to the beneficiary at higher price, repayment being in installments;
- Ijara Muntahia Bitamleek: A lease that concludes with the legal title in leased asset passing to lessee;
- Istisna'a: A medium-term mode of financing. It is a contract for manufacturing whereby the manufacturer (seller) agrees to provide the buyer with goods identified by

description after they have been manufactured/constructed in conformity with that description within a pre-determined time-frame and price;

- Musharaka Mutanaqisa (or Diminishing /Declining Participation): An "equity sharing" Islamic financing technique used for financing projects;
- Equity;
- Mudaraba: A Form of partnership where one party provides the funds and the other provides the expertise and management.

Amount offered

To augment the resources of APIF, the ISDB has a US\$ 50 million line of financing for APIF to be utilized for the financing of APIFs projects.

Application process

Financing requests may be sent direct to the AMD at the contact address given below, and should indicate the purpose of financing, amount requested, proposed mode of financing, and required duration.

Contact

ADVISER-IN-CHARGE

Asset Management Department

P.O.: 5925

Jeddah 21432

Kingdom of Saudi Arabia

Tel: ++966-2-636-1400

Fax: ++966-2-644-8087 or 646-7824

Email: amd@isdb.org

Website: www.isdb.org/

1.75 IDB Group: The Islamic Corporation for the Development of the Private Sector (ICD)

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Short Description

The Islamic Corporation for the Development of the Private Sector (ICD) is a multilateral development financial institution and is part of the Islamic Development Bank (IDB) Group.

ICD was established in November 1999 to support the economic development of its member countries through the provision of finance for private sector projects, promoting competition and entrepreneurship, providing advisory services to the governments and private companies and encouraging cross border investments.

Business sector

Private sector (finance, agriculture, education, energy, health, industry, transportation, trade)

Target population

List of member Countries: www.icd-ps.org/en/country

Type of funding

Financial Institutions Development, Direct Financing, Equity Financing, Asset Management, Advisory Services

Amount offered

USD 5 to USD 15 million with a minimum financing amount of USD 2 million. All financing is in US Dollars.

Application process

Online Application and Investment Guidelines via: icd-ps.org/en/application

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Contact

HEADQUARTER \ SAUDI ARABIA

Headquarter ICD P.O. Box 54069
Jeddah 21514 Kingdom of Saudi Arabia
Qurtubah, Riyadh, Saudi Arabia
Tel. +966 12 6441644
Tel. +966 12 6361400
Fax. +966 12 6444427
Email: icd@isdb.org

MENA REGION \ IDB RABAT REGIONAL OFFICE – MOROCCO

MENA Region IDB Rabat Regional Office
Km 6.4, Avenue Imam Malik Route des Zaers
P. O. BOX: 5003
Rabat, Kingdom of Morocco
Tel. (+212) - 537 757191
Tel. (+212) - 537 636322
Fax. (+212) - 537 757260
Email: icd-bdspd@isdb.org

Website: www.icd-ps.org/

1.76 IDB Group: Islamic Corporation for Insurance of Investments and Export Credits

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Short Description

The Islamic Corporation for the Insurance of Investment and Export Credit (ICIEC) is a member of the Islamic Development (IDB) Group. ICIEC was established on 1st August 1994 as an international institution with full juridical personality.

The idea for the establishment of an entity to provide investment and export credit insurance for Islamic Countries originated from the Agreement for the Promotion, Protection and Guarantee of Investment among Member Countries of the Organization of the Islamic Cooperation (OIC).

This Agreement provided that the OIC, through the Islamic Development Bank, establishes an Islamic Insurance Company operating under Shariah principles, to provide insurance products for investments and export credits.

Target population

Countries in Central Asia and Europe, Southeast Asia, Arab Asian Countries, East and Central Africa, North Africa (Algeria, Egypt Libya, Mauretania, Morocco, Sudan, Tunisia), West Africa

Type of funding

- Trade Credit Insurance Program (Comprehensive Short Term Policy (CSTP), Specific Transaction Policy (STP), Documentary Credit Insurance Policy (DCIP), Bank Master Policy (BMP))
- Foreign Investment Insurance Program (Equity Investment, Financing Facility, Guarantee, Non – Honoring of Sovereign Obligations, Reinsurance Program, Technical Assistance, Credit Information, Advisory Services)

Application process

Application Forms: www.iciec.com/solutions

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Contact

ICIEC Headquarters

P.O. Box 15722 Jeddah 21454

Kingdom of Saudi Arabia

Tel.: (+966) 12 644 5666

Fax: (+966) 12 637 9755 - 644 3447

Email: ICIEC-Communication@isdb.org

Website: www.iciec.com/

1.77 IDB: Unit Investment Fund (UIF)

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Short description

The Unit Investment Fund (UIF) offers sharia-compliant financing products across the corporate and trade finance spectrum. In 2017, to overcome various challenges, they had an underlying trade and corporate sub-portfolio that will enable them to enhance the performance of their funds and surpass benchmarks in the near-term. In 2017, UIF's performance was in line with 2016 performance as the fund distributed an interim dividend of 1%. The UIF achieved USD 201.2 million assets under management during the year. Improvements in the return factor in the growth of the underlying sub-funds, CPF and TPF, described below.

In 2017, the ICD successfully raised nearly USD 800 million of financing mainly through private placements and bilateral facilities in order to meet the ICD's operational and liquidity requirements. To maintain the match funding principle, they mainly obtained funding in US dollars, given that our assets are largely denominated in the same currency.

Target population

Private and public sector in IDB member countries

Type of funding

A/B and A/C financing loan schemes

Application process

Financing requests may be sent direct to the Asset Management Department (AMD) at the contact address given below, and should indicate the purpose of financing, amount requested, proposed mode of financing, and required duration: <https://icd-ps.org/en/application>



Deutsch-Arabisches
Industrie- und Handelskammer
German-Arab
Chamber of Industry and Commerce
الغرفة الألمانية للصناعة والتجارة

Contact

ADVISER-IN-CHARGE

Asset Management Department

P.O. Box 5925

Jeddah 21432

Kingdom of Saudi Arabia

Tel: + 966-2-636-1400

Fax: + 966-2-644-8087 or 646-7824

Email: amd@isdb.org

Website:

www.isdb.org/irj/portal/anonymous?NavigationTarget=navurl://041e8c7942edf8df96e55bb9fd863099



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1.78 IFC Asset Management Company (IFC AMC): IFC Middle East and North Africa Fund

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Short description

The IFC MENA Fund provides investors with unique access to attractive investment opportunities in emerging markets across the world.

IFC Asset Management Company invests alongside IFC, their owner and part of the World Bank Group, in high potential companies and infrastructure projects across Latin America and the Caribbean, Africa, the Middle East, Eastern Europe and Asia.

IFC Middle East and North Africa Fund makes equity and equity-related investments in companies across the MENA region

Target population

MENA region

Type of funding

Equity (Fund of funds)

Fund Size

EUR 162.4 million

Contact

IFC ASSET MANAGEMENT COMPANY, LLC

2121 Pennsylvania Ave, NW

Washington, DC 20433

Bosworth Monck

Global Head

bmonck@ifc.org

Tel: +1 202 617 8603

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Cell Phone: +20 10 175 40462

Email: bhamwi@ifc.org

MOUAYED MAKHLOUF

Regional Director, Middle East & North Africa

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Cornich El Nil, Ramlet Boulac

Cairo, Egypt

Tel: + 20 (2) 2461-9140 / 45 / 50

Email: MMakhlouf@ifc.org

GENERAL INQUIRIES

AMCquestions@ifc.org

Website: www.ifcamc.org/funds/ifc-middle-east-and-north-africa-fund

1.79 Interact Climate Change Facility S.A. (ICCF)

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Short Description

Interact Climate Change Facility S.A. is a private limited liability company established under the laws of the Grand Duchy of Luxembourg, and is owned by 13 shareholders.

The funding capacity of ICCF is provided by Agence Française de Développement, the European Investment Bank (EIB) and by the following 11 EDFI members: BIO (Belgium), CDC (United Kingdom), COFIDES (Spain), DEG (Germany), FINNFUND (Finland), FMO (the Netherlands), NORFUND (Norway), OeEB (Austria), PROPARCO (France), Sifem (Switzerland) and SWEDFUND (Sweden).

The operational structure of ICCF is unique among the institutional investors, and is characterised by an efficient and fast track process with low administrative overheads. The operation of ICCF is regulated by the Master Investment Agreement, which delegates full authority for investment decisions to the Investment Committee, which is composed of representatives from the institutions, which have committed funds to ICCF.

Business sectors

Renewable energy and energy efficiency projects in the private sector

Target population

Developing countries and emerging markets

Type of funding:

Senior Loans, Mezzanine Debt

Amount offered

ICCF will fund up to 75% of the total combined financing of ICCF and the Promoting Partner.
From EUR 10 million to EUR 45 million per project.

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Application process

Project proposals should be send to the Investment Committee.

Contact

Rue de la Loi, 81A

B-1040, Brussels

Belgium

Tel: +32.2.230.12.35

Fax: +32.2.230.04.05

Email: edfi@edfi.eu

Website: www.edfi.eu/

1.80 IFC- Canada: Canada Climate Change Program (CCCP)

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Short Description

The IFC-Canada Climate Change Program, established in 2011, is a partnership between the Government of Canada and IFC to promote private sector financing for clean energy projects, through the use of concessional funds to catalyze investments in renewable, low-carbon technologies that would not otherwise happen.

The program, managed by IFC, received USD 291.6 million Canadian dollars from the Government of Canada, as part of Canada's USD 1.2 billion Canadian dollars contribution to the Copenhagen Accord fast-start financing to support climate change action in developing countries. Additional CNU\$ 60.3 million were contributed in 2013 as part of Canada's investment in the IFC Catalyst Fund.

The program's funds, invested at concessional, or below market, terms are blended alongside IFC's own funds to enable climate change investments that would not otherwise happen, due to market barriers preventing sponsors or other financiers from making those investments, and aims at demonstrating the viability of similar projects that can later be financed on fully commercial terms. A portion of the program funds is also used to fund advisory services work to build local capacity, fill information gaps in the market, and enable countries to adopt regulatory and business environments that encourage the private sector to invest in renewable energy, energy efficiency, and cleaner technologies.

Target population

Global

Type of funding

Loan, Equity, Technical Assistance

Amount already committed

As of end of October 2016, IFC has approved the use of some USD 180 million to support 19 active investment and 20 advisory services projects, which are expected to leverage USD 1.2 billion from IFC's core funding, other multilateral development banks and the private sector. In addition, USD 76.5 million have been invested in the IFC Catalyst Fund.

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Contact

KRUSKAIA SIERRA-ESCALANTE

Manager, Blended Climate Finance

International Finance Corporation

2121 Pennsylvania Avenue NW, Washington, DC 20433

Email: KSierraescalante@ifc.org

Website:

www.ifc.org/wps/wcm/connect/topics_ext_content/ifc_external_corporate_site/cb_home/mobilizing+climate+finance/blendedfinance_ifccanada

1.81 International Fund for Agriculture Development (IFAD) (UN agency): Adaptation for Smallholder Agriculture Program (ASAP)

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Short Description

The Adaptation for Smallholder Agriculture Programme (ASAP) was launched by the International Fund for Agricultural Development (IFAD) in 2012 to make climate and environmental finance work for smallholder farmers. ASAP, a multi-year and multi-donor program, received substantial financial support from the Governments of Belgium, Canada, Finland, Netherlands, Norway, Sweden, Switzerland, and United Kingdom. Other donor countries are appraising a contribution. A multi-year and multi-donor financing window, ASAP provides a new source of co-financing to scale up and integrate climate change adaptation across IFAD's approximately USD 1 billion per year of new investments. The program is joined up with IFAD's regular investment processes and benefits from rigorous quality control and supervision systems.

Business Sectors

Agriculture, natural resource management, women's empowerment, private-sector engagement climate, education, sustainable land management

Target population

Global

Type of funding

Grant, Co-financing

Level of funding

USD 30 - USD 40 billion up to 2030

Contact

HEADQUARTERS - GENERAL INQUIRIES

International Fund for Agricultural Development

Via Paolo di Dono, 44

00142 Rome, Italy

Tel: +39-0654591

Fax: +39-065043463

E-mail: ifad@ifad.org

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COUNTRY EXPERT - EGYPT

Dina Saleh

Country Director

Email: d.saleh@ifad.org

ASAP CONTACT

Margarita Astralaga

Director, Environment, Climate, Gender and Social Inclusion Division

Email: m.astralaga@ifad.org

Website: www.ifad.org/en/

1.82 Incofin Investment Management: Fairtrade Access Fund

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Short description

The Fairtrade Access Fund (FAF) is a regulated evergreen fund founded in 2012. The FAF operates in Latin America, The Caribbean and Africa, offering lending products for agricultural exporters who work primarily with smallholder farms and have a strong commitment to sustainable development.

The Fairtrade Access Fund provides farmers' cooperatives and associations the long-term loans they need to renew their farms or adopt new technologies and equipment. The Fund offers investors a competitive financial target return with the possibility of a yearly dividend. Its open-ended structure gives investors flexibility to redeem their shares. It launched with USD 1.75 million committed for seven years by the fund sponsors and was projected to approach USD 25 million (EUR 20 million) by the end of year two.

Business sectors

Fair trade or sustainable certified organisations

Target population

Latin America, The Caribbean and Africa

Type of funding

Debt investments, Equity investments, Technical assistance

Application process

For further information: incofinfaf.com/investing/#investments

Contact

INCOFIN INVESTMENT MANAGEMENT COMM. VA

Sneeuwbeslaan 20 - PB 2

2610 Antwerp

Tel: +32 3 829 25 36

Fax: +32 3 740 78 28

Email: info@incofin.com

LOÏC DE CANNIERE

Chief Executive Officer

Tel: +32 3 829 25 62

Email: loic.decanniere@incofin.com

Website: www.incofin.com/

1.83 Incofin Investment Management: agRIF Fund

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Short Description

Launched in 2015, the agRIF fund seeks to address the scarcity of financial services adapted to the needs of smallholder farmers, an economic segment representing the largest portion of those living on less than USD 2 per day. It does this by investing equity in financial intermediaries that target the agricultural sector. Initial investors in the fund include the European Investment Bank (EIB), Proparco, the Swiss Investment Fund for Emerging Markets (SIFEM), the Belgische Investeringsmaatschappij voor Ontwikkelingslanden (BIO), Volksvermogen, ACV-CSC Metea, and Incofin Investment Management.

Target population

Africa, Asia, Latin America and the Caribbean, Central and Eastern Europe and the Newly Independent States

Type of funding

Fund, Equity, Debt, Technical-assistance, Agri-finance

Amount offered

Minimum: USD 5 million

Maximum: USD 10 million

Application process

www.incofin.com/en/content/applying-financing



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Contact

LOÏC DE CANNIÈRE

Chief Executive Officer (at Incofin)

Tel: +32 3 829 25 62

Email: loic.decanniere@incofin.com

Website: www.incofin.com/en/fund/agrif



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1.84 Intel Capital: Venture Capital

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Short Description

Whether you are seed stage or ready for growth, Intel Capital can help take it to the next level. Since 1991, Intel Capital has invested USD 12.4 billion in 1,544 companies in 57 countries worldwide, and 670 portfolio companies have gone public or been acquired. Intel Capital takes an active role in helping their portfolio companies by connecting them with the right decision makers at the right companies, able to advance their business goals.

Business sectors

Technology (datacenter, cloud and analytics, 5G and communication, IoT and robotics, semiconductors and memory, next-gen compute, software and security, autonomous tech, artificial intelligence)

Target population

Global

Products offered

Technology expertise, brand capital, access to Intel's global network via their business development programs

Amount already invested

In 2018: 391 million USD

Contact

Website: www.intelcapital.com/

1.85 Invest AD (Abu Dhabi Investment Company)

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Short Description

Invest AD is a unique financial services company offering institutional investors access to high-growth opportunities in frontier and emerging markets, with specialized in Africa and the Middle East. Owned by the Abu Dhabi Government, the company benefits from an extensive international network, established over three decades and spanning governments, business leaders and regulators. They implement international best practice in governance throughout all their operations, while offering flexibility in investment - whether through funds, tailor-made products, or long-term partnerships.

Target population

GCC and MENA region

Type of funding

Equities, principle investment opportunities, fixed income investments

Contact

INVESTAD

Capital Tower

ADNEC Area, between ADCB and Daman buildings

P.O. Box 46309, Abu Dhabi, UAE

Tel. (UAE): 800 INVESTAD (46837823)/(Int.): +971 2 665 8100

Email: clientservices@investad.com

Website: www.investad.com/

1.86 International Renewable Energy Agency (IRENA) / Abu Dhabi Fund for Development (ADFD)

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Short Description

The International Renewable Energy Agency (IRENA) and the Abu Dhabi Fund for Development (ADFD) have collaborated on a joint Project Facility to support replicable, scalable and potentially transformative renewable energy projects in developing countries. ADFD committed USD 350 million in concessional loans, over seven annual funding cycles, to renewable energy projects recommended by IRENA.

Business sectors

Renewable Energy

Target population

Developing Countries, IRENA countries

Type of funding

Concessional loan

Total amount committed

USD 350 million

Application process

Applicants must register online: adfd.irena.org/registration.aspx,
www.irena.org/ADFD/Apply/How-to-apply



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Contact

IRENA HEADQUARTERS

Masdar City

PO Box 236

Abu Dhabi, United Arab Emirates

Tel: +971-2-4179000

Email: adfd@irena.org

Website: adfd.irena.org/facility.aspx



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1.87 Jabbar Internet Group

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Short Description

Jabbar Internet Group FZ-LLC, a holding company, through its subsidiaries, operates a portfolio of online consumer e-commerce and shopping portals in the Middle East and North Africa. It operates Souq.com, an online auction and e-commerce marketplace that enables B2C and C2C transactions; cashU.com, a payment service provider that focuses on Internet payments and serves global and regional online merchants; Tahadi.com, an online games publisher in the Middle East; iKoo.com, an online advertising network; Sukar.com, an online private shopping club that provides members with access to the fashion, lifestyle, and luxury world through daily and timed offers; cobone.com, which offers a daily deal on things to do, see, eat, and buy in the Middle East; and Joob.com, an online travel resource. Jabbar Internet Group FZ-LLC was formerly known as Maktoob, Ltd. and changed its name to Jabbar Internet Group FZ-LLC in November 2009. The company was founded in 1998 and is based in Dubai, United Arab Emirates. It has additional operations in Jordan, Saudi Arabia, Lebanon, Egypt, and Kuwait.

Although Jabbar is not a typical VC firm, it invests in Internet companies in various stages.

Business sectors

Internet companies with focus on e-commerce and online retail

Target population

MENA

Type of funding

Private Equity

Contact

DUBAI INTERNET CITY



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الغرفة الألمانية العربية للصناعة والتجارة

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Dubai, UAE

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Tel: + 971 4 446 2767

Fax: + 971 4 440 4843

E-Mail: info@jabbar.com

Website: www.jabbar.com/



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1.88 Japan: Japan International Cooperation Agency (JICA)

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Short description

JICA is an independent governmental agency that coordinates official development assistance (ODA) for the government of Japan. It is chartered with assisting economic and social growth in developing countries, and the promotion of international cooperation.

In 2008 the Overseas Economic Cooperation Operations of Japan Bank for International Cooperation (JBIC) and part of the grant aid provided by Japan's Ministry of Foreign Affairs (MOFA) was integrated with the technical cooperation offered by JICA. JICA is thus providing comprehensive assistance for developing countries by making the most of a broader range of aid instruments in an effective and efficient manner and a network of 100 overseas offices around the world. And that's why JICA is the world's largest bilateral aid agency. Its vision is to pursue "inclusive and dynamic development" in order to achieve "human security" for all people in the world.

Target population

Asia, Oceania, Latin America, Africa, Europe, Middle East (Egypt, Iran, Iraq, Jordan, Morocco, Palestine, Syria, Yemen)

Type of funding

- Technical Cooperation Projects: The projects may involve the dispatching of experts from Japan to provide technical support, invitation of personnel from developing countries for training, or the provision of necessary equipment
- ODA Loans: ODA loans support developing countries by providing low-interest, long-term and concessional funds to finance their development efforts
- Grant Aid: The main categories of JICA grant aid are general project grants and overseas students' grants, fisheries grants, cultural grants, food aid, and aid for increased food production

- Citizen Participation:
- Volunteers: JICA dispatches volunteers eager to make use of their skills and experience acquired in Japan to developing countries to work together with local people
- JICA Partnership Program
- Training for Young Leaders
- Emergency Disaster Relief

Amount offered

Loan amount is flexible and is decided case by case, depending on the needs and JICA's appraisal results. Tied loans are offered in some cases.

Applications process

JICA is open to receive applications and requests at any time. Please contact the concerned regional office first (www.jica.go.jp/english/countries/index.html).

Contact

JAPAN INTERNATIONAL COOPERATION AGENCY (JICA)

Nibancho Center Building 5-25,
Niban-cho, Chiyoda-ku, Tokyo 102-8012
Tel: +81-3-5226-6660/6661/6662/6663

JICA EGYPT OFFICE

World Trade Center 8th Floor,
1191 Corniche El Nile St. Boulak,
Cairo, Egypt
(P.O.Box 475, Dokki, Arab Rep. of Egypt)
Tel: +20-2-5748240
Fax: +20-2-5748243



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Industrie- und Handelskammer
German-Arab
Chamber of Industry and Commerce
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Contact form: www2.jica.go.jp/en/opinion/index.php

Website: www.jica.go.jp/english/index.html



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1.89 JICA: Official Development Assistance (ODA)

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Short description

In many developing countries, economic and social infrastructure such as electricity, gas, transportation and communications services is underdeveloped. In recent years, in addition to an increasing population living in poverty in some regions, global problems have emerged, including HIV/AIDS and other communicable diseases, air and water pollution, and conflicts and terrorism. To address these issues, the international community set out the "Millennium Development Goals (MDGs)" as common goals, and individual countries have launched a range of measures.

ODA loans support developing countries by providing low-interest, long-term and concessional funds to finance their development efforts. ODA is broadly divided into bilateral aid, in which assistance is given directly to developing countries, and multilateral aid, which is provided through international organizations. Bilateral aid consists of concessional loans (ODA loans, etc.) and grants (grant aid and technical cooperation). Of these, JICA provides concessional loans as ODA loans.

Business sectors

ODA loans are being actively used to provide support in the areas contributing to quality growth, realizing a peaceful and secure society, and addressing global issues.

Target population

Although ODA loans are primarily offered to countries in the Asian region given their strong geographical, historical, and economic links to Japan, there are also strong needs in countries other than those in the Asian region. JICA has supported a wide range of countries and regions totaling 108 with ODA loans. Primarily offered to countries in the Asian region given their strong geographical, historical, and economic links to Japan, there are also strong needs in countries other than those in the Asian region. JICA has supported a wide range of countries and regions totalling 103 with ODA loans.

Potential Loan Recipient Countries Classified by Income Categories (FY 2016) (Classified by the DAC and the World Bank):

www.jica.go.jp/english/our_work/types_of_assistance/oda_loans/standard/class_2016.html

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Type of funding

Loans: Project-type loans, Program loans

Amount offered

Depends on the scope and type of the project as well as the annual budget allocated to each country.

Contact

JICA EGYPT OFFICE

World Trade Center 8th floor

1191 Corniche El Nile St.

Boulak, Cairo

P.O.Box 475 Dokki

Tel: +20 (2) 2574-8240/41/42/44 or +20 (2) 2773-6090/91

Fax: +20 (2) 2574-8243 or +20 (2) 2773-6095

Website: www.jica.go.jp/english/our_work/types_of_assistance/oda_loans/overseas/index.html

1.90 DCIF – Danish Climate Investment Fund

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Short Description

The Danish Climate Investment Fund (DCIF) offers risk capital and advice for climate investments in developing countries and emerging markets in Asia, Africa, Latin America and parts of Europe. DCIF is managed by the Investment Fund for Developing Countries (IFU), which has participated in more than 1,200 investments in more than 100 countries in cooperation with Danish trade and industry. Therefore, they can offer strong financial experience, substantial knowledge about local business conditions and a broad international network.

Business sectors

Small hydro, geothermal, wind, solar, biomass

Target population

Geographical focus lies on Nigeria, Ghana, Kenya, Egypt, South Africa

Type of funding

Co-financing, Technical Assistance, Equity

Amount offered

Minimum: EUR 2 million

Maximum: EUR 50 million

Total amount committed

EUR 180 million

Application process

To hear more about the application process and the DCIF, please contact one of the investment managers in the climate team. You can find them here <https://dcif.ifu.dk/en/investment-team/>.

Page | 194

Contact

JACOB KLINGEMANN

Investment Director

Tel: +45 33 63 75 28, Mob: +45 22 68 75 28

Email: jkl@ifu.dk

Website: <https://dcif.ifu.dk/en/frontpage/>

1.91 Kuwait Fund for Arab Economic Development

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Short description

Kuwait Fund for Arab Economic Development is the first development institution in the Middle East that took an active role in the international development efforts.

The Kuwait Fund extends Loans on concessionary term to finance development projects in the developing countries. The Fund also provides technical assistance to finance the costs of the feasibility studies of projects, as well as the training of nationals of the borrowing countries. In addition, the Fund subscribes in the capital of international and regional development institutions. Today, the Kuwait Fund forms a solid bridge of friendship and solidarity between the state of Kuwait and the developing nations.

Business sectors

Agriculture, irrigation, transportation, communications, energy, industry, water and sanitation, education, health

Target population

MENA region and other developing countries

Type of funding

Loans, guarantees, provision of grants for technical assistance, provision of other types of technical assistance, contribution to the capital of international and regional development finance institutions and other development institutions and representation of the State of Kuwait

Total amount committed

USD 21665 million



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Contact

KUWAIT FUND FOR ARAB ECONOMIC DEVELOPMENT

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Mirqab

Mubarak Al-Kabeer St.

Kuwait City

P.O. Box 2921 Safat 13030 Kuwait

State of Kuwait

Email: operations@kuwait-fund.org

Website: www.kuwait-fund.org/



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1.92 Kuwait Life Sciences (KLSC)

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Short description

Kuwait Life Sciences (KLSC) was established in 2010, with a paid up capital of 15 million Kuwait Dinars (KD) which is equivalent to approximately USD 53 million US Dollars. KLSC is fully owned by National Technology Enterprises Company. National Technology Enterprises Company (NTEC) was incorporated in November of 2002, by the Kuwait Council of Ministers as a fully owned company by the Kuwait Investment Authority (KIA), the sovereign wealth fund of the State of Kuwait. Capitalized at 100 million Kuwait Dinars (KD) which is equivalent to approximately USD 350 million US Dollars, NTEC aims to play a vital role in servicing major stakeholders in Kuwait and the Middle East region with their technology requirements. KLSC focuses on healthcare innovative concepts and demanded services which have a clear and unmet need in the Middle East and North Africa (MENA) region. KLSC has been designed as an integrated healthcare company building unique projects and is considered one of the pioneer venture capitalist and private equity companies in the Middle East that invests globally and operates regionally seeking to advance healthcare services and systems within the region. KLSC supports both public and private sector stakeholders to access emerging technologies, establish unique projects and adapt best practices prevailing in today's healthcare field.

Business sectors

Healthcare investment, life sciences training, medical technology and pharmaceutical distribution

Target population

MENA region

Type of funding

Private Equity



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Amount offered

Minimum: USD 0.5 million

Maximum: USD 5 million

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Contact

KIPCO Tower, 27th Floor

Al-Shuhadaa Street, Sharq

P.O. Box 25363

Safat 25363, Kuwait

Tel: (+965) 2221 5636

Fax: (+965) 2240 6331

Please use the online contact form on the Website

Website: www.klsc.com.kw/



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1.93 MBC Group: VENTURES

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Short Description

MBC VENTURES is the venture capital arm of MBC GROUP. Launched in 2012, MBC Ventures invests in Telecommunication Media and Technology (TMT) in the Middle East and North Africa. The fund aims to invest in local start-ups at seed stage, with the broader goal of supporting those individuals who can develop the industry in the region, especially as consumption of digital content, online games, and mobile content grows. MBC VENTURES is targeting a few basic categories: Solutions (payment solutions/data analysis), content, e-services, animation and education. "When it comes to content, we're especially looking at people who are developing innovative concepts in the digital space.

Target population

Middle East and North Africa

Business sectors

Telecommunication, media and technology

Type of funding

Venture capital for start-ups (Stage A) with minority share

Amount offered

Maximum: USD 500.000 for 10-20% equity

Application process

MBC Ventures favours start-ups in the TMT sector focusing on the MENA region, with a strong management team and market presence of a few months with some traction and tested products. If you think your company meets these criteria, you can submit a proposal at www.mbc.net/en/corporate/ventures/submit-proposal.html.

Please note that submitted proposals should not contain any confidential data and that MBC VENTURE reserves the right use the submitted information without restriction.

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Contact

MBC Building (Building No. 3)

Dubai Media City

United Arab Emirates

Email: mbcventures@mbc.com

www.mbc.net/en/corporate/contact-us.html

Website: www.mbc.net/en/corporate/ventures/about

1.94 MEDA: Sarona Risk Capital Fund

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Short description

The Sarona Risk Capital Fund (SRCF) is a pool of investment assets owned by Mennonite Economic Development Associates (MEDA). Sarona Asset Management (Sarona) provides advisory and monitoring services to MEDA. MEDA is a non-profit, economic development institution, which aims to create business solutions to poverty. The objective of SRCF is to support MEDA's mission by investing in promising companies and private funds that benefit poor communities while having a high likelihood of financial success. SRCF's primary focus is on investing early stage growth capital in small to mid-market companies situated within Frontier and Emerging Markets. In addition to these direct investments, SRCF includes a diversified portfolio of externally managed private funds as well as a liquidity portfolio of companies and funds that target the same small to mid-market segment.

Business sectors

Rural and agriculture finance, information and communications technology (ICT) for financial transactions, community based savings and lending organizations, and micro, small and medium-sized enterprises (MSME) support services.

Target population

West Africa / MENA, Eastern, Southern and Central Africa and Global

Type of funding

Grants, Equity, direct Capital Funding, Monitoring and Evaluation Systems, Technical Assistance, Training

Fund size

As of 30 September 2018, the SRCF held 31 investments valued at USD 22.9mm per IFRS accounting principles. Nevertheless, MEDA offers distinctive catalytic financial mechanisms not only through their own risk capital fund, but also through partnerships with commercial impact investors from Sarona Asset Management and MicroVest. MEDA also collaborates with other donors such as governments and development banks.

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Application process

There is no specific application process. Please contact the respective departments:

- Private Sector Development: psd@meda.org
- Economic Opportunities: eo@meda.org
- Investment: sarona@saronafund.com

Contact

MEDA (HEAD OFFICE)

155 Frobisher Drive, Suite I-106

Waterloo, ON

Canada N2V 2E1

Tel: 1-800-665-7026 or 519-725-1633

Fax: 519-725-9083

Email: meda@meda.org

Website: www.meda.org/about-meda

1.95 MENA Transition Fund

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Short Description

The Deauville Partnership was launched as a long-term, global initiative that provides Arab countries in transition with a framework based on technical support to: strengthen governance for transparent accountable governments, and provide an economic framework for sustainable and inclusive growth. The MENA Transition Fund, which is administrated by the World Bank, is based on four pillars: investing in sustainable growth, inclusive development and job creation, enhancing economic governance, and competitiveness and integration.

Business sectors

Sustainable growth, Development, Job creation, Economic governance, Competitiveness, Integration

Target population

MENA region

Type of funding

Grant, Technical support

Total Amount comitted

242,304,580 USD

Application Process

Transition Fund proposals must:

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- Be consistent with the scope of the Transition Fund;
- Be consistent with the eligible activities funded by the Transition Fund;
- Demonstrate clear results that describe how specific project outputs directly link to project outcomes that fall under the Transition Fund's objectives and how progress towards achieving those results will be assessed against robust indicators;
- Demonstrate country-ownership in areas of reforms (both multi-year and short-term) and capacity building;
- Support actual reform implementation (both multi-year and short-term);

Proposals submitted for SC consideration shall be in English; and be fully compatible with the ISA's policies and procedures, and follow the ISA's internal quality assurance processes, and should therefore have been prepared in close consultation with ISAs. Projects should wherever feasible foster partnerships external to the recipient entity and designated ISA.

For further information: <https://www.menatransitionfund.org/application/apply-funding>.

Contact

MENA Transition Fund

The World Bank

1818 H ST NW,

Washington DC 20433

Tel: +962-6-593-9094

Fax: +962-6-593-9097

Email: transitionfund@worldbank.org

Website: <https://www.menatransitionfund.org/>

1.96 Middle East and North Africa Transition Fund

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Short description

The objective of the Transition Fund is to improve the lives of citizens in transition countries, and to support the transformation currently underway in several countries in the region by providing grants for technical cooperation to strengthen governance and public institutions, and foster sustainable and inclusive economic growth by advancing country-led policy and institutional reforms. Transition countries can make proposals across the following thematic areas: Investing in Sustainable Growth, Inclusive Development and Job Creation, Enhancing Economic Governance, Competitiveness and Integration.

In order to submit a proposal to the Transition Fund, countries have to partner with eligible Implementation Support Agencies that include the African Development Bank, Arab Fund for Economic and Social Development, Arab Monetary Fund, European Bank for Reconstruction and Development, European Investment Bank, International Finance Corporation, International Monetary Fund, Islamic Development Bank, OECD, OPEC Fund for International Development, and the World Bank.

The Transition Fund is a broad-based partnership providing grants for technical cooperation to help transition countries strengthen their governance, social and economic institutions by developing and implementing home-grown and country-owned reforms.

Target population

MENA region

Type of funding

Grants



Portfolio size

242,304,580 March 2019

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Application process

Selection Criteria via www.menatransitionfund.org/application/selection-criteria

Apply for Funding via www.menatransitionfund.org/application/apply-funding

Contact

MENA TRANSITION FUND

The World Bank

1818 H St NW,

Washington, DC 20433

Email: transitionfund@worldbank.org

Website: www.menatransitionfund.org/



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1.97 Middle East Venture Partners

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Short description

MEVP is a Middle East-focused venture capital firm that invests in the early and growth stages of innovative companies run by talented entrepreneurs primarily, but not exclusively, the Middle East Region (focus on Arab speaking countries such as the GCC countries and Levant region). With offices in Beirut, Dubai and Silicon Valley and more than USD 250 million in Assets under Management, MEVP is the largest and most established VC firm in this region, with clear cross border investment appetite.

Business sectors

Consumer technology and retail sectors

Other business sectors: services, logistics, food processing and hospitality

Target population

Primarily Middle East, focused on GCC and Levant, but considers other regions as well

Type of funding

Seed Capital, loans, grants

Middle East Venture Fund L.P (MEVF I), The Building Block Equity Fund (BBEF), the IMPACT Fund by MEVP, the Middle East Venture Fund II L.P (MEVF II) and the Middle East Venture Fund III L.P (MEVF III)

The share of stake for private equity is usually influential minority.

Amount offered

Ticket size range depends on the fund; range of all funds:

Minimum: USD 200.000

Maximum: USD 5 million

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Size of fund

Assets under management count more than USD 250 million.

Contact

BEIRUT Office (Headquarter)

Ring Building, 6th floor Fouad Chehab Avenue

P.O.: 16-7228 Beirut, Lebanon

General Email: info@mevp.com

Website: www.mevp.com/

1.98 MicroVest Capital Management, LLC

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Short description

Founded in 2003, MicroVest is an asset management firm that offers investors a unique global investment opportunity. They seek to invest capital in under-banked markets and provide access to financial services for rising middle-class communities around the world. They believe their detailed due diligence process and focus on aligning values can result in meaningful financial returns. In other words, they feel that they are able to produce risk-adjusted financial returns for their investors not despite the social lens of our investment process, but because of it. MicroVest manages a family of funds that seek to provide private capital to financial institutions that in turn make loans to entrepreneurs in developing communities. As of December 2017, the institutions of their portfolio served about 12.3 million micro, small and medium-size businesses and individuals.

Target population

Global

Type of funding

MicroVest focuses on a sustainable investment process that provides private debt and equity capital to financial institutions that serve micro, small and medium sized businesses.

Size of the fund

As of December 2017, our assets under management totalled at USD 385 million, invested in a diversified portfolio of companies in countries around the globe.

Application process

Please use the online contact form for further information: microvestfund.com/contact/



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Contact

7315 Wisconsin Avenue

Suite 300W Bethesda

MD 20814 USA

Tel: +1 301.664.6680

Fax: +1 240.380.1028

Email: info@microvestfund.com

Website: microvestfund.com/



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1.99 Nationally Appropriate Mitigation Action Facility (NAMA)

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Short Description

The Nationally Appropriate Mitigation Actions (NAMA) Facility was launched by the UK Department of Energy and Climate Change (DECC) and the German Federal Ministry for the Environment, Nature Conservation, Building and Nuclear Safety (BMUB) in December 2012.

Given the success of the first two calls for projects in 2013 and 2014, two new donors joined the initiative in 2015 – the Danish Ministry of Climate, Energy and Building (MCEB), and Foreign Affairs (MFA) and the European Commission.

This project supports mitigation by providing funding to the most transformational parts of NAMA plans. NAMAs are concrete projects, policies, or programmes that shift a technology or sector in a country onto a low-carbon development trajectory.

Business sectors

Agriculture, energy efficiency, forestry, renewable energy, transport, waste

Target population

Developing countries and emerging economies

Type of funding

Technical and Financial Assistance, Grants and Loans

Application process

You can find all information about the application process and criteria here www.nama-facility.org/call-for-projects/

Contact

NAMA FACILITY



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German-Arab
Chamber of Industry and Commerce
الغرفة الألمانية العربية للصناعة والتجارة

Mr. Zac Greear
Technical Support Unit
Köthener Straße 2-3
D-10963 Berlin, Germany
Email: contact@nama-facility.org

Website: www.nama-facility.org/



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1.100 Netherlands: Centre for the Promotion of Imports from Developing Countries (CBI)

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Short Description

CBI, the Centre for the Promotion of Imports from developing countries, contributes to sustainable and inclusive economic development in developing countries through the expansion of exports from these countries to Europe. CBI was established in 1971.

It is part of the Netherlands Enterprise Agency and are funded by the Netherlands Ministry of Foreign Affairs. The program aims to promote the imports from developing countries to the European Union (EU). CBI offers technical assistance, training and information to Egyptian companies that have the ambition to export their products to the EU. CBI offers various programs and services to Egyptian companies and business support organizations (BSOs) such as EU market information, company matching; export development programs (EDPs), training programs and business development programs.

What makes CBI unique is their so called integrated approach. This integrated approach entails involving many different stakeholders in our work, from SMEs to business support organisations, governments and international organisations. In this way they can tackle many different issues that impede exports.

Target population

Africa and Middle East, Asia and Eastern Europe, Latin America

Offered services

Export Coaching and Training, Research about the European Market, Participation in an Export Coaching Project, Opportunities in Developing Countries, Connection to Suppliers at trade fairs and other events

You can find detailed information about their projects and programmes here www.cbi.eu/projects

Application process

Learn more on how to work with CBI at www.cbi.eu/collaborate/

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Contact

POSTAL ADDRESS

P.O.Box 93144

2509 AC The Hague, The Netherlands

VISITING ADDRESS

Prinses Beatrixlaan 2

2595 AL The Hague, The Netherlands

Tel: +31 (0)88 60 24300

Or via contact form on their website www.cbi.eu/contact/

Website: www.cbi.eu/

1.101 Netherlands: Development Cooperation Matchmaking Facility (MMF)

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Short Description

The Netherlands Enterprise Agency stimulates entrepreneurs in sustainable, agricultural, innovative and international business. It aims to improve opportunities for entrepreneurs, strengthen their position and help them realise their international ambitions with funding, networking, know-how and compliance with laws and regulations.

The Netherlands Enterprise Agency is a government agency which operates under the auspices of the Ministry of Economic Affairs and Climate Policy. Its activities are commissioned by the various ministries and the European Union.

MMF is a matchmaking programme and with this facility the Ministry of Foreign Affairs aims to establish structural, long-term business relationships between entrepreneurs from developing countries and Dutch entrepreneurs.

These business relationships could result in export or import business opportunities, joint venture, public private partnership or other types of business relationships.

As part of the process, the foreign company visits a number of prospective Dutch partnership candidates in order to find the best match. Additionally, it also provides financial support for activities contributing to sustainable private sector development in emerging markets.

Target population

Developing countries

Type of support

Technical assistance, training and information, export coaching, import-export opportunities
Dutch SMEs may apply for up to EUR 10 million in funding if they plan to invest in emerging markets and developing countries but are unable to obtain financing from their own bank.

For an overview of all subsidies and programmes of the Netherlands Enterprise Agency please visit <https://english.rvo.nl/subsidies-programmes?f%5B0%5D=doelgroep%3A8092>.

Application process

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To qualify for a successful application, you must submit an accurate, honest and complete intake form. This should include a clear description of the profile, role and expected contribution of prospective Dutch partners.

You should submit the intake form to the Matchmaking Facility in the Netherlands to mmf@rvo.nl

Contact

Prinses Beatrixlaan 2
2595 AL The Hague, The Netherlands
Tel: +31 88 602 50 00
Fax: +31 88 602 90 23

CONTACT NETHERLANDS ENTERPRISE AGENCY:

Tel: 088 042 42 42
From abroad please dial: +31 70 379 80 00

Or via Contact form english.rvo.nl/home/about-rvonl/what-is-rvonl/contact-form

Website: english.rvo.nl/subsidies-programmes/matchmaking-facility-mmf

1.102 Netherlands: FMO Entrepreneurial Bank

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Short Description

FMO is the Dutch development bank and was founded in 1970 and is a public-private partnership, with 51% of our shares held by the Dutch State and 49% held by commercial banks, trade unions and other members of the private sector. FMO has a triple A rating from both Fitch and Standard & Poor's. They have invested in the private sector in developing countries and emerging markets for more than 46 years. Their mission is to empower entrepreneurs to build a better world and invest in sectors where they believe their contribution can have the highest long-term impact: financial institutions, energy and agribusiness. Alongside partners, they invest in the infrastructure, manufacturing and services sectors. With an investment portfolio of EUR 9.8 billion spanning over 92 countries, FMO is one of the larger bilateral private sector development banks globally.

FMO principally provides long-term finance, although they also offer shorter-term project financing. In every context they work closely with their clients, tailoring the financial package to fit the client's specific needs.

Business Sectors

Financial institutions, energy and agribusiness, food and water

Target population

Global; in the MENA region: Morocco, Tunisia, Jordan

Type of funding

Direct Loans, Syndicated Loans, local Currency Financing, Guarantees, Trade Finance, Capital Markets, Mezzanine

For funding programs visit following website www.fmo.nl/funding-programs.

Application process

Please contact FMO under www.fmo.nl/contact.

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Contact

FMO - NETHERLANDS DEVELOPMENT FINANCE COMPANY

Anna van Saksenlaan 71

2593 HW The Hague

The Netherlands P.O. Box 93060

2509 AB The Hague, The Netherlands

Tel: +31 (0)70 314 96 96

Fax: +31 (0)70 324 61 87

Email: Info@fmo.nl

Website: www.fmo.nl/

1.103 Netherlands: FMO Entrepreneurial Bank - Dutch Government Fund MASSIF

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Short Description

FMO Entrepreneurial Bank manages the MASSIF fund on behalf of the Dutch government. MASSIF reaches out to end-beneficiaries through financing local financial intermediaries and institutions that can contribute to their development. With the fund, FMO can invest early on, taking high risks and by doing so, catalyse new investors into the financial inclusion space, which includes FMO.

MASSIV provides access to financial services such as bank accounts, saving products and loan products. Supporting entrepreneurs is key in creating job opportunities and better livelihoods for the Base of the Pyramid to support their families. MASSIF has four investment themes within a selected set of mostly low and low-middle income countries.

MASSIF clients can be:

- SME or commercial banks looking to expand client base by downscaling
- Microfinance intermediaries seeking to broaden their services in rural areas
- Non-governmental organizations looking to professionalize and transition into official finance entities

Business sectors

Micro, small and medium enterprises (msmes), agriculture and rural livelihoods, small businesses in rural, women-owned businesses and youth entrepreneurs, innovations in inclusive business

Target population

Mostly low-income countries

For overview of investments already made by the FMO please visit www.fmo.nl/worldmap.



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Type of funding

Loans and Syndications, Private Equity, Guarantee and Trade Finance, Services for Dutch Businesses, Capacity Development

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Contact

FMO THE NETHERLANDS

Anna van Saksenlaan 71

2593 HW, The Hague, The Netherlands

Tel: +31 70 314 96 96

Email: info@fmo.nl

Website: www.fmo.nl/massif



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1.104 Netherlands: Dutch Good Growth Fund

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Short Description

The Dutch Good Growth Fund (DGGF) therefore supports Dutch SMEs and entrepreneurs in emerging markets and developing countries, by offering a source of financing for development-relevant local investments and exports.

It supports access to finance for SME's in 68 developing countries and emerging markets. The DGGF targets Dutch SMEs and intermediary funds that invest in local SMEs. The DGGF provides export credit insurance and export finance for Dutch SMEs.

Business sectors

All sectors with a focus on sectors that drive development

Target population

68 countries in emerging markets and developing countries in Africa, Asia, Latin America, and Central and Eastern Europe (Overview of supported countries: english.dggf.nl/country-list)

Type of funding

Technical assistance, support for investing Dutch SMEs and for exporting Dutch SMEs, Supply Chain Finance (Importing Dutch SMEs)

Intermediate financing of local SMEs, Seed Capital and Business Development (SC&BD) programme (budget of EUR 40 million)

Amount committed

The fund will steadily grow to a size of EUR 327.5 million

Application process

Application through: english.rvo.nl/subsidies-programmes/dutch-good-growth-fund-dggf

The application should include the following information:

- fund structure and size
- average size and type of investments
- country and/or sector focus
- development impact
- management team and track record

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Contact

NETHERLANDS ENTERPRISE AGENCY (RVO.NL)

2 Prinses Beatrixlaan

2595 AL The Hague

Tel: +31 (0)88 0424242

Email: Contact form: english.rvo.nl/home/about-rvonl/what-is-rvonl/contact-form

Or dggf@nl.pwc.com

Website: <https://english.dggf.nl/>

1.105 Netherlands: Nuffic – TMT – Orange Knowledge Programme

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Short Description

The NFP Tailor-Made Training program (TMT) specifically aims at improving the overall functioning of organizations by training selected groups of employees. A Tailor-Made Training is a group training designed to meet the specific needs of the requesting organization. The program is eligible for education institutions, research institutes, and ministries, NGOs and Small and Medium Enterprises. The Orange Knowledge Programme is a co-funding programme. This means that a contribution from the requesting organisation in the partner country is compulsory for Lower Middle Income Countries and Upper Middle Income Countries. The percentage of co-funding (on top of the amount requested from the Orange Knowledge Programme) is not the same for all countries. Please consult the country focus document for more information on their website.

Target population

NFP Member countries (for more information please see
<https://www.nuffic.nl/en/subjects/orange-knowledge-programme-overview/>)

Eligibility criteria

For each Orange Knowledge Programme country there are focus areas. Only proposals in those focus areas will be eligible for funding. To be eligible for a Tailor-Made Training grant, the training course should focus on candidates:

- who work at national and/or local organisations like ministries, secondary vocational or TVET institutions, universities, (small) private sector organisations, commissions or NGOs;
- who have the nationality of or be resident and working in one of the partner countries;
- who are in a position to apply the acquired knowledge and skills in practice.

Type of support

- *Tailor-Made Training*: courses with a maximum subsidy amount of € 75,000 and a maximum duration of twelve months; depending on the specific call, they can be held in all partner countries (see participating countries).
- *Tailor-Made Training Plus*: courses with a maximum subsidy amount of € 400,000 and a maximum duration of 24 months; depending on the specific call, they can be held in 'Full programme countries' and 'Compact + countries'.

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Application process

An organisation from a partner country and a Dutch training provider must jointly formulate a training proposal and submit it to us online. A tailor-made training course must be conducted by a Dutch training provider. The training courses have to be in line with the Country Plan of Implementation or the Annual Plan for the country in question. You can find detailed information on current calls in the overview of open calls at <https://www.nuffic.nl/en/subjects/tailor-made-training-tmt-orange-knowledge-programme/>.

Contact

NUFFIC

Kortenaerkade 11

2518 AX The Hague, The Netherlands

Tel: +31 (0)70 - 426 02 60

Fax: +31 (0)70 - 426 03 99

Or contact via tmt@nuffic.nl

Website: www.nuffic.nl/en/subjects/tailor-made-training-tmt-orange-knowledge-programme/

1.106 Netherlands: PUM – Netherlands Senior Experts

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Short Description

PUM is an independent non-profit organization in the Netherlands established by the government and the Central Employers Federations in the Netherlands. PUM provides Technical Assistance to Egyptian Small and Medium-sized Companies (SMEs). PUM advisers are volunteers and are selected on the basis of their many years of experience and excellent knowledge. They are independent and receive no financial reward for their services.

PUM pays for international travelling expenses while applicants requesting assistance pay for local travel and accommodation costs. They work with around 2000 senior experts who share their knowledge on a one-on-one basis. Either through short-term and repetitive advisory missions at the work floor, or through online coaching activities. Their strategy involves a programme-based working method in order to realise more impact.

Carrying out a series of missions for several entrepreneurs within the same chain or sector leads to better implementation of advice; a new strategy or technological method will be better developed by the receiving party(/ies). At the same time it allows their experts to optimise their approach and use it among several projects; creating a more long-term impact than performing a single mission for one entrepreneur.

Target population

Network of about 150 representatives in around 30 countries around the world

Type of support

Technical Assistance and Expertise

Application process

If you want to apply for advice create a customer account at www.pum.nl/customer/new

Contact

UM Netherlands senior experts

Bezuidenhoutseweg 12

2594 AV The Hague

The Netherlands

Postal Address: P.O. Box 93078

2509 AB The Hague, The Netherlands

Tel: +31 (0)70 349 05 55

Fax: +31 (0)70 349 05 90

Email: info@pum.nl

For more regional contacts visit: www.pum.nl/how-we-work/countries

Website: www.pum.nl/

1.107 Norway: Norad

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Short description

Norad is the Norwegian Agency for Development Cooperation. They do the quality-assurance of Norwegian Development Cooperation. The Agency is a directorate under the Norwegian Ministry for Foreign Affairs. In matters regarding Norway's International Climate and Forest Initiative (NICFI), Norad reports to the Norwegian Ministry of Climate and Environment. Norad's functions are laid down in the agency's terms of references and annual letters of allocation issued by the Ministry of Foreign Affairs and the Ministry of Foreign Affairs and the Ministry of Climate and Environment. Their main purpose is to ensure that Norwegian development aid funds are spent in the best possible way, and to report on what works and what does not work.

Norad grants funding to organizations within civil society, research, higher education and private sector development that work with partners in poor countries. Support for private sector actors is primarily aimed at businesses / commercial companies seeking funding for feasibility studies, training related to establishment, EHS and pilot production in connection with private investment projects / business establishment.

Business sectors

Climate change and environment, democracy and good governance, education, energy, global health, higher education and research, macroeconomics and public administration, oil for development

Target population

Selected developing countries in Africa, Asia, Latin America and the Middle East (Lebanon, Palestine and Syria).

Type of funding



The EBSOMED project is led by BUSINESSMED within a consortium consisting of 6 partners.

Technical assistance, training, support for pilot/test production, funding for preliminary and feasibility, studies

For an overview of grant programs please visit <https://norad.no/en/front/funding/>.

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Amount offered

The amount offered can vary, depending on the project size.

Application process

For companies seeking funding it is important to note the following:

Requirements of at least NOK 10 million in turnover for the last year

- the applicant should normally have, or plan for, an ownership of at least 25% in the established/ planned company
- the applicant must show a high development effect to be probable
- sales and representation offices will not be supported

Please fill out the application form and send it to the following Email: postmottak@norad.no

The application form can be downloaded here:

www.norad.no/en/front/funding/private-sector-development/cooperation-on-framework-conditions/

Contact

Bygdøy allé 2, 0257 Oslo, Norway

Tel: +47 23 98 00 00

Email: postmottak@norad.no

Website: www.norad.no/en/front/

1.108 Nomou Mena - Business Support and Investment in SMEs

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Short description

In 2012, GroFin a pioneering development finance organisation, for small and medium-sized enterprises (SMEs) and a UK-based charity, founded the Nomou programme through a restricted donation of USD 50M. The objectives of the programme are to create sustainable employment, economic growth, and positive social impact through the nurturing and expansion of a sustainable small and medium sized business sector in the Middle East and North Africa. This cooperation between GroFin and the UK-based charity is built on a 10-year strategic partnership which has resulted in a proven unique, portable, and scalable solution for the development of sustainable SMEs.

The Nomou Programme provides access to medium-term risk capital and value-adding business support and through GroFin's management delivers best in class services for dedicated entrepreneurs of start-up or existing SMEs. Through these services, Nomou is increasing the capacity of the grossly under-served SME sector, thus developing supply chains and helping to create much needed employment. The Nomou Programme was seeded with a USD 50M restricted donation from a UK-based charity and founding partner in the programme, serves as manager of the restricted donation and promoter of Nomou. The Nomou programme is further funded by institutional investors and development organisations such as UKAID and USAID, as well as local and international Development Finance Institutions including KfW, Dutch Good Growth Fund (DGGF), Norfund, Anthos Capital and Lundin Foundation. GroFin is the co-promoter and implementing partner who manages the funds and provides business support to Nomou's SME clients.

Business sectors

Healthcare, education, water, food security, recycling

Target population

Oman, Jordan, Iraq and Egypt

Type of funding

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The Nomou programme focusses on investing in and supporting existing and new businesses with the ability to: create sustainable employment, produce local content, deliver socio-economic benefits.

Amount offered

Minimum: USD 1000

Maximum: USD 2 million

Tenure ranging from 3-8 years.

Application process

See detailed information about the application criteria and steps under nomou-mena.com/apply/.

Contact

EGYPT

3 Aboul Feda Street, Floor 11

Zamalek, Cairo

Tel: +202 2737 1374

Fax: +202 2737 1373

Email: egypt@grofin.com

IRAQ

Office 15, Iraq Energy City

Burjessiya, Azubair, Basra

Tel: +964 (77) 0560 1111

Fax: +971 (4) 432 1120

Email: iraq@grofin.com

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JORDAN

Suite No. 203 Amman Gate Building 7th Circle

Sweifieh, Amman

Tel: +962 6 585 1811

Fax: +962 6 585 1813

Email: jordan@grofin.com

OMAN

Office No. 403, 4th Floor

Al Assalah Towers at Al Ghubra (next to GMC Showroom)

Muscat

Tel: +968 2411 7579

Fax: +968 2411 7564

Email: oman@grofin.com

Website: www.nomou-mena.com/

1.109 Oasis 500 Fund

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Short Description

Oasis500 is one of the leading seed investment company and business accelerator in the Tech and Creative Industry spaces based in Amman, Jordan. They enable great entrepreneurs to transform their viable ideas or creative talents into scalable businesses. That includes finding those entrepreneurs, investing in their start-ups, bridging their know-how gap, and eventually helping them get follow-on funding.

Oasis500 have become one of the most influential players in advancing the entrepreneurship and innovation ecosystem in Jordan and the MENA region in general.

Target population

Jordan and the MENA region

Type of support

Entrepreneurship Training, Mentorship Guidance, Business Incubation, Seed Investment, Acceleration, additional follow-up Investment

Amount offered

Initial seed investment between USD 30.000 and USD 50.000 for the first round

Successful applicants are invited to attend their intensive Business and Entrepreneurship workshop aimed at building their entrepreneurial capacity and maximizing their potential of securing funding. Those with more mature pitches may go to the investment stage directly and skip the workshop.

Contact

King Hussein Business Park Building 7



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P.O.Box 131,
Amman, 11822, Jordan
Tel: +962 (6) 5805680
Fax: +962 (6) 5805462
Email: info@oasis500.com

Website: oasis500.com/ar/about-us/



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EUROCHAMBRES



اتحادية غرف التجارة والصناعة لغرف الاعمال الأوروبية



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1.110 OT Ventures

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Short Description

OT Ventures creates a powerful customer experience through its online and mobile solutions portfolio. Empowering brands, governments, and consumers through a diverse blend of digital solutions spanning social marketing, content services, mobile VAS, solution development, and hosting services. Through their innovative digital products, they touch the lives of more than 50% of MENA internet users, and 72% of MENA mobile subscribers every day.

Business Sectors

Mobile value added services, online media and advertisements, software development and hosting, e-commerce

Target population

MENA

Type of funding

Private Equity

Contact

94, Street #105, Maadi

Cairo, 11431, Egypt

Tel: + (202) 2529 5800

Fax: + (202) 2529 5888

Email: info@otventures.com

Website: careers.otventures.com/docs/main.htm

1.111 PineBridge Investments

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Short description

PineBridge Investments is a private, global asset manager focused on active, high-conviction investing. They draw on the collective power of their experts in each discipline, market, and region of the world through an open culture of collaboration designed to identify the best ideas. As of 31 December 2018, the firm managed USD 89.6 billion across global asset classes for sophisticated investors around the world. PineBridge is majority-owned by a subsidiary of Pacific Century Group (PCG), an Asia-based private investment group. PineBridge employees have a meaningful share in the success of PineBridge through equity ownership and other rights to profits of the business. Asset management is their only line of business, ensuring that their interests are fully aligned with those of their clients.

Target population

Africa, Asia, Europe, MENA, Latin America, US

Type of funding

Multi-asset, fixed income, equities

Amount offered

USD 89.6 billion in assets under management

Application process

Please use the online contact form: www.pinebridge.com/contact-us.aspx

Contact

GLOBAL HEADQUARTERS



United States

399 Park Avenue

4th Floor

New York, NY 10022

Tel: +1 (646) 857-8000

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UNITED ARAB EMIRATES

Dubai International Financial Centre

Al Sa'ada Street, Index Tower

West Entrance, floor 5, unit 516

Dubai, UAE

Email: Please use the contact from www.pinebridge.com/contact-us

Website: www.pinebridge.com



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1.112 Public - Private Infrastructure Advisory Facility (PPIAF)

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Short Description

The Public – Private Infrastructure Advisory Facility (PPIAF) is a multi-donor technical assistance facility that is financed by 11 multilateral and bilateral donors. Established in 1999 as a joint initiative of the governments of Japan and the United Kingdom, working closely with and housed inside the World Bank Group, PPIAF is a catalyst for increasing private sector participation in emerging markets. Their mission is to help eliminate poverty and increase shared prosperity in developing countries by facilitating private sector involvement in infrastructure.

Despite progress achieved in expanding infrastructure services in developing countries, millions of people still lack access to electricity, roads, and water and sanitation. Often governments lack the necessary policies, laws, regulations, institutions, and capacity needed for both parties to benefit fully from such an arrangement and to encourage private investment. PPIAF was created to address these issues. As articulated in their strategy PPIAF works to enable the public sector to attract private sector participation and investment in infrastructure. To optimize delivery of public infrastructure assets and services, developing country governments are increasingly looking at Public-Private Partnership (PPP) arrangements.

Business sectors

ICT, transport, water and sanitation, power

Target population

Global countries and regions with the greatest need

Lower-income countries, fragile and conflict-affected states

Type of funding

Knowledge Grants and Technical Assistance

Amount offered

Minimum: USD 25.000

Maximum: USD 500.000

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Application process

<https://ppiaf.org/apply-funds>

Guide to Applying for PPIAF's funding: <https://library.pppknowledgelab.org/documents/4181>

Contact

For general information regarding PPIAF, applicant eligibility, and the application process, please contact PPIAF at ppiaf@ppiaf.org

Website: <https://ppiaf.org/>

1.113 Riva y García Financial Group

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Short Description

Riva y García Financial Group was founded in 1992, as a Firm specialized in providing personalized and high added value financial advice services. Their main activities are Corporate Finance, Private Equity, Real Estate and Private Banking through their shareholding in Banco de Alcalà (Credit Andorrà subsidiary in Spain). They have offices in Barcelona, Madrid, Valencia, Casablanca, Tunis and Algiers.

At Corporate Finance they have extensive experience of more than 20 years in middle-market transactions for both quoted and private companies. They offer M&A advisory services, capital market transactions (IPOs, capital increase and convertible bonds) and financial strategy advice. At Private Equity, they manage 164 million Euros through 5 different entities: Spinnaker Invest SCR, Invercat Exterior FCR, Tirant Inversión FCR, Fons Mediterrània FCR and Healthequity SCR. Grupo Financiero Riva y García started its venture capital activity in 2000.

Target population

Spain and Maghreb area

Type of funding

Corporate Finance, Private Equity, RyG Real Estate, Banco Alcala, Wealth Management

Fund size

Corporate finance: transactions between EUR 50 million and EUR 500 million

Private Equity: managing EUR 164 million

Contact

HEAD OFFICE

BARCELONA

Diputación, 246, Pral.

08007 Barcelona

Tel: 34 93 2701212

Fax: 34 93 2701213

Email : bcn@rivaygarcia.es

MOROCCO

RIVA Y GARCÍA MAROC (S.A.R.L.)

39, Rue Normandie Racine

20100 Casablanca Anfa

Morocco

Tel: (+212) 52279 09 40

Fax: (+212) 52236 97 72

Email: casablanca@rivaygarcia.com

TUNISIA

Immeuble Victoria, Bloc C

Les Berges du Lac, Tunis

Tunisia

Tel: (+216) 71 962 469

Fax: (+216) 211 84 384

Email: tunisia@rivaygarcia.com

ALGERIA

Villa 28, Cité des Moudjahidines



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Industrie- und Handelskammer
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1.114 Saham Group

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Short Description

Saham Group is built around the strong and humanist vision of its founder, Mr. Moulay Hafid Elalamy. Founded in 1995, the Group has become - in less than two decades - a leading player in high added value services: protection, assistance, construction, offshoring, health insurance and real estate.

The Group contributes to the serenity of its large customer base by protecting, assisting and providing them with quality care in Africa and the Middle East. Their main mission is to develop and integrate essential human services, allowing each and every one to fulfil their lives.

Target population

27 African and Middle East Countries

Business sectors

Insurance, assistance, healthcare, offshoring, real estate, education

Intercompany turnover

USD 1.01 billion turnover (Insurance Division)

Contact

You can contact Saham Group via www.saham.com/fr/contactez-nous

Website: www.saham.com/en

1.115 Saudi Fund for Development

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Short description

As defined in its charter, the basic objectives of the fund are to participate in financing of development projects in developing countries through granting of loans to developing countries and to encourage national non-crude-oil exports by providing finance and insurance in support of such exports.

Target population

Afghanistan, Djibouti, China, Nepal, Liberia, Benin, Uzbekistan, Maldives, Sri Lanka, Madagascar, Seychelles, Jordon, Vietnam, Tunisia, Central African, Republic Rwanda

Type of funding

Soft loans to finance infrastructure projects, finance and insurance of national non-crude oil products

Total amount already committed

The Fund has commenced its activities with a capital of ten thousand million Saudi Riyals provided by the Saudi government. This capital had then been increased in three phases to reach 31 thousand million Saudi Riyals. In 2018: 119 projects and programs in North Africa at a total value of SR 18,879.57 million.

Application process and requirements

In order to grant loans for financing of development projects, the fund requires that:

- the project should be feasible economically and/or socially
- the loan should be disbursed and repaid in Saudi Riyals
- the amount of the loan granted for any project should not exceed five percent (5%) of the funds capital nor exceed fifty percent (50%) of the total cost of the project for which the

loan is granted; the total amount of loan granted to any country should not exceed ten percent (10%) of the funds capital at any time

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For Export Credit and Insurance, the fund requires that:

- the eligible national goods/ services shall include the non-crude-oil products, the industrially processed, the modified processed, secondary downstream petroleum sector products, and good/ services for the agricultural and industrial projects, all of which whose local value-added percentage shall not fall below 25%
- the Fund's contribution in financing of a transaction may cover 100% of the total price of the export deal according to the circumstances and the nature of the transactions and the measures of the commercial or political risk that are involved. Terms of such financing vary from one year to fifteen years whereas the insurance and finance guarantee may reach 90% of total export unpaid value.
- the Saudi Riyal or US Dollar is denominated as the official used currency in all transaction of the program and the Program shall always impose on and take from the borrower the necessary securities to guarantee re-payment and secure the funds rights

Contact

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1.116 Sawari Ventures

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Short description

Sawari Ventures is an international venture capital firm that invests in people turning visionary ideas into market-leading companies in the Middle East and North Africa (MENA). Sawari ventures invests in technology-driven companies seeking to build new markets with significant growth potential and employ a full-service, multi-stage approach with a focus on early and growth-stage investing. They believe in the transformative power of entrepreneurial thinking and know that innovation can spark curiosity, speak to personal passions and inspire new markets. Their goal is to identify, serve, and provide capital for extraordinary entrepreneurs who are determined to change the MENA region.

Business sector

Technology, media, telecommunication with special interest in arabic web content and applications, financial services and e-commerce, mobile content and applications, software-as-a-service, converged services

Target population

MENA region and Middle East

Type of funding

Venture Capital, Portfolio Investment

Amount offered

Typically, they invest USD 250K – USD 1 million initially and expect to invest USD 2 million to USD 5 million over the life of a company.

Application process

Submit a Business Plan to: start@sawariventures.com



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Website: www.sawariventures.com/about/investment-strategy



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1.117 South Africa: Industrial Development Corporation

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Short description

The Industrial Development Corporation of South Africa Ltd (IDC) is a self-financing, national Development Finance Institution (DFI). It was established in 1940 to promote economic growth and industrial development in South Africa and the rest of the African continent.

Their goal is to contribute to the creation of balanced, sustainable economic growth in South Africa and on the rest of the continent.

They are owned by the South African government under the supervision of the Economic Development Department.

Business sectors

Agro-processing and agriculture, chemical products and pharmaceuticals, basic and speciality chemicals, clothing and textiles, heavy and light manufacturing, media and audio visuals, machinery and equipment, new industries, basic metals and mining

Target population

African continent as a whole, with a special focus on South-Africa

Type of funding

Debt, Equity and Quasi-Equity, Guarantees, Trade Finance, Venture Capital

Funding term: short-, medium- and long-term Loans are available

Amount offered

Maximum funding: R1 billion

Debts of R1 million are considered.

Application process

For General Criteria visit www.idc.co.za/general-criteria.html



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1.118 Spain: COFIDES

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Short Description

COFIDES S.A. is a joint state and privately owned company founded in 1988 that provides cost-effective medium and long term financial support for viable private direct investment projects in foreign countries, where there is a Spanish interest. The global intervention capacity of COFIDES, through the mechanisms and financial instruments in which it participates, is nearly EUR 2.5 billion. Since its creation, COFIDES has approved more than 900 projects in close to 90 countries through loans and equity participations. It has committed more than EUR 3 billion for an investment of close to EUR 35 billion.

Business sectors

All productive industries, including businesses conducted to permanently market Spanish goods or services, where assets requiring medium/long-term financing are involved.

Target population

COFIDES can back, with its own resources, direct investment projects involving Spanish interest undertaken in any developing or emerging country, regardless of its per capita income and membership or otherwise in the Organization for Economic Cooperation and Development (OECD).

Type of funding

Loans, quasi-equity instruments, medium and long-term loans host country companies, medium- and long-term loans for Spanish investors, multi-project loans

Amount offered

Minimum: EUR 750.000 per project

Maximum: ER 3 billion per project

Currently financing capacity about EUR 3 billion

Total managed portfolio (31.12.2017): EUR 938 million

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Application process

Information on how to apply can be found here: www.cofides.es/en/how-to-submit-a-proposal/

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Website: www.cofides.es/en

1.119 Spain: COFIDES - Fund for Foreign Investment (FIEX)

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Short Description

The FIEX allows direct temporary and minority holdings in the capital stock of Spanish companies for their internationalization or of companies located abroad. Through the FIEX, participations can be made in the own funds of the companies mentioned above and through any participatory instrument. Temporary and minority direct participations can also be taken in vehicles or expansion capital funds with existing official support or that are established or private investment funds that promote the internationalization of the company or the Spanish economy.

Target population

Viable projects of a private nature abroad where there is some kind of Spanish interest.

Type of funding

Capital Holdings, Quasi-Capital Instruments

Amount offered

Maximum: EUR 30 million

Minimum: EUR 250,000

In the fund 828 million euros are accumulated (Year 2018).

Application process

Applications must be submitted to COFIDES, the designated fund manager.

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EUROCHAMBRES



ASCAME



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1.120 Spain: COFIDES - Fund for SME Foreign Investment Operations (FONPYME)

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Short Description

One of COFIDES priorities has always been the mobilisation of funds from different programs and its available tools for the funding of overseas projects by Spanish companies.

COFIDES uses, on one hand, their own resources to finance investment projects in emerging or developing countries and on the other, it manages the FIEX and FONPYME funds on behalf of the State, created to finance investment projects abroad regardless of the state of development of the destination country.

The fund allows both temporary holdings and direct minority holdings in the capital of Spanish firms for their internationalisation or of companies located abroad and in general, through holdings in company equity as detailed above and through any participatory tools.

Financing by the Fund may also be provided through temporary holdings and direct minority holdings in those vehicles or capital expansion funds with existing official support or those that are subsequently created or private equity funds, that promote the internationalisation of the company or the Spanish economy.

Target population

Viable SME projects undertaken overseas and involving some manner of Spanish interest

Type of funding

Capital Holdings, Quasi-Capital Instruments

Amount offered

Maximum: EUR 5 million

Minimum: EUR 75,000

Application process

Applications must be submitted to the designated fund manager in COFIDES.

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Website: www.cofides.es/en/financing/financial-instruments/fund-sme-foreign-investment-operations-fonpyme

1.121 Spain: COFIDES – EFP

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Short Description

European Financing Partners (EFP), a joint venture between the European Investment Bank (EIB) and several European DFIs, is a co-financing vehicle established in 2003 aiming at promoting sustainable development of the private sector and strengthening co-operation between eligible European Development Finance Institutions and the EIB. The EFP provides financing to countries included in the OECD DAC list.

Business sectors

Industry, financial intermediaries, communications, agribusiness and power, transport, health and hotel sectors

Target population

OECD DAC list

Type of funding

Senior Loans, Mezzanine Debt, Equity, Quasi-Equity, Guarantees

Amount offered

Maximum: EUR 30 million per project with a cap of 75% of the total investment

Minimum: EUR 1 million

Application process

This line is managed by the European bilateral development finance institutions. Interested companies should apply to COFIDES in their capacity as country manager.

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Website of COFIDES: www.cofides.es/en/efp



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1.122 Spain: COFIDES - Investment Financing Line for the Tourist Industry (FINTUR)

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Short Description

This line offers financing under special conditions for viable investment projects in the tourist industry and involving some manner of Spanish interest.

Business sectors

Eligible projects are viable private projects with Spanish interest in the tourism sector. Among the objective activities they can mention the following: Hotels, Thematic and Leisure Park

Target population

All countries

Type of funding

Holdings in Capital, Co-investment Loans, other participatory instruments in the medium and long term

Amount offered

Maximum: EUR 30 million with a maximum up to of 50% of the investment volume of the project

Minimum: EUR 75,000

Application process

For presentation of the project see www.cofides.es/presenta-tu-proyecto.



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1.123 Spain: COFIDES - Investment financing line for the infrastructure sector (FINCONCES)

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Short Description

This line offers financing under special conditions for viable investment projects in the infrastructure sector and financing of public services participated mainly by Spanish companies. The purpose of this facility is to finance investment projects abroad in infrastructure concessions and public services, mainly owned by Spanish companies, given the significant role they play internationally in the global management of public services, normally under a concession or under a regime private public (PPP).

Target population

All countries

Business sectors

Viable private infrastructure industry projects involving some manner of spanish interest. the target businesses include: transport infrastructure, energy, water and waste treatment, service management, telecommunications

Type of funding

Capital Holdings, Instruments close to the Quasi-Capital

Amount offered

Maximum: EUR 30 million with a maximum of up to 50% of the long-term needs of the project, with the limit of the contribution made by the developer.

Minimum: EUR 75,000

Application process



For presentation of the project see www.cofides.es/presenta-tu-proyecto.

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1.124 Spain: COFIDES - Investment financing line for the new information and communication technologies (FINTEC)

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Short Description

This line offers financing under special conditions for viable investment projects in the ICT sector and finances internationalization projects of companies in the electronics sector and information and communication technologies.

The objective of the facility is to finance, in the medium and long term, private and viable investment projects abroad, undertaken by companies in the described sectors, in which there is Spanish interest. Companies are eligible if their activities require permanent establishment in the destination country of the investment, either through new productive or commercial implementation, expansion of existing facilities or acquisition of foreign companies in the same sector.

Target population

All countries

Business sectors

Consumer electronics, electronics components, professional electronics, telecommunications industries, operators/providers of telecommunications services, information technology, digital contents, electronic commerce, automobile electronics, etc.

Type of funding

Holdings in Capital, Instruments close to the Quasi-Capital, Ordinary Loans to the Spanish company, Ordinary Loans to the project company, Multi-project Loans

Amount offered



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Maximum: EUR 30 million with a maximum of up to 50% of the long-term needs of the project,
limited by the contribution of the developer
Minimum: EUR 75,000

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Application process

For presentation of the project see www.cofides.es/presenta-tu-proyecto.

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1.125 Spain: COFIDES – FINFOOD

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Short Description

FINFOOD is created with the aim of promoting the internationalization of the activity of agrifood companies and of financing internationalization projects of companies within this sector.

Target population

All countries. Priority will be given to the countries included by the Spanish Business Administration in the Integral Market Development Plan (PIDMs).

Type of funding

Holdings in the capital of the companies, subordinated loans, participative loans, co-investment loans with remuneration linked to the result of the project, ordinary loans, multi-project financing

Amount offered

Minimum of EUR 75,000

Maximum of EUR 30 million

Resources can be assigned to finance non-current assets plus a percentage of the current assets linked to that investment. Depending on the guarantees offered, this percentage can go as high as 80%. In the case of them needing to finance expenditure, this may be financed up to a maximum of 50%, up to EUR 1 million.

Application process

For presentation of the project see www.cofides.es/presenta-tu-proyecto.

Contact

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1.126 Spain: The Spanish Agency for International Development Cooperation (Agencia Española de Cooperación Internacional para el Desarrollo, AECID)

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Short Description

The Spanish Agency for International Development Cooperation (AECID) is the main management body for Spanish cooperation, which combats poverty and works for sustainable human development. Its Charter states that the agency was created to foster full development, conceived as a fundamental human right, with the fight against poverty as part of the process for building this right. To this end, the Agency follows the guidelines of the 4th Master Plan, in accordance with the international agenda of the Millennium Development Goals and with a focus on three crosscutting axes: gender perspective, environmental quality and respect for cultural diversity.

Currently present in 38 countries, the Spanish Agency for International Development Cooperation (AECID) was set up 25 years ago to help eradicate poverty and famine in the world and foster the active construction of peace. These objectives continue to be present in its daily work.

Business sectors

Water and sanitation, economic growth, culture and science, rural development, food security and nutrition, education, gender, democratic governance, environment and climate change, health

Target population

38 Countries and Territories in which they are present.

In North Africa and Middle East: Algeria, Egypt, Jordan, Morocco, Mauritania, Palestine, Saharawi Population, Tunisia

Type of funding

Grants and Assistantships

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Application process

The application process –including presentation of the documents required – shall be carried out exclusively online, through the AECID website. The application deadlines vary by programme.

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1.127 STC Ventures

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Short Description

STC Ventures is an independently managed venture capital fund whose anchor investor is the Saudi Telecom Company. Their focus is on early and later stage equity investments in the digital media/entertainment, information technology and telecommunications sectors, supporting the development of innovative companies in Saudi Arabia, the GCC, Levant, North Africa and Turkey, in addition to funding globally minded international companies seeking capital and access to the MENA region and other emerging markets.

They believe that there are fundamental shifts underway in technology innovation and consumer adoption of digital products, devices and services, as well as improved digital infrastructure, plus a proliferation of back-able entrepreneurs and young businesses; all leading to a dramatic increase in investable opportunities in the MENA region and globally. They are witnessing the early days of a massive technology renaissance and also huge consumer behavioural change, as well as the emergence of venture financing as an increasingly widely available and recognised source of funding for entrepreneurs.

Business sectors

IT, communications, internet, media, entertainment

Target population

Saudi Arabia, GCC, Levant, North Africa and Turkey

Type of funding

Private Equity, with an influential minority

Amount offered

Early stage investments are typically from USD 1 million to USD 2 million.



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Later investment sizes in this stage will range from USD 2 million to USD 5 million.

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1.128 Swicorp

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Short Description

Swicorp is a private financial services group providing solutions in the spheres of investment banking, private equity and asset management in the Middle East and North Africa.

Founded in 1987 by current chairman Kamel Lazaar, Swicorp today has grown to be one of the region's premier financial services providers, with close to 100 employees worldwide.

Licensed by both the Saudi Capital Market Authority and the Dubai Financial Services Authority, their teams leverage their regional and international network, servicing clients and investors who are seeking lucrative opportunities.

Swicorps local expertise, combined with their world-class financial solutions, has allowed them to gain a robust client base amongst leading financial institutions and regional corporations. Furthermore, it established trust with their clients to enable them to raise in excess of USD 1 billion in private equity funds. Through Swicorps extensive principal investment network, they are also able to activate significant proprietary investments for MENA and international opportunities across various asset classes.

Target population

MENA region

Type of funding

Investment Banking, Private Equity, Asset Management

Amount already committed

Since 2005, over USD 1 billion has been raised for Swicorp private equity funds, primarily from investors based in the Middle East.

SPE Capital Funds: Minimum of USD 10m to a maximum of USD 50m in investments with an enterprise value of up to USD 300m

Contact

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Or use Contact online contact form www.swicorp.com/contact-us/

Website: www.swicorp.com/

1.129 Switzerland: Swiss Agency for Development

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Short Description

The Swiss Agency for Development and Cooperation (SDC) is the agency for international cooperation of the Federal Department of Foreign Affairs (FDFA). The SDC is responsible for the overall coordination with other federal authorities of development and cooperation with Eastern Europe as well as for humanitarian aid delivered by the Swiss Confederation. Swiss international cooperation, which is an integral part of the Federal Council's foreign policy, aims to contribute to a world without poverty and in peace, for sustainable development. It fosters economic self-reliance and state autonomy, contributes to the improvement of production conditions, helps address environmental problems, and ensures better access to education and basic healthcare services. Switzerland's specific actions in development cooperation, cooperation with Eastern Europe, humanitarian aid, multilateral cooperation, the global programmes, development policy, and research and culture.

Out of solidarity and in its own best interests, Switzerland expanded its involvement in North Africa in 2011, providing support to its partner countries on the difficult road towards stability and democracy.

The aim in the Middle East is to save lives and reduce the vulnerability of people affected by conflict and other groups at risk and to help them to improve their resilience. SDC's engagement covers basic needs and access to services by providing emergency aid, food and shelter, but also through its support for education, work and income generation, legal advice and psychological care.

Target population

Development Countries worldwide

North Africa (Egypt, Tunisia, Morocco, Libya), Middle East (Syria, Lebanon, Jordan, Iraq)

Type of funding

The Swiss Program supports projects with non-repayable grants. This support can, however, also include technical assistance and the provision of loans for Micro, Small and Medium Enterprises.

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Amount offered

Depends on the project

List with all projects at www.eda.admin.ch/deza/en/home/activities-projects/projekte-fokus/Project-database.html

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Website: www.eda.admin.ch/deza/en/home.html

North African countries: www.eda.admin.ch/deza/en/home/countries/north-africa.html

Middle Eastern countries: www.eda.admin.ch/deza/en/home/countries/middle-east.html



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1.130 SwitchMed

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Short Description

At SwitchMed they work in close partnership with leading start-ups and entrepreneurs, industry agents, change agents, policy and financial institutions working on applications of productive, circular and sharing economies in the Mediterranean. Those partnerships work closely with is in order to support and connect stakeholders to scale-up social and eco innovations in the Mediterranean.

They provide all Mediterranean stakeholders with tools and connections to supporting partners for their social and eco innovations, to achieve productive, circular and sharing economies in the Mediterranean.

Business sectors

Eco-innovative businesses, initiatives of green entrepreneurs

Target population

Morocco, Tunisia, Egypt, Lebanon, Palestine, Jordan, Israel, Algeria

Type of funding

- Trainings for entrepreneurs to build skills in design, business plan, marketing and financing of sustainable products and services
- Capacity building in industry service providers targeting small and medium sized enterprises for resource efficiency improvements
- Engagement with policy makers to establish a regulatory and policy framework to boost the market for sustainable products and services
- Empowerment of citizens and civil society organisations to lead socially innovative solutions addressing environmental challenges

- An Action Network of stakeholders to link with similar initiatives and networks, exchange information and to scale-up current activities

Contact

BURCU TUNÇER

Team Leader SwitchMed Networking Facility

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Fax: +34.93 553 8792

Email: btuncer@scprac.org

Website: www.switchmed.eu/en

1.131 TVM Capital Group – TVM Capital Healthcare

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Short Description

TVM Capital is an independent affiliation of international private equity and venture capital firms, counting numerous investments across many continents and countries.

With its first regional fund (MENA I), TVM Capital Healthcare invests primarily in attractive healthcare businesses that solve problems in the healthcare sector of the communities they operate in and have the potential for rapid and profitable growth. A second focus of the Fund is the pharmaceutical and life sciences industry, including, but not limited to, the manufacturing, sales and distribution, in-licensing, and importation of pharmaceuticals, medical device and medical technology companies, as well as logistics and other businesses in the pharmaceutical, medical device and hospital management value chains.

Target population

MENA region, Turkey, India and Southeast Asia

Type of funding

Private Equity

Contact

TVM CAPITAL HEALTHCARE PARTNERS LTD.

DIFC Gate Village, Building 4

PO Box 113355, Dubai, UAE

Tel: +971 (4) 401 9568

TVM OPERATIONS GROUP DMCC

Jumeirah Lakes Towers, Cluster E



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Victoria Brandstatter

Email: brandstatter@tvm-operations.ae

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PO Box 11-1254

Beirut, Lebanon

Or via / www.tvmcapitalhealthcare.com/contact

Website: www.tvmcapitalhealthcare.com/



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1.132 United Nations Conference on Trade and Development (UNCTAD)

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Short Description

Since its foundation more than 50 years ago, the United Nations Conference on Trade and Development (UNCTAD) has been a key partner supporting countries in meeting their development objectives. UNCTAD has helped countries in the pursuit of shared prosperity by backing policymaking with sound research and analysis, providing a forum for open and constructive dialogue on development issues, and providing technical support to make a difference on the ground.

UNCTAD support developing countries to access the benefits of a globalized economy more fairly and effectively. And they help equip them to deal with the potential drawbacks of greater economic integration. To do this, UNCTAD provide analysis, consensus-building, and technical assistance. This helps them to use trade, investment, finance, and technology as vehicles for inclusive and sustainable development. Together with other UN departments and agencies, UNCTAD measure progress by the Sustainable Development Goals, as set out in Agenda 2030.

Target population

Developing countries

Membership lists (Membership of UNCTAD and of the Trade and Development Board):

unctad.org/en/Pages/About%20UNCTAD/UNCTADs-Membership.aspx

Type of support

Transforming economies, improving competitiveness, fostering economic efficiency, improving governance, tackling vulnerabilities, building resilience, empowering people, investing in their future

Application process

A State member of UNCTAD or a regional institution wishing to obtain technical cooperation from the UNCTAD secretariat should submit a request in writing, with an indication of the nature and substance of the assistance required.

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Contact

TECHNICAL COOPERATION SERVICE, UNCTAD

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CH-1211 Geneva 10

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Website: unctad.org

1.133 United Nations Industrial Development Organization (UNIDO)

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Short Description

The United Nations Industrial Development Organization (UNIDO) is the specialized agency of the United Nations that promotes industrial development for poverty reduction, inclusive globalization and environmental sustainability. UNIDO supports its Member States in achieving higher levels of Inclusive and sustainable industrial development (ISID) and through this, progressing toward the attainment of the Sustainable Development Goals (SDGs), with a primary focus on SDG-9, which calls to “Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation”, and other industry-related goals and targets. A number of trends can be observed in global development that pose challenges and opportunities for ISID. They include changes in manufacturing growth and value added, poverty and inequality, gender dynamics, more globalized markets, increased environmental degradation, the emergence of a new industrial revolution, an evolving finance architecture and innovative partnerships. UNIDO in Egypt focuses on services to support four strategic priorities, which aim to achieve the following development results: creating shared prosperity, advancing economic competitiveness, safeguarding the environment, strengthening knowledge and institutions.

Business sectors

Renewable Energy, Energy Efficiency, Education, Technology, Agriculture, Food, Cotton, Woman participation, Youth, Poverty Reduction, Water, Employment, Industry and Infrastructure, Trade

Target population

Development Economies worldwide

Type of funding

Funds, Technical, financial and policy assistance, Capacity building measures, Trainings

Amount offered

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In 2017 - 2018 the UNIDO portfolio in Egypt comprised 11 projects with a total budget of USD \$28.3 million which are implemented with the generous support of 9 primary donors.

Contact

UNIDO HEADQUARTERS

Vienna International Centre

Wagramerstr. 5

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Website: www.unido.org/

1.134 Union for the Mediterranean (UfM)

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Short Description

The Union for the Mediterranean (UfM) is an intergovernmental organisation bringing together the 28 European Union Member States and 15 countries from the Southern and Eastern shores of the Mediterranean. It provides a unique forum to enhance regional cooperation and dialogue in the Euro-Mediterranean region.

UfM's mission is to enhance regional cooperation, dialogue and the implementation of projects and initiatives with tangible impact on our citizens, with an emphasis on young people and women, in order to address the three strategic objectives of the region: stability, human development and integration.

With more than 50 labelled projects and over 300 ministerial and expert fora gathering 25,000 stakeholders since 2012, UfM activities illustrate the strong belief that regional challenges call for regional solutions and that there is no security without development.

The Secretariat of the Union for the Mediterranean, based in Barcelona and the first permanent structure dedicated to the intergovernmental Mediterranean partnership, is the operational institution that empowers this regional dialogue between the UfM Member States and stakeholders, fostering synergies among them and promoting cooperation projects and initiatives with a direct impact on the lives of people.

Business sectors

Business development, transport and urban development, energy and climate action, water and environment, higher education and research, social and civil affairs

Target population

Mediterranean region

Type of funding



The EBSOMED project is led by BUSINESSMED within a consortium consisting of 6 partners.

Proposal finalization to financial planning and fund-raising, as well as technical assistance (internal or external), project launching and monitoring.

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Up until 2018, 51 regional cooperation projects with a budget of more than EUR 5 billion have been accorded the UfM label. The label acts as leverage for funding and associating new partners.

Application process

Details about how to submit a project at

<http://ufmsecretariat.org/how-to-submit-a-project/>

Project proposals must be duly completed in the Project Proposal Template, signed and returned with the requested annexes to the UfM Secretariat by registered mail, with a copy equally submitted electronically in word format to projects.info@ufmsecretariat.org.

Contact

Palacio de Pedralbes

Pere Duran Farell, 11

08034 Barcelona, Spain

Tel: 00 34 93 521 4100

Fax: 00 34 93 521 4102

Email: info@ufmsecretariat.org

For enquiries regarding a specific area of work, contact details at

<http://ufmsecretariat.org/contact/>

Website: www.ufmsecretariat.org

1.135 United Nations Development Program (UNDP) in the Arab States

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Short Description

The Regional Bureau for Arab States (RBAS) based in New York serves as the headquarters for UNDP regional programmes and country offices in 17 Arab countries, with the 18th located in the occupied Palestinian territory.

UNDP is the UN's global development network, an organization advocating for change and connecting countries to knowledge, experience and resources to help people build a better life.

UNDP's activities in the Arab States region build on UNDP's five thematic priorities, with additional emphasis placed on addressing the main impediments to human development in the region as identified by the Arab Human Development Report series, namely freedom and good governance, knowledge, and women's empowerment. Through its activities, the Bureau therefore seeks to promote and advance:

- Sustainable development
- Democratic governance and peace building
- Climate Change and disaster resilience
- Women's empowerment
- Knowledge societies
- HIV and development
- Energy and environment
- Youth

Target population

Arab States

Type of funding

Technical assistance, leveraging, and accessing donor financing



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Contact

HEADQUARTERS

Regional Bureau for Arab States

United Nations Development Programme

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New York, NY, 10017

Fax: +1 212-906-5487

E-mail: rbas-info@undp.org

Website: www.arabstates.undp.org/content/rbas/en/home.html

For other country offices see: www.arabstates.undp.org/content/rbas/en/home/about-us/contact-us.html



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1.136 US: Middle East Partnership Initiative (MEPI)

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Short Description

The U.S. Middle East Partnership Initiative's (MEPI) mission is to empower partnerships between citizens, non-governmental organizations, the private sector and government institutions to promote common shared solutions for the people of the Middle East and North Africa.

Aiming to advance stability and prosperity in the Middle East and North Africa (MENA), the Middle East Partnership Initiative (MEPI) program supports governments and their citizens to achieve shared political, economic and stability objectives. The MEPI program responds to needs and emerging opportunities for citizens and organizations that target two core objectives: Participatory Governance, Economic Opportunity. A cross cutting theme is the focus on government-citizen relations: empowering partnerships between citizens, non-governmental organizations, the private sector, and government institutions to promote shared solutions for the people of MENA. Their goal is a stable and prosperous region with institutions responsive to citizens of the Middle East and North Africa.

Target Population

Algeria, Bahrain, Israel, Jordan, Kuwait, Lebanon, Libya, Morocco, Qatar
Saudi Arabia, Tunisia, West Bank/Gaza, Yemen

Type of funding

Grants and Education/Exchange programs

Amount offered

Depends on the project



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Application process

For questions about Notices of Funding Opportunities, registering with Grants.gov (www.grants.gov/), or applying for funding, send an email at nea-grants@state.gov.
Or visit <https://mepi.state.gov/funding-opportunities/apply-for-a-grant/>

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Contact

MEPI Coordinators are located in U.S. Embassies and Consulates across the region.
Via Website <https://mepi.state.gov/about-mepi/contact-us/>
Website: <https://mepi.state.gov/>



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1.137 Waha Capital

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Short Description

Waha Capital is an Abu Dhabi-listed investment company that offers shareholders and third-party investors exposure to high-potential opportunities in diversified asset classes.

The Company manages assets across several sectors, including aircraft leasing, healthcare, financial services, energy, infrastructure, industrial real estate and capital markets. Its Private investments include stakes in the world's largest aircraft leasing firm, AerCap Holdings NV., emerging market fintech provider Channel VAS, UAE healthcare group Anglo-Arabian Healthcare, the MENA Infrastructure Fund, Waha Land and National Energy Services Reunited (NESR) Corp.

Through its Private Investments unit, Waha Capital has established a strong investment track-record, deploying capital in sectors that display robust demand fundamentals and that have been prioritised by governments in the Middle East and North Africa region. While Waha Capital manages investments globally, the company remains deeply rooted in Abu Dhabi's economy and operates at the centre of influential business networks in the United Arab Emirates and the wider Middle East region. By investing in key growth sectors, the company is a contributor to the ongoing development of a dynamic private sector – an important component of the region's economic diversification plans.

Business sectors

Aviation, maritime, financial institutions, real estate and infrastructure

Target population

MENA region

Type of funding



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Principal Investment, Asset Management, Private Equity, Waha Private Debt

For more information, please contact Waha Capital under www.wahacapital.ae/contact-us

Page | 290

Contact

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1.138 Wamda Capital

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Short description

Wamda is a platform of integrated programs that aims to accelerate entrepreneurship ecosystems throughout the MENA region. Its core focus includes media, community development, research and corporate and government advisory services. In the past few years, Wamda has become the leading grassroots community and knowledge platform for entrepreneurs and supporting stakeholders.

Wamda Capital is the venture capital arm of Wamda. It specializes in seed, early stage, and startup investments. The firm is industry-agnostic, investing in both technology and non-technology focused companies including technology sub-sectors such as financial technology, marketplaces, e-payments, e-commerce, premium content, information and communication technology, and IT-enabled services and scalable technology based companies.

Target population

Algeria, Bahrain, Egypt, Iraq, Iran, Jordan, Kuwait, Lebanon, Libya, Morocco, Oman, Pakistan, Palestine, Qatar, Saudi Arabia, Syria, Tunisia, Turkey, United Arab Emirates

Type of funding

Private Equity and Venture Capital

Amount offered

Investments usually between USD 2 million and USD 5 million



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Contact

Wamda Capital Offices: Dubai Design District (d3)

P.O.Box 333231

Dubai - UAE

or

33 Mecca Street

Amman 11118, Jordan

Email: info@wamdacapital.com

Or contact via Website: www.wamdacapital.com/contact.php

Website: www.wamdacapital.com/index.php



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1.139 Willow Impact

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Short Description

Willow Impact operates as an impact investment firm that manages and advises social enterprises, SMEs and social impact funds.

Willow Impact supports businesses that are committed to generating positive, sustainable and demonstrable social and environmental impact while complying with a commercial imperative.

Based in Dubai, with a presence in Nairobi, Willow Impact is ideally positioned for proximity to investors and to the emerging economies that are home to many of the most exciting socially entrepreneurial investment opportunities.

Business sector

Education, health, food and agriculture, community development, environment and poverty alleviation

Target population

Eastern Africa, the Middle East and North Africa

Type of funding

Investment

Impact objectives

- Job creation
- Increasing scalability and reach of portfolio companies
- Capacity building and empowerment of social entrepreneurs
- Improving governance, accountability and employment practices
- Provision of health, education, water, energy and community services
- Conservation and management of natural and water resources



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- Reduction of harmful greenhouse gas emissions

Contact and Application

Via Website

www.willowimpact.com/contact-us/

Website: www.willowimpact.com/



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1.140 World Bank (WB): Carbon Initiative for Development (Ci-Dev)

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Short Description

The Carbon Initiative for Development (Ci-Dev) is a World Bank trust fund that mobilizes private finance for clean energy access in low-income countries. It delivers result-based finance to innovative and transformative business models driven by the private sector. Through 2025, Ci-Dev will have mobilized USD 267 million in private finance to provide low-carbon energy to more than 17 million people in the communities most vulnerable to climate change.

Ci-Dev has committed to purchase approximately USD 76 million in emission reductions (commonly known as carbon credits) from 12 energy access projects, all in sub-Saharan Africa. The fund will utilize the Clean Development Mechanism (CDM) as the methodological framework to quantify, verify and certify the emission reductions. However, the CDM may not be relevant after 2020 as the Paris Agreement replaces the Kyoto framework, driving the need for the international community to explore other types of crediting mechanisms to channel climate finance to client countries.

Target population

Low income and least developed countries

Application process

Invites submissions of projects that use low-carbon technologies

Financing mechanism

Results based payments



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Contact

Via Website

www.ci-dev.org/contact

Website: www.ci-dev.org/



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1.141 World Bank Group: International Bank for Reconstruction and Development (IBRD)

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Short description

The International Bank for Reconstruction and Development was created in 1944 to help Europe rebuild after World War II. Today, IBRD provides loans and other assistance primarily to middle income countries.

IBRD is the original World Bank institution. It works closely with the rest of the World Bank Group to help developing countries reduce poverty, promote economic growth, and build prosperity.

IBRD aims to reduce poverty in middle-income and creditworthy poorer countries by promoting sustainable development through loans, guarantees, risk management products, and (non-lending) analytical and advisory services.

Target population

Middle income countries

Type of funding

Loans, Guarantees, Technical Support and Expertise

Amount offered

IBRD provides more than USD 500 billion in loans

<http://treasury.worldbank.org/en/about/unit/treasury/ibrd-financial-products/lending-rates-and-fees>

Contact

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mabdalla@worldbank.org

Website: www.worldbank.org/en/about/what-we-do/brief/ibrd

1.142 World Bank Group: BioCarbon Fund (BIOCF)

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Short Description

Since its creation in 2004, the BioCarbon Fund has allocated resources to projects that transform landscapes and directly benefit poor farmers. It was the first carbon fund established in the world to focus on land use.

Housed within the Carbon Finance Unit of the World Bank, the BioCarbon Fund is a public-private sector initiative mobilizing financing to help develop projects that sequester or conserve carbon in forest and agro-ecosystems. It has been a pioneer in this sector, developing the infrastructure needed to pilot transactions and paving the way for the growing land-use carbon market established to date.

The BioCarbon Fund Initiative for Sustainable Forest Landscapes (ISFL) is a multilateral fund, supported by donor governments and managed by the World Bank. ISFL has a geographically diverse portfolio of large-scale programs that can have significant impact and transform rural areas by protecting forests, restoring degraded lands, enhancing agricultural productivity, and by improving livelihoods and local environments.

Business sectors

Reduced greenhouse gas emissions from the land sector, from deforestation and forest degradation in developing countries (REDD+), and from sustainable agriculture; smarter land-use planning, policies and practices.

Target population

Global; the ISLF supports programs in Colombia, Ethiopia, Zambia, and an additional program in Indonesia is under consideration.



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Type of funding

Grant funding, technical assistance and results-based payments for achieved emission reductions (BioCarbon Fund)

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Amount offered

Fund Capital is USD 350 million

Results-based payments (around USD 252 million)

Upfront Finance (USD 98 Million)

Contact

Via Website www.biocarbonfund-isfl.org/contact

Website: www.biocarbonfund-isfl.org/



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1.143 World Bank Group: International Finance Corporation (IFC)

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Short description

IFC, a member of the World Bank Group, is the largest global development institution focused exclusively on the private sector in developing countries.

They utilize and leverage their products and services—as well as products and services of other institutions in the World Bank Group—to provide development solutions customized to meet clients' needs.

IFC apply their financial resources, technical expertise, global experience, and innovative thinking to help their partners overcome financial, operational, and political challenges.

Clients view IFC as a provider and mobilizer of scarce capital, knowledge, and long-term partnerships that can help address critical constraints in areas such as finance, infrastructure, employee skills, and the regulatory environment.

Business sectors

Agribusiness and Forestry, Financial Institutions, Funds, Health and Education, Infrastructure, Manufacturing, Oil, Gas, and Mining, Public-Private Partnerships, Telecommunications, Media and Technology, Tourism, Retail and Property.

Special focus on: Infrastructure, Manufacturing, Agribusiness, Services, and Financial Markets

Target population

Global

In the Middle East and North African region:

Afghanistan, Algeria, Egypt, Iraq, Jordan, Libya, Morocco, Lebanon, Pakistan, Saudi Arabia, Tunisia, United Arab Emirates, West Bank and Gaza, Yemen

Type of funding

Loans, Equity, Trade and Supply Chain Finance, Syndications, Treasury Client Solutions, Venture Capital, Advisory, Asset Management

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Amount already committed

Middle East and North Africa: As of June 2018, their long-term investments totaled more than USD 2 billion and they had 83 active advisory projects. They supported investments in power and renewable energy, helped expand access to finance, and promoted entrepreneurship.

Application process

To be eligible for IFC funding, a project must meet the following criteria:

- Be located in a developing country that is a member of IFC
- Be in the private sector
- Be technically sound
- Have good prospects of being profitable
- Benefit the local economy
- Be environmentally and socially sound, satisfying IFC environmental and social standards

For more information please visit:

www.ifc.org/wps/wcm/connect/corp_ext_content/ifc_external_corporate_site/solutions/how-to-apply-for-financing

Contact

HEADQUARTERS

International Finance Corporation
2121 Pennsylvania Avenue, NW
Washington, DC 20433 USA
Tel: (202) 473-1000

Middle east and north africa

Mouayed Makhoulouf

Regional Director, Middle East & North Africa

Nile City Towers, North Tower, 24th Floor 2005C

Cornich El Nil, Ramlet Boulac

Cairo, Egypt

Tel: + 20 (2) 2461-4200

Email: MMakhoulouf@ifc.org

OTHER CONTACTS IN THE MENA REGION:

www.ifc.org/wps/wcm/connect/region__ext_content/ifc_external_corporate_site/middle+east+and+north+africa/contacts

Website: www.ifc.org/

1.144 World Bank Group: IFC - MENA MSME Technical Assistance Facility

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Short description

The joint World Bank–IFC Micro, Small and Medium Enterprise program for the Middle-East and North Africa Region is a multi-donor technical assistance facility that aims to improve access to finance for MSMEs, promote sustainable job creation, and encourage private-sector led growth during a time of transition for many countries in the region.

The MENA MSME Technical Assistance Facility is supported by the Canadian Department of Foreign Affairs, Trade and Development, the Danish International Development Agency, Japan, Switzerland's State Secretariat for Economic Affairs and UKaid.

Target population

Egypt, Jordan, Lebanon, Libya, Morocco, Tunisia, West Bank and Gaza

Type of support

Technical Assistance, Advisory Services, Policy Support, Loan and Equity

Amount already committed

In addition, the facility is leveraging World Bank Group investment for enhancing access to finance for MSMEs. Since the inception of the facility, total World Bank Group investments (Loan and Equity) in MSME development have amounted to USD 2.32 billion.

- USD 31.58 million mobilized from five core donor partners.
- USD 2.5 million committed by financial institutions for technical assistance
- USD 2.6 billion leveraged in IBRD and IFC credit line
- USD 6.4 billion loans disbursed to MSMEs

Contact

MOUAYED MAKHLOUF

Regional Director, Middle East & North Africa

Nile City Towers, North Tower, 24th Floor 2005C

Cornich El Nil, Ramlet Boulac

Cairo, Egypt

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FOR SPECIFIC COUNTRY CONTACTS SEE

www.ifc.org/wps/wcm/connect/REGION__EXT_Content/IFC_External_Corporate_Site/Middle+East+and+North+Africa/Contacts/

Website:

www.ifc.org/wps/wcm/connect/region__ext_content/ifc_external_corporate_site/middle+east+and+north+africa/priorities/smes/mena+msme+technical+assistance+facility

1.145 World Bank Group: IFC – Public-Private Partnership (PPP)

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Short Description

IFC's advice in public-private partnerships (PPPs) is helping national and municipal governments in developing countries partner with the private sector to improve access to services such as education, electricity, healthcare, and sanitation.

Through Public-Private Partnerships (PPPs), governments partner with the private sector to deliver a public service in line with strict service criteria. The government establishes the project objectives, while the private sector takes responsibility for meeting them. Payment on delivery and risk sharing help keep the private partner focused on delivering quality public services that help meet national development goals. In advising governments on implementing PPPs, IFC focuses on the regions and sectors with the greatest needs. Part of the World Bank Group (WBG), IFC draws on the WBG's expertise in sector policy, legal and regulatory frameworks, institutional reforms, tariff structures and regulation, and international best practice. Leveraging the breadth and depth of these resources complements IFC's transaction structuring role.

PPPs are long-term contracts between a private company and a government agency for providing a public asset or service. They include roads, ports, buildings, power generation, and water and healthcare services.

Target population

Developing countries; focus on the regions and sectors with the greatest needs

Type of support

As the lead advisor, they work closely with governments providing:

- Advice on technical, legal, and regulatory requirements
- Building capacity
- Addressing social and sustainability issues

- Devising the strategies necessary to deliver successful PPPs

Amount already committed

The impact of IFC clients in PPPs:

USD 5,7 billion in private investment (facilitated in FY17)

USD 22 billion in private investment facilitated in the last 10 years

Contact

HEADQUARTERS

International Finance Corporation

2121 Pennsylvania Avenue, NW

Washington, DC 20433 USA

Tel: (202) 473-1000

FOR MORE CONTACT INFORMATION (Asia Pacific, Europe & Central Asia, Latin America and the Caribbean, Middle East and North Africa and Sub-Saharan Africa) please see www.ifc.org/wps/wcm/connect/Industry_EXT_Content/IFC_External_Corporate_Site/PPP/Contacts/

Website :

www.ifc.org/wps/wcm/connect/Industry_EXT_Content/IFC_External_Corporate_Site/PPP

1.146 World Bank Group: Multilateral Investment Guarantee Agency (MIGA)

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Short Description

MIGA is a member of the World Bank Group. Their mission is to promote foreign direct investment (FDI) into developing countries to help support economic growth, reduce poverty, and improve people's lives.

MIGA's operational strategy plays to their foremost strength in the marketplace—attracting investors and private insurers into difficult operating environments. They focus on insuring investments in the areas where they can make the greatest difference.

They fulfill their mission by providing political risk insurance guarantees to private sector investors and lenders. MIGA's guarantees protect investments against non-commercial risks and can help investors obtain access to funding sources with improved financial terms and conditions.

Target population

The list of MIGA member countries is available via
www.miga.org/Pages/Who%20We%20Are/MIGA-Member-Countries.aspx

Type of funding

Investment Guarantee

(Equity investments, shareholder loans, and shareholder loan guaranties, provided the loans have a minimum maturity of more than one year. Non-shareholder loans can also be covered, as long as they relate to a specific investment or project in which some other form of direct investment is present. Other forms of investment, such as technical assistance and management contracts, asset securitizations, capital market bond issues, leasing, services, franchising and licensing agreements, may also be eligible for coverage.

Amount already committed

Since its inception in 1988, MIGA has issued more than USD 28 billion in political risk insurance for projects in a wide variety of sectors, covering all regions of the world.

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Application process

Applicants seeking MIGA coverage should submit a completed Preliminary Application as soon as feasible. There is no fee charged. Once investment and financing plans are established, applicants submit a definitive application along with any relevant project documentation and a processing fee. Applications may be submitted through MIGA's website, via Email, or by post to: MIGA Application Office, Mail Stop U12-1205

1818 H St., NW

Washington, DC 20433 USA

Email: migainquiry@worldbank.org

Website: www.miga.org/Pages/Investment%20Guarantees/pa_splash.aspx

Contact

HEADQUARTERS

Multilateral Investment Guarantee Agency

1818 H Street, NW

Washington DC

20433 USA

Tel: 202 458 2538

Fax: 202 522 0316

Email: migainquiry@worldbank.org

Website: www.miga.org/about-us

1.147 World Bank Group: MIGA – Small Invest Program

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Short Description

MIGA's SIP program is designed to facilitate investment into small and medium enterprises (SMEs). Investments are eligible for coverage under the SIP if they are related to the establishment of an SME, or made into an existing SME, in a developing member country.

Business sectors

Finance, agribusiness, manufacturing, services sector

Target population

Developing countries.

The list of MIGA member countries is available via

www.miga.org/Pages/Who%20We%20Are/MIGA-Member-Countries.aspx

Type of funding

Guarantees

Amount offered

Small Investment program: coverage up to USD 10 million (the actual size of the investment may be bigger) and a guarantee package covering currency transfer restriction, expropriation, war, terrorism, and civil disturbance.

Application process

In order to qualify as an SME, the project enterprise must fulfill at least two of the following criteria:

- no more than 300 employees
- total assets not more than USD 15 million

- total annual sales not more than USD 15 million

Investors may download an electronic copy of the SIP application at www.miga.org or may receive a copy of the application by Email, by sending a request to migainquiry@worldbank.org, or to: MIGA Applications Office. The approval process should not take longer than eight weeks if the information requested in the definitive application is fully completed and MIGA is supplied with all relevant project documentation. Once the guarantee proposal has been approved, the investor will receive a contract of guarantee, and on receipt, will have a period of six weeks to sign the contract. If the investor decides not to go ahead within this period, MIGA will terminate the guarantee process.

To avoid delays in the application process, business and financial plans should be in place and financial projections available prior to filing the definitive application.

You can find a preliminary application for guarantee under www.armcci.am/files/MIGA_english.pdf

Contact

HEADQUARTERS

Multilateral Investment Guarantee Agency

1818 H Street, NW

Washington DC

20433 USA

Tel: 202 458 2538

Fax: 202 522 0316

Email: migainquiry@worldbank.org

Website: www.miga.org/small-investment-program

1.148 Venture Capital Bank

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Short Description

Venture Capital Bank (VCBank) is the first Islamic investment bank in the GCC and MENA region to specialise in small-to-medium enterprises (SMEs) and venture capital investment opportunities. Commencing operations in October 2005, VCBank operates under an Islamic wholesale banking licence from the Central Bank of Bahrain. With an authorised capital of USD 500 million and paid up capital of USD190 million, the Bank benefits from the financial backing and support of a prominent group of regional shareholders; an experienced team of industry professionals; and a close-knit network of strategic partners, business associates and allies

VCBank's investment strategy seeks to generate consistent superior returns with calculated risk from high-quality, rigorously-investigated, efficiently-structured and well-managed investment opportunities.

The Bank's investment portfolio is prudently diversified among different markets and sectors, and across different revenue stages of private equity opportunities. This diversified approach aims to reduce the risk of geographic and sector concentration.

Target population

GCC, MENA region, Turkey, UK and USA

Type of funding

Private Equity, Real Estate, Venture Capital & Business development, Wealth Management

Total Capital

USD 500 million



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German-Arab
Chamber of Industry and Commerce
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Contact

Venture Capital Bank Building
Road 1704, Block 317, Building 247
Diplomatic Area, P.O.Box 11755,
Manama, Kingdom of Bahrain
Tel: +973 17518888
Email: Info@vc-bank.com

Website: www.vc-bank.com/



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1.149 Y Venture Partners

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Short Description

Y Venture Partners is an early stage angel fund based out of Beirut. They invest early stage in innovation and technology start-ups and work closely with their entrepreneurs on building industry-leading / high growth ventures. Y Venture Partners seek to back exceptional founders who are building disruptive products in large and growing markets.

Y Venture Partner are former founders with a successful track record of building and exiting companies across the Middle East, North America and Europe. Our passion is working alongside entrepreneurs and help them turn their ideas / products into market-leading companies.

Business sectors

Online marketplaces, e-commerce and other consumer facing businesses as well as mobile and SAAS

Target population

Y Venture Partners invest globally

Amount offered

Minimum USD 50.000

Maximum USD 300.000

Y Venture Partners provide active, hands-on assistance to the entrepreneurs and leverage an extensive global network of connections to help the portfolio companies gain visibility, build strategic partnerships and fundraise as the companies scale their business.

Contact



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Industrie- und Handelskammer
German-Arab
Chamber of Industry and Commerce
الغرفة الألمانية العربية للصناعة والتجارة

BDD1243, 6th Floor
Nassif El Yajzi Street, El Bachoura
P.O Box 1135658
Beirut, Lebanon
Email: info@yventurepartners.com

Or via Contact Sheet on the Website
Website: www.yventurepartners.com/



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2. Algeria

2.1 Algeria: ANSEJ

Short description

The National Agency for Youth Employment Support, abbreviated ANSEJ, created in 1996, is a public body with a specific character, with legal personality and financial autonomy, placed under the supervision of the Minister in charge of the 'employment. ANSEJ assists project leaders in the creation and extension of micro-enterprises producing goods and services and has a network of 51 antennas, located in all the wilayas of the country, as well as annexes located in large localities. The objectives of the ANSEJ are: to promote the creation and extension of activity of goods and services by young promoters and encourage all forms of actions and measures to promote entrepreneurship.

The ANSEJ's missions are to support, advise and accompany young promoters in the creation of activities, make available to young promoters all economic, technical, legislative and regulatory information related to their activities, develop relationships with the different partners of the system (banks, taxes, CNAS and CASNOS, etc.), develop an intersectoral partnership for the identification of investment opportunities - various sectors, provide training on micro-enterprise management technique for young promoters and encourage all other forms of actions and measures to promote the creation and extension of activity.

Business sectors

Agriculture, fishing, construction, public works and hydraulics, processing industry

Target population

Algeria

Type of funding

Free loans with collaterals and tax exemptions

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Amount offered

Projects from DZD 2 to DZD 10 million

The scheme provides for two types of financing:

Triangular financing and mixed financing

(for detailed finance structures see www.ansej.org.dz/index.php/fr/presentation-de-l-ansej/dispositif)

Application process

As soon as the promoter meets all the conditions of access to the device, he can apply by presenting himself to the local Ansej wilaya agency for information, interview, guidance and support during all phases of creation of his micro-business. But before all that, to create a micro-enterprise, it is imperative to conduct a market study that consists of an exploration work to measure, analyze and understand the actual operation of the intended market.

After verification of the eligibility criteria of the promoter to the Ansej scheme and the elaboration of the business plan, the investment project is presented to the Selection, Validation and Financing Committee. The role of the committee is to review the projects submitted and to advise on their relevance, viability and funding. In other words, its mission is to validate these projects. Once the project has been validated by the CSVF, the eligibility certificate is issued to the promoter within a period not exceeding three (3) days and the promoter will proceed to the legal creation of his company. The bank has a maximum of two months from the filing date of the credit application for processing the credit file and the amount of bank credit granted is 70% of the total amount of the investment.

Contact

08 Rue Arezi Benbouzid

El Anasser, Alger



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Chamber of Industry and Commerce
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Algerie

Tel: +213 21 678 239

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Contact form: www.ansej.org.dz/index.php/fr/contactez-nous

Website: www.ansej.org.dz/?q=fr



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2.2 Algeria: l'Agence Nationale de Développement de la PME (ANDPME)

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Short description

ANDPME is the State's instrument for implementing the national SME development policy.

The objective of the national upgrading program is to accompany SMEs in order to improve their competitiveness and strengthen their position in the local and foreign markets. The National Agency for SME Development under the supervision of the Ministry of SME Industry and Investment Promotion, has been in charge of the implementation of the National Upgrading Program, with a budget of 386 billion dinars for the benefit of 20,000 Algerian SMEs. The ministerial department on which this agency depends also envisages the creation of 200,000 companies.

Business sectors

Industry, building and public works, tourism and hospitality, the transport of the fishery, services and Ict services

Target population

Algeria

Type of funding

Grants, Technical assistance, Equity, Loan, Guarantees

Amount offered

A budget of 386 billion dinars for the benefit of 20,000 Algerian SME

Maximum funding is DZD 5 million per SME

Contact

Siège Direction Générale AGENCE NATIONALE DE DEVELOPPEMENT DE LA PME

34, Avenue Mohamed Belkacemi

Les Annassers, Alger

Algeria

Tel: +213 21 77 40 36 / 021 47 06 44/47

Fax: +213 21 47 06 93

Email: dr.alger@andpme.org.dz

Website: www.mdipi.gov.dz/?Contact

Website: www.andpme.org.dz/index.php/fr/

2.3 Algeria: CGCI-Pme Caisse de Garantie des Crédits d'Investissements

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Short description

The Investment Credits Guarantee Fund is a company created at the initiative of the Public Authorities by Presidential Decree 04 -134 of 19 April 2004 bearing the Caisse's statutes to support the creation and development of the SMEs by facilitating access to credit (statutory social object). It has a registered capital of 30 billion DA, subscribed up to 20 billion DA, 60% owned by the Treasury and 40% by banks (BNA, BEA, CPA, BDL and CNEP Bank).

The CGCI-Pme is intended to cover the risks associated with investment credits granted to SMEs. It covers insolvency risks incurred by banks on loans granted to SMEs and complements other SME financing schemes constituted by the FGAR and the Mutual Guarantee Fund.

Target population

Algeria

Type of funding

Credit guarantee for loans

Amount offered

Minimum: 250 million DA

Maximum: 350 million DA

Application process

The application documents are available under www.cgci.dz/index.php/fr/telechargements.



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Contact

34 AVE MD BELKACEMI BP 677

El Madania, Alger (16), Algérie

Tel: + 213 (0) 2147 66 27

Fax: + 213 (0) 2147 66 27

Email: cgci-pme@cgci.dz

Website: www.cgci.dz/index.php/fr/contact



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2.4 Algeria: Fonds de Garantie des Crédits aux PME

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Short description

The creation of the FGAR is in line with the will of the public authorities, represented by the Ministry of Industry and Mines, to set up mechanisms to facilitate financing in the creation and extension of an SME. It is therefore one of the many instruments of a policy whose aim is to create a climate favorable to the creation and development of SMEs.

The first Algerian credit guarantee organization for SMEs was created in 2004, the primary mission of the FGAR being to facilitate access for small and medium-sized businesses. medium-sized companies to bank credit by sharing the risk of financing SMEs with the bankers and this, by granting guarantees.

The FGAR guarantee is a state program supporting SMEs in the financing of their start or development. The financial aid is a credit guarantee covering part of the (possible) loss incurred by the financial institutions delivering loans. FGARs Mission is to grant credit guarantee to SMEs, guarantee the relays of programs set up for SMEs by international institutions, providing advice and technical assistance to SMEs benefiting from the Fund Guarantee, undertake any project of partnership with the institutions activating within the framework of the promotion and the development of the SME and undertake any action aimed at the adoption of measures relating to the promotion and support of SMEs as part of the guarantee of investment credits.

Target population

Algeria

Type of funding

Technical assistance and Credit Guarantee for term loans

The FGAR reimburses 50% to 80% of the net loss of the lending institution

Amount offered

Minimum: DEA 4 million

Maximum: DEA 100 million

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Application process

Online application form (in Arabic) at

[www.fgar.dz/portal/ar/content/%D9%85%D9%84%D9%80%D9%81-](http://www.fgar.dz/portal/ar/content/%D9%85%D9%84%D9%80%D9%81-%D8%B7%D9%84%D9%80%D8%A8-%D8%A7%D9%84%D8%B6%D9%85%D9%80%D8%A7%D9%86)

[-D8%B7%D9%84%D9%80%D8%A8-%D8%A7%D9%84%D8%B6%D9%85%D9%80%D8%A7%D9%86](http://www.fgar.dz/portal/ar/content/%D9%85%D9%84%D9%80%D8%A8-%D8%A7%D9%84%D8%B6%D9%85%D9%80%D8%A7%D9%86)

The average processing time of a FGAR warranty file is 7 days and the banks under agreement are the following: Public banks: BDL, BNA, BADR, BEA and CNEP Banque, CPA. Private Banks and Financial Facilities: El Baraka, Housing Bank, Gulf Bank Algeria, Natexis Algeria, SOFINANCE, Algeria Leasing Corporation and Societe Generale, Natixis, Maghreb Leasing (MLA), Fransabank, Al Salam Bank, El Djazair Idjar, BNP PARIBAS, Idjar Leasing Algeria, National Leasing Company.

Contact

Siège social

166, Lot. Saïdoun Mohamed, Kouba

Alger

Tel: 023 71 38 34

Fax: 023 71 38 31

Email: info@fgar.dz

Website: www.fgar.dz/portal/fr

3. Egypt

3.1 Cairo Angels

Short Description

Cairo Angels is Egypt's first formal angel investment network; investing in and supporting early-stage start-ups in Egypt and across the MENA region. Established in 2012, Cairo Angels convenes regular investment meetings to review pre-selected potential investees that meet the Cairo Angels investment criteria. Members may join virtually or physically in either Cairo or London.

While angels make their own investment decisions, Cairo Angels facilitates due diligence for opportunities that receive interest from investors, negotiates terms and finalizes deal closing. Post-investment, the Cairo Angels can also provide portfolio management services for its investors. Angels invest their personal money in return for a minority equity stake in the business, and collectively make investments that range between 250K to 2M Egyptian Pounds per Company.

Business sector

Agricultural, logistics and energy sectors

Cairo Angels also hope to see more women entrepreneurs applying. They are open to regional start-ups applying for funding as well.

Target population

Egypt

Type of funding

Equity Investment

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Amount offered

Minimum LE 250,000 per company

Maximum LE 2 million per company

Application process

Cairo Angels is continuously searching for high potential entrepreneurs with robust business ideas or existing operating companies. To apply submit business plan (minimum requirements listed on Website) on Gust (<https://gust.com/organizations/the-cairo-angels>). Successful applicants will be invited to pitch their business to the full membership base of Cairo Angels. Subsequently due diligence meetings are held. The investors express their interest and Cairo Angels puts them in touch with the entrepreneur.

Contact

Address: 28 Falaki St., Bab El Louk,

Cairo, Egypt. 11513.

Email: info@cairoangels.com

Website: cairoangels.com/contact/

Website: www.cairoangels.com/

3.2 Alexandria Business Association

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Short description

Alexandria Business Association (ABA) is a non-governmental, not-for-profit organization based in Alexandria, Egypt, aiming at economic development and improving the business climate through research, advocacy and raising the efficiency of human resources. ABA is also an active contributor to community development and manages one of the most successful micro-finance projects.

Their mission is to develop a pro-active approach as a professional business association in representing and supporting its members' interests along with improving business climate in Alexandria, Egypt.

Aba's vision is to boost the city of Alexandria industrially, economically and socially, enhancing Alexandria's role as an important business hub in the region by improving workforce education and training, encouraging international business investment and opening new markets thus helping achieve economic prosperity and worldwide recognition.

Target population

Egypt

Offered services

Business Opportunities & Partnership, Technical Consultancy & Services, Information Desk, Social Services

Application process

- Candidate should have sound personal & business reputation
- Candidate should hold minimum a university degree

Required documents

- Resume of the Member and Complete company profile
- 2 Recent Photos
- Copy from the Education Certificate
- Copy from the ID
- Copy of the company registration
- Copy of the company tax card

Contact

52, El Horreya Avenue
Alexandria, Egypt
Tel: (+203) 484 8978 – 484 8979
Fax: (+203) 4872411- 4872206
Email: aba@aba.org.eg

EXECUTIVE COORDINATOR

Ms. Heba Saad
Email: directoroffice@aba.org.eg

ECONOMIC AFFAIRS DEPARTMENT

Ms. Marianne Nader
Email: economicaff@aba.org.eg
Address: 21512, Fouad, Alexandria Governorate
Tel: 03 4848979

Website: <http://aba.org.eg/>

3.3 Alexandria Business Association (ABA): Small & Micro Enterprise Project

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Short Description

The Alexandria Business Association (ABA) began its activities in 1983 as the Economic Committee for Businessmen under the auspices of the Alexandria Chamber of Commerce. Its objectives were to provide support to the private sector, promote the interests of the businessmen, consolidate business and social ties amongst them, and represent the sector to the government. This concept soon developed to include community service work, as members became involved in building and improving hospitals, schools and institutions for the elderly.

Since ABA first began its Credit Programs, it has achieved a range of outreach comparable to those of the most successful micro finance ventures in the world. Although the foundation has reached a significant number of clients, the share of the available market that it services is less than ten percent, and significant room for expansion remains.

As a completely self-reliant project, the ABA is an excellence model of a practice that can be effectively sustained. The project covers the cost of its micro finance and technical assistance services entirely through the revenue generated from loan recovery. The association has developed that capacity through several means: it charges an appropriate but reasonable interest rate on loans; it extends loans with high degree of efficiency; and it selects borrowers with care so that their repayment rate is above 99 percent. Moreover, because of the high level of client satisfaction, the demand for the services provided by the project and its client base is continually expanding ensuring a dependable and growing source of revenue.

Target population

Egypt

Offered services

Non- financial services: Training, Marketing, Library, Technical Assistance

Financial services:

- Step by Step (A program, directed to youth to help them start business)
- Towards self-employment (helps to start micro businesses)
- Blossoms (focus on the rural and urban low-income communities)
- Development path (Individual loans within a group)
- SME credit programs (target the existing micro enterprises)

Offered amount

Depends on the specific service

Contact

Alexandria Business Association (ABA)

Address: 52, El Horreya Avenue

Alexandria, Egypt

Email: aba@aba.org.eg

Website: <http://aba.org.eg/>

3.4 Algebra Ventures

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Short description

Algebra Ventures is the leading technology VC firm in Egypt. Their team has unique investment experience both locally and internationally, and has backed some of Egypt's most successful technology startups. They have seen technology transform the societies and impact how society communicates, decides and transacts. They foresee technology even more impactful in the future as a new generation of entrepreneurs built the market-leading companies of tomorrow. With a USD 40 Million in initial funding, the VC fund is the largest in Egypt. They are supported by credible international investors including Egyptian American Enterprise Fund (EAEF, provided by USAID), European Bank for Reconstruction and Development (EBRD), Cisco Investments and International Finance Corporation (IFC).

Business sectors

Core technology, e-commerce, fin-tech, industry marketplace, business software and platforms, consumer internet

Target population

Focus on Series A and Series B rounds in Egypt, but they don't exclude investments in earlier-stage startups or other parts in the MENA region.

Type of funding

Funding in return for ownership of equity

They provide capital, assist with strategy and operations, and help build star teams.

Algebra Ventures connects the startups with industry partners and regional / international investors to support growth and future exit.



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Contact

ALGEBRA VENTURES

12 Sahleh Ayoub St.5th floor

Zamalek

Cairo, Egypt

Email: info@algebraventures.com

funding@algebraventures.com

Website: <https://algebraventures.com/>



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3.5 EBNI- EiTESAL Business Nurturing Initiative

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Short description

EiTESAL Business Nurturing Initiative (EBNI) is an incubation project initiated by Eitesal and other institutions, our main task is to boost startups in the field of ICTE, by giving them end to end support & Global footprint to start their ventures from scratch & take them into scale up. EBNI is the first incubation specialized in hardware based on IoT (Internet of Things) in the Middle East and started in with the vision to become the regional & world class IoT business incubator.

Business sectors

ICT sector

Target population

Egypt

Type of funding

Aspects of financial, technical and managerial

Application process

EBNI invests in entrepreneurs who dreams to build their startups involving the Internet of Things dynamics, such as sensing, filtering data, and acting on context. They are looking for teams or companies that have innovative IOT products or services preferably Hardware.

A prototype or a proof of concept must be available, and priority is given to products or services in the commercialization stage. For more information about the application process please visit the website: www.ebni.io/en/StaticPages/applynow/.

Selection criteria

- Business opportunity (The Problem VS Opportunity)
- Market understanding (Customers & Competitors)
- Implementation activities (Solution & Progress)
- Financial model (Revenue streams & Financial analysis)
- Team competency (at least one team member must be dedicated to the startup)

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Contact

22 Desouk st. of El-Imam Ali
Almazah, Heliopolis, Cairo Governorate,
Egypt
Tel: +201027111136
Email: info@ebni.org

Website: www.ebni.io/

3.6 EgyptSEFF – Egypt Sustainable Energy Financing Facility

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Short Description

The Egypt Sustainable Energy Financing (EgyptSEFF) is a new credit line dedicated to energy efficiency and renewable investments in Egypt. Developed by the European Bank for Reconstruction and Development (EBRD), it is currently available to clients in Egypt through the National Bank of Egypt (NBE).

The credit line offers a one-stop-shop solution to the nation's energy conscious business community to develop their sustainable energy projects.

In addition to providing multicurrency loans worth up to five million dollars with flexible repayment periods of up to five years, EgyptSEFF also offers free technical assistance and investment incentive grants (depending on the loan and project conditions) to assist Egyptian businesses in managing their energy consumption.

Business sectors

Manufacturing, agribusiness, tourism, commercial and administrative buildings

Target population

Egypt

Type of funding

Loans (maximum loan amount of USD 5 million-but depending on loan type and project conditions; for more information about the different products please see <http://egyptseff.org/en/our-products>)

Loan types

Fast-Track Project Loan, Assisted Project Loan, Supplier Loan

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Application process

For information about the application process please visit <http://www.egyptseff.org/en/how-to-apply>

Contact

PROJECT OFFICE

Hydro Power Building (8th floor) Block 11 –

Piece 15, Melsa District Ard El Golf, Nasr City, Cairo, Egypt.

Tel: 0020 2 2417 4857 (Ext. 119)

Fax: 0020 2 2415 4661

Email: info@egyptseff.org

Website: www.egyptseff.org/en

3.7 Flat6Labs

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Short description

Flat6Labs is a regional start-up accelerator program that fosters and invests in bright and passionate entrepreneurs with cutting-edge ideas. Flat6Labs provide seed funding, strategic mentorship, a creative workspace, a multitude of perks, entrepreneurship-focused business training, and they directly support start-ups through an expansive network of partner entities, mentors and investors. Flat6Labs invests in 10 startups per cycle (at each location) and they have 2 cycles each year, so generally they invest in around 20 startups each year.

Business sectors

Flat6Labs fund a wide variety of categories ranging from technology-enabled startups to design studios to farming solutions and everything in between.

Target population

Egypt

Offered services

Seed funding, follow-on funding, mentorship, training, perks and services, legal support, office space, networking and exposure

Amounts offered

Minimum EGP 70

Maximum EGP 100K

In exchange for 10-15% stake of equity

Application process

To join Flat6Labs, you have to apply online to join one of their programs. They then have a multiple stage screening process involving their top applicants in order to find the best candidates.

Apply via Website www.flat6labs.com/#apply.

Page | 338

Contact

1 Dr. Mohamed Sobhy St.

2nd Floor, Flat 6

Giza, Egypt

Tel: +202 35685855 / +202 35685856 / +202 3568-5860

Email: info@flat6labs.com

Website: www.flat6labs.com/

3.8 Ideavelopers

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Short Description

Ideavelopers is a venture capital firm that helps innovative start-ups become great companies. They invest in these start-ups and support them to realize their growth potential and in the process generate attractive financial returns on Ideavelopers investments. They support them by providing strategic advice, industry access, and risk capital.

Ideavelopers is a subsidiary of EFG-Hermes Private Equity. The firm manages the Technology Development fund – a USD 50 million fund focused on early stage technology companies. To date, they have invested over USD 25 million in 17 companies.

Target population

Egypt

Type of funding

Strategic advice, Industry access, Risk capital

Fund size

TDF (Technology Development Fund) I: USD 10 million investment fund focused on early stage companies in the Information and Communication Technology (ICT) companies. The fund was led by the Ministry of Communication and Information Technology to support Egyptian Innovation and Entrepreneurship in the ICT space. TDF I was closed in 2004 and is currently fully invested. TDF II: USD 40 million investment fund intended as a continuation to TDF I. It also focuses on early stage ICT companies, but with slightly larger individual investment sizes within the range of USD 1 million to USD 4 million. This fund was closed in 2008 and is currently actively investing.



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Application process

www.ideavelopers.com/?page_id=375

Please email the business plan to Funding@ideavelopers.com.

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Contact

5 Farid St., From Al Thawra St.

Suite 4, Heliopolis

Cairo, Egypt

Email: info@ideavelopers.com

Website: www.ideavelopers.com/



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3.9 Innoventures

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Short description

Innoventures, LLC is an innovation platform with a mission to turn creative ideas into successful businesses that change the world. The firm is based on a unique business model more compatible with the Egyptian and Middle Eastern markets on which it focuses, to make more efficient use of VC money, and to more effectively identify and support only the most innovative and valuable business ventures. Innoventures also provides a shared business resource center, and a support network of entrepreneurs, which affords lower costs for the start-up ventures, and increases their chances of success. They lead, interact with, fuel, grow and learn from the entrepreneurial world through the following activities:

- 1- Startup Reactor: Innoventures founded and runs an integrated support program, which admits up to 30 startup teams each year, and provides them with business launch support, mentoring, training, office facilities, and funding from investors. Innoventures holds an equity stake in each startup admitted to the program.
- 2- Venture Funds: Innoventures manages venture capital funds, whether in its own name or on behalf of other investor groups. The Venture Funds are designed to support startups in Early to Mid-stage, with typical investments ranging from five to ten million EGP.
- 3- Ideospace: Innoventures is a founder and shareholder in a network of co-working and innovation spaces, which provide facilities, events, activities and services for entrepreneurs and innovators. Ideospace also acts as a platform for running special programs and events in partnership with other entities.

Business sectors

Innoventures targets technology projects, an area of significant attention in the Middle East.

Targeted industry areas: clean technologies and energy, electronics, internet and software, media and market intelligence and inclusive businesses

Target population

Middle East, North Africa Region, and focus on Egypt

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Type of funding

Seed stage Funding

Amount of funding

Minimum: EGP 50 K

Maximum: EGP 350 K

Application process

Program Requirements-Startups

- Startup is less than 3 years in operation
- Startup has received less than EGP 100,000 funding based in Egypt

Program Requirements-Founders

- At least one founder between the ages of 18-35
- At least two full-time founders on the team
- Capable of attending the program in Cairo, Alex or Suez

Fully committed to program activities on the ground

Submission of Applications: The first stage of the program called Spark, Innoventures opens the call for applications 3 months ahead of the deadline through VC4A platform. The applications go through online scoring & interview process after the deadline to filter the application to the next stage. The filtration process is implemented by the investment and experts committees, and the criteria of scoring depends upon innovation, team, scalability, market size, progress to date, and market traction. The accepted startups then will join the second stage of Startup Reactor program; Ignition bootcamp.



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Contact

124 Othman Ibn Affan St., Unit 33 Heliopolis

Cairo 11361, Egypt

Amira Swalim

Programs Manager

Tel: +201020180601

Fax: +20 2 2774 4946

Email: Amira.swalim@innoventures.me

General Inquiries: info@innoventures.me

Website: www.innoventures.me/



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3.10 Science and Technological Development Fund (STDF)

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Short description

In 2006, the Egyptian Ministry for Scientific Research has embarked on an ambitious exercise to overhaul Science and Technology (S&T) activities in Egypt.

The Science and Technology Development Fund (STDF) has stimulated the Egyptian scientific society by funding distinguished research papers and establishing scientific partnerships with scientists from many advanced countries in order to keep track of quickly advancing technology, and be open to different societies, as well as, new economic unions, compete on the international arena, link scientific research to technological development and cooperate with civil society institutions to activate their role in the integrated scientific research system.

Target population

Egypt

Business sectors

Aquaculture and fisheries, development of Sinai, health (hcv), pharmaceutical industries, renewable energy, sustainable food production, water desalination

Type of funding

Grants (see <http://stdf.eg:8080/web/grants/open> for actual open grants)

Application process

Regulations for the application at

http://stdf.org.eg/doc%20center/2014/General_Conditions_and_Guidelines_Submitting_an_STD_F_Research_Proposal.pdf

How to Apply for STDF Grants at stdf.org.eg/page/?pid=1100



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Contact

Ministry of Scientific Research (Head Office)
Science and Technology Development Fund
101 Kasr Al-Ainy St.
Cairo, Egypt
Tel: (+202) 279 24 519
Fax: (+202) 279 25 080
Email: info@stdf.eg

Website: www.stdf.org.eg/old/



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3.11 Tanmeyah Micro Enterprise Services

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Short Description

Tanmeyah is a fast-growing, high-street lender operating on a local level to provide comprehensive microfinance solutions to lower-income business owners across Egypt who would otherwise have no access to the banking sector.

Since its foundation in 2009, Tanmeyah has sought to target and address the financing needs of under-served yet growing segment of society, as they see their success as being crucial to the country's economic growth. As a strong believer in this segment and its ambitious, hard-working people, Tanmeyah has seized on an important business opportunity to not only achieve returns on servicing them but provide this segment the means of achieving social mobility and a path out of poverty. In 2018 the number of loans issued increased significantly to 223,763 at a total value of EGP 3,319 million, accompanied with notable growth in the number of borrowers to 260,701 serviced through 217 branches nationwide.

Business sectors

All sectors except agriculture and transport

Target population

Egypt

Type of funding

Platform Services (ATM's and Bill Payments) and microfinance services (MEL and VSE)

Amount offered

Micro-enterprise lending

Minimum: EGP 4k

Maximum: EGP 30k

Very-small enterprise lending

Minimum: EGP 30k

Maximum: EGP 100k

Application process

Please contact Tanmeyah Fundation directly.

Contact

TANMEYAH FOUNDATION

9H/3 Takseem Ellaselky

New• Ezbet Fahmy, Al Maadi

Cairo Governorate, Egypt

Tel 1: +02- 2358 5991

Tel 2: +02-2358 5963

Fax: +02-2358 9750

E-mail: info@tanmeyah.com

Contact form: <https://tanmeyah.com/en/contacts/>

Website: <https://tanmeyah.com/en/about-us/>

3.12 U.S. Agency for International Development (USAID) in Egypt, Economic Growth and Trade

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Short description

USAID is supporting economic reforms undertaken by the Government of Egypt in conjunction with its \$12 billion loan from the International Monetary Fund to spur trade and investment. Through activities related to macroeconomic stabilization, trade, enterprise, workforce development, and youth development, USAID is working in partnership with the Government of Egypt to create an environment in which businesses can grow and become more competitive.

A key priority for USAID is increasing micro, small, and medium sized enterprise (MSME) growth to generate employment and promote trade and investment. With an unemployment rate of 8.1 percent and with over 700,000 job seekers entering the Egyptian labor market annually, businesses have not kept pace with the number of jobs needed. Many Egyptians seek employment with MSMEs, which constitute more than 95 percent of private enterprises and generate over 80 percent of private sector employment in Egypt. USAID promotes inclusiveness and sustainability for MSMEs by focusing on small businesses that provide jobs for youth and women in economically-disadvantaged areas.

The USAID manages several projects in the sphere:

Supporting Entrepreneurship and Enterprise Development promotes SMEs by improving their access to high-quality public and private services, including support in obtaining accurate market information, developing business plans, and gaining access to finance. The emphasis is on SMEs that are woman-owned or have the potential to hire significant numbers of women and youth. Life of Project: November 1, 2015-October 31, 2019;

Workforce Improvement and Skills Enhancement improves technical secondary education and labor skills; creates job opportunities; improves the performance of the private sector through enhanced labor productivity; and advocates for policy and regulatory reforms related to workforce development and labor market efficiency. Life of Project: November 1, 2015-October 31, 2019;

Egypt's Leadership in Public Financial Management supports implementation of the Government of Egypt's homegrown economic reforms. Life of Project: June 20, 2017 – September 14, 2018;

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Egyptian-American Enterprise Fund (EAEF) is a United States Government-funded private entity aimed at promoting financial inclusion and job creation, as well as increasing foreign and domestic investment in Egypt, with a broader target of long-term sustainable economic development. Life of Project: 2012-2016.

Business sectors

Economy, Trade, Employment, Inclusion of women, Education

Target Population

Developing countries

Type of funding

Technical assistance, Investment Capital, Loans Technologies

Amount offered

Supporting Entrepreneurship and Enterprise Development: Total amount 22,9 million USD

Supporting Entrepreneurship and Enterprise Development: Total amount 24,6 million USD

Egypt's Leadership in Public Financial Management: Total amount 1 million USD

Egyptian-American Enterprise Fund (EAEF): Total estimated cost up to 300 million USD

Application process

See detailed information about the application criteria and steps under
<https://www.usaid.gov/partnership-opportunities/respond-solicitation> and
<https://www.usaid.gov/work-usaid/partnership-opportunities/search-for-opportunities>.

Contact

EGYPT

1A Nady El Etisalat Street

New Maadi, Cairo

Tel: +202 2522 7000

Fax: +202 2516 4628

Email: cairomedia@usaid.gov

USA

Desk Officer USAID

1300 Pennsylvania Avenue, NW

Washington, DC 20523

USA

Tel: 1-202-712-1422

Email: egyptdesk@usaid.gov

Website: <https://www.usaid.gov/>, <https://www.usaid.gov/egypt/economic-growth-and-trade>

4. JORDAN

4.1 Jordan: Jordan Loan Guarantee Corporation

Short Description

The Jordan Loan Guarantee Corporation (JLGC) was established as a public shareholding company in 1994 with a paid up capital of JD 7 million. In 1997 the capital was increased to JD 10 million and then increased to JD 29,080,310 at the end of 2016 in order to cover exporter's credit and encourage SMEs venture outside Jordan. JLGC aims to provide the necessary guarantees to facilitate financing of SMEs and national export, to contribute to the process of economic growth, job creation and national export encouragement. Jordan Loan Guarantee Corporation began with one simple program for SME's guarantees. Now there are 5 major programs tailored to improve SME access to finance and provide more risk measured instruments to banks and exporters.

Target population

Jordan

Type of funding

- SMEs Loan Guarantee
- Export and Domestic Credit Insurance
- Micro Business Loan Guarantee
- Islamic Financing Guarantee
- Financial Leasing Guarantee

Amount offered

Depends on the Guarantee program and you can find all program at
www.jlgc.com/en/page/services-and-programs.

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Application process

All services have different application steps/forms

You can find a detailed description at the Website under “How to apply”

Contact

24 Prince Shaker Bin Zaid Street, Al Shmeisani

P.O.Box 830703

Amman 11183, Jordan

Tel: (962) (6) 5625400

Fax: (962) (6) 5625408

Email: mail@jlgc.com

Website: www.jlgc.com/en

4.2 Jordan: National Fund for Enterprise Support (NAFES)

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Short Description

NAFES began operations in 2001 subsequent to a study conducted by the Japan International Cooperation Agency (JICA) looking into the sustainability and needs of SMEs and the private sector at large. Their findings concluded that support for SMEs was needed to provide an access point for quality business advisory services. They created a counterpart-funding vehicle for the Jordanian Government to use through the Higher Council for Science and Technology (HCST) to build NAFES.

NAFES is governed by a Supervisory Board consisting of members from both the public and private sectors. It is by leveraging JICA's initial investment that NAFES has assisted over 600 enterprises and contributed over JOD 3 million to a variety of training programs.

NAFES has developed an extensive network of credentialed consultants in a variety of expertise to assist SMEs in securing the business solutions that fit their needs best. The quality of services delivered to SMEs is assured through this credentialing process and through continuous monitoring of performance and impact to the SME.

NAFES' success rests in the supported SMEs success. NAFES objectives are to assist Jordanian SMEs to become locally and internationally more efficient and competitive and to help SMEs growing in the industry and services fields access the business advisory resources they need.

Target population

Jordan

Type of support

Consulting and Training (Specialized and public Training)

The funding support ratio ranges from 60-80% of total project costs.

Application requirements

Jordanian Enterprises which need NAFES support must meet the following Conditions:

- Jordanian Small & Medium Enterprises (SMEs) registered at the Ministry of Industry and Trade
- SMEs size (1-249 employees)
- SMEs that work in the industrial or services fields, exclusion of SMEs that operates in trading activities
- SMEs with capacity to work with consulting firms. SMEs with capacity to contribute in part of the consulting services fees

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For more information about the application process please see

www.nafes.org.jo/index.php/mechanism-proposals/mechanism-of-work/mechanism-of-work-for-consulting.

Contact

Jubayhah Next to the Department of Statistics

Behind the Ministry of Higher Education

Building of the National Center for HR

Tel: (+962) 06-53 338 95

Fax: (+962) 06-53 413 07

Email: nafes@nafes.org.jo

Contact form: www.nafes.org.jo/contact

Website: www.nafes.org.jo/

4.3 Jordan: Queen Rania Center for Entrepreneurship (QRCE)

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Short Description

The Queen Rania Center for Entrepreneurship (QRCE) is a Non-Profit organization established in 2004 to help develop Technology Entrepreneurship in Jordan. The Center is part of Princess Sumaya University for Technology, and plays the role of a national Center of Excellence for Entrepreneurship. With the expansion of the role of the center and the development in the strategic plan, QRCE to complete an ecosystem for entrepreneurship development and support in the country starting with the business plan competition involving universities, entrepreneurs and professionals from different sectors. QRCE is working closely with local and international organizations.

Target population

Jordan

Type of support

- Networking Track: To help Jordanian Entrepreneurs to network and exchange experience and knowledge
- Recognition & Awareness Track: To create more awareness on potential opportunities in technology start-ups and recognize innovative and outstanding technology business ideas and start-ups
- Capacity building & Support Track: To provide Jordanian Entrepreneurs with specialized training, mentoring & support services developed to help them establish, fund, manage and expand their technology companies
- Funding Track: To help Jordanian Entrepreneurs seeking funding for their start-ups at the seed and early growth stages

Overview of whole programs under www.qrce.org/programs.php?lang=En.

Contact



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P.O. Box 1438 Jubiha,
Amman 11941, Jordan
Tel: +962 6 5359 949 EXT 172 / 173
Email: info@qrce.org

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Or contact form: www.qrce.org/contactus.php?lang=en
Website: www.qrce.org



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5. LEBANON

5.1 Lebanon: Berytech

Short Description

Berzteh was initiated in 2002 by the Saint-Joseph University and provides a dynamic environment for the creation and development of startups fostering innovation, technology and entrepreneurship. Since Berytech's inception in 2002, they have housed a repertoire of more than 250 entities, assisted more than 3,150 entrepreneurs in the several outreach programs, created more than 1600 job opportunities, granted more than USD 600K+ to startups and have been investing more than USD 70M in Lebanese technology companies. Berytech is Member of the European Business Network and was the first in the region to receive EU accreditation as a Business Innovation Center (BIC). Berytech is also Gold member of the InBIA, the largest member-based entrepreneurial support network in the world, accessing the best industry resources for building thriving entrepreneurial ecosystems across a wide scope of industries and disciplines.

Business sectors

Technology, multimedia and health

Target population

Lebanon

Type of support

Research, Incubation, Business support, Networking, Mentoring, Funding, Access to markets, Company hosting, Acceleration

Funding options



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Berytech itself consists of 3 different focuses, being:

- Berytech Fund I (6 million US Dollar under Management)
- Berytech Fund II (a 51 million US Dollar Beirut-based Venture Capital Fund)
- IM Capital

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To access different websites: beryttech.org/get-funded/

Application process

Berytech Fund I, for investment opportunities contact sami.beydoun@beryttechfund.org

Berytech Fund II, contact form: www.beryttechfund.org/

IM Capital: info@im-capital.com

Contact

11-7503 Riad el Solh,

Beirut 1107 2240 Lebanon

Email: info@beryttech.org

Or online via beryttech.org/contact-us/

Website: beryttech.org/

5.2 Lebanon: EU – Economic and Social Fund for Development (ESFD)

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Short Description

The Economic and Social Fund for Development (ESFD) Project is part of the Euro-Med Partnership established between the European Commission (EC) and the Republic of Lebanon in November 2000.

The mission of the ESFD is to alleviate poverty and mitigate the social impact of economic transition on marginalized and disadvantaged groups in Lebanon.

The ESFD is a governmental body dedicated to alleviate poverty in Lebanon through the creation of employment opportunities and the improvement of living conditions in disadvantaged communities.

The ESFD strives to eliminate poverty, provides access to affordable and adequate social services, reduces unemployment, and advocates for a balanced pro-poor, and equitable economic growth in Lebanon. To that end, the ESFD has a leading role in social development in Lebanon, within a framework of coordinated efforts by the public sector, the business sector and civil society.

The ESFD is a project of EUR 31 million, of which EUR 25 million were granted by the European Commission and EUR 6 million by the Lebanese Government.

In 2007, an additional fund of EUR 6 Million was mobilized from the European Commission.

Business sector

Registered and non-registered small businesses in all sectors

Target population

Lebanon

Type of funding

- Loans to Small and Medium Enterprises through partner commercial banks
- Granting financial and technical support for projects providing access to basic social services

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Amount offered

Loan up to LBP 75 Million with Flexible tenure of up to 7 years and a grace period up to 1 year.

Application process

You can apply by directly contacting the ESFD or through one of the partner banks (see following link for more information: www.esfd.cdr.gov.lb/activities-financing).

Contact

ECONOMIC AND SOCIAL FUND FOR DEVELOPMENT - ESFD

Beirut Souks

Block M - 3rd Floor

Wegan Street

Beirut, Lebanon

Tel: +961-70-806179

Email: fabdallah@esfd.cdr.gov.lb

Website: www.esfd.cdr.gov.lb/

5.3 EU: Euro-Lebanese Centre for Industrial Modernisation (ELCIM)

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Short Description

ELCIM was initiated in 2001 by the Lebanese Government in order to improve the performance of Lebanese manufacturing enterprises.

Thanks to the encouraging results of the first phase (2001-2004), a second phase started in August 2005 with the main tasks of establishing ELCIM as a business support organization, which continuously advises and assists manufacturers in improving their performance on both national and international markets and in facilitating access to long-term financial resources.

ELCIM is co-funded by the European Union. It is part of the EU co-financed Integrated SME Support Programme (ISSP), which will help Small and Medium Enterprises in Lebanon by providing a combination of legislative, business development and financing support. Many institutions are cooperating in the framework of the ISSP and other EC-funded programmes.

The Euro-Lebanese Centre for Industrial Modernisation–ELCIM supports the business development and export growth of manufacturing enterprises through the provision of technical and financial assistance.

The objective is to provide manufacturing SMEs a professional partner in meeting their business growth and productivity improvement objectives, by offering a unique opportunity to access European know-how and Lebanese expertise in the fields of financial and technical management.

Business Sector

Manufacturing enterprises in any industrial sector and Lebanese companies that are registered at the commercial register.

Target population

Lebanon

Type of support

Business support

- Assessment of business strategy and potential
- Assist your business in improving: Production technology, production planning, processing of products; Packaging, storing, logistics, quality certification, environmental audits; Strategic management, marketing, cost calculation, pricing policy; International co-operation, joint ventures
- Organise joint activities, among them: International Fairs, Sales Missions, Technology, Transfer, Product Development, Joint Ventures
- Energy Saving

Financial support

- Access to KAFALAT guaranty facilities
- Improve financial reporting of enterprises: qualified financial statement, financial feasibility study targeted to facilitate access to long-term financial resources, and training for companies to improve financial reporting

Application process

You can find the guidelines for the application at

www.elcim-lb.org/pdf/ELCIM_Guidelines_for_Applicants_including_annexes.pdf

Application may be downloaded at

www.elcim-lb.org/pdf/Application_en.pdf

Contact

INDUSTRIAL RESEARCH INSTITUTE

Lebanese University Campus Hadath (Baabda)

P.O.Box 11-2806



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Beirut Lebanon

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Fax: 9615465609

Email: Info@elcim-lb.org

Website: www.elcim-lb.org/index.aspx



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5.4 Lebanon: Kafalat

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Short Description

Kafalat is a Lebanese financial company with a public concern that assists small and medium sized enterprises (SMEs) to access commercial bank funding. Kafalat helps SMEs by providing loan guarantees based on business plans / feasibility studies that show the viability of the proposed business activity.

It processes guarantee applications for loans that are to be provided by Lebanese banks to SMEs operating throughout Lebanon under the Kafalat programme.

Loans guaranteed by Kafalat benefit from interest rate subsidy. These subsidies were set up to mitigate the crowding out effect of the high interest rates in Lebanon induced by public sector borrowing. Interest rate subsidies are financed by the Lebanese treasury and administered by the Central Bank of Lebanon.

Kafalat (SAL) is owned by the National Institute for the Guarantee of Deposits (for 75%) and fifty Lebanese banks (for 25%).

Business sectors

Industry, agriculture, tourism, traditional crafts, high technology

Target population

Lebanon

Type of funding

Loan guarantees, iSME Programme (a USD 30 million initiative funded by the Government of Lebanon through a loan from the World Bank-for more information see:

www.kafalatisme.com.lb/what-is-the-isme-programme)

Application process

You can find all information about the application process at <http://kafalat.com.lb/how-apply>.

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Contact

Hamra Street, Picadilly Center, 5th Floor

Beirut – Lebanon

P.O.Box: 11-641

Tel: +961-1-341 300/1/2 or +961-1-346 255

Fax: +961-1-350 111

Email: kafalat@kafalat.com.lb or contact form : <http://kafalat.com.lb/contact-us>

Website: <http://kafalat.com.lb/>

6. MOROCCO

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6.1 Agence Nationale pour la Promotion de la PME (ANPME)

Short Description

The National Agency for SMEs (ANPME) is a state agency in charge of coordinating national tools, networks and initiatives supporting the modernisation of SMEs. It also acts as a policy advocate promoting the simplification of procedures for entrepreneurs. The Agency hosts the Project Management Unit of the Industrial Modernisation Program, which is financed by the European Union, and is the national focal point of the Medibtikar program. The Agency does not provide funding to companies, except for those companies supported by the Modernisation Program, but their website is a good portal for finding your way in Moroccan entrepreneurship.

The National Agency for the Promotion of SMEs offers a new visual identity to mark the transition to a new roadmap for 2020 dedicated to the emergence of a competitive national entrepreneurial ecosystem.

Target population

Morocco

Type of support

Business Development & Restructuring Strategy, Leadership & Governance, Operational performance, Digital development, Market development, Management of innovation, Access to capital

Contact



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Agence Nationale pour la Promotion de la PME

3 Avenue Annakhil

457 Lot 11 Parcelle N°3

Hay Riad, Rabat

Tel: 0537 57 44 00

Email: marocpme@anpme.ma

Website: <http://candidature.marocpme.ma/>



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6.2 BMCE Capital Gestion

Short Description

Since 1995, BMCE Capital Gestion has built a reputation for high-quality investment solutions and organisation that meet the highest global standards. They benefit from the solid support of BMCE Bank Of Africa Group, one of the leading financial institutions in Morocco, as well as the expertise of support functions of its investment bank, BMCE CAPITAL.

The FCP Capital Monétaire money market fund is the first Moroccan fund to be rated by Standard and Poor's. Standard & Poor's assigned the fund an 'A+' global rating, which acknowledges the credit quality of the assets held in the portfolio.

Target population

Morocco

Type of funding

- Money market funds
- Short-term fixed income funds
- Medium-to-long-term fixed income funds
- Balanced funds
- Equity funds

Fund size

You can see all the funds which BMCE Capital Gestion manage at
www.bmcecapitalgestion.com/en/fonds

Contact



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63, Bd Moulay Youssef
Casablanca - Maroc
Tel: +212 5 20 36 43 00 / 01
Fax: +212 5 22 47 10 97
Email: contactbkg@bmcek.co.ma

Website: www.bmcecapitalgestion.com/



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6.3 Caisse Central de Garantie (CCG)

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Short Description

Created in 1949, CCG is a public financial institution assimilated to a loan institution. CCG contributes to boost the private initiative by encouraging the creation, development and modernization of enterprises.

It is a public financial institution, considered a credit institution under the Banking Act.

The CGC is charged with a mission of general interest, which includes sharing risks with financial sector players to facilitate access to financing.

As a single player since 2009 in the national system of institutional guarantee in which the Moroccan State plays a central role, the CGC provides the financial sector with a rich and diversified product offering that meets the needs expressed by the TPMEs throughout of their life cycle.

The CGC is committed to funding seed and innovation to ensure a continuum in the start-up finance chain, especially in the early stages of development.

Target population

Morocco

Type of funding

- Guarantee
- Co-financing
- Top-end financing

For more detailed information about the activity that is dedicated to companies please see www.ccg.ma/fr/la-ccg/chiffres-cles.

Contact



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PO. BOX: 2031. Rabat

Morocco

Tel: +212 (0) 537 71 68 68

Or via the online contact form at www.ccg.ma/en/contactez-nous

Website: www.ccg.ma/en



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6.4 CDG Capital - Private Equity (Groupe CDG)

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Short Description

CDG Capital Private Equity invests in the capital of SMEs in Morocco and Africa. With its expertise and experience, it helps companies across sectors accelerate their growth and become leaders in their field.

CDG Capital Private Equity is a private investment fund based in Morocco. They manage a family of funds focused on private equity investing in Moroccan and African SMEs.

They commit capital to various types of investments, namely growth capital, transmission capital, leveraged buyouts and management buyouts, restructurings as well as growth equity and business formation investments.

Target population

Morocco and Africa

Type of funding

Private Equity

Offered transactions

Capital increase, growth equity, Leveraged buyout or management buy-out or management buy-in, Cash-out, capital transmission, JVs, Build Ups

Contact

101, Bd al Massira 1er étage
20100 Casablanca, Morocco

Tel: +212 (0)5 22 98 13 91



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Fax: +212 (0)5 22 98 95 66

Email: cdgcapital-pe@cdgcapital-pe.ma

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Website: www.cdgcapital-pe.ma/



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EUROCHAMBRES



اتحادية غرف التجارة والصناعة لغرف الاتحاد الأوروبي المتوسطية



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6.5 Maroc Numeric Fund

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Short Description

Maroc Numeric Fund was created in 2010 as part of the Maroc Numeric 2013 national plan, a strategy developed by the Ministry of Industry, Trade and New Technologies. It was the first Venture Capital fund dedicated to Moroccan technology startups with a total size of 100 million Dirhams. The fund was equally held by the Moroccan state (through MITC, the managing company of Technoparks), BMCE Bank, Attijariwafa Bank, CDG and BCP. In 2018, a second fund “Maroc Numeric Fund II” was created as part of “Innov Invest” program. It’s shareholders are Caisse Centrale de Garantie (on behalf of the Moroccan Government), Attijariwafa Bank, BMCE Bank, Banque Centrale Populaire and MITC, the management company of Technoparks. Maroc Numeric Fund is looking to invest in talented entrepreneurs with a national and international vision and ambition, able to transform their ambitious ideas into profitable startups, leaders in their field and job creators. MNF is the only fund dedicated to technology startups in Morocco. As a specialized fund, it has been able to develop a fine expertise in the field, and has been able to work with a number of successful startups in Morocco.

Business sector

MNF invests in innovative startups operating in the information and communication technology sector with high growth potential.

Target population

Morocco

Type of funding

Investment fund

Amount offered

1 MDH to 4 MDH as Start capital

4 MDH to 8 MDH in Venture Capital

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Application process

You can find the application instruction and an online application form at
<http://mnf.ma/project.php>.

Contact

Maroc Numeric Fund S.A.S, Technopark

Casablanca 20153, Morocco

Tel: +212 5 22 50 30 33

Fax: +212 5 22 50 30 34

Email: contact@mitccapital.ma

Website: <http://mnf.ma/index.php>

6.6 Spain: Cofides - Morocco Facility

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Short Description

The Compañía Española de Financiación del Desarrollo, COFIDES, S.A., S.M.E. (Spanish Development Finance Institution) is a state-owned trading company founded in 1988. It provides medium and long-term financing for viable private investment projects that, based on profitability criteria, contribute both to the development of the host countries and the internationalization of the economy and of Spanish companies.

Business sector

Automotive and aeronautic sector, textile industry, renewable energies, transportation and logistics, water treatment, infrastructures: transportation and energy

Target population

Morocco

Type of funding

Capital holdings, subordinated loans, subordinated joint venture loans, joint venture loans

Amount offered

Minimum = EUR 75.000

Maximum = EUR 30 million with a maximum of up to 70% (FIEX) and 80% (FONPYME) of the total project investment and capital holdings are limited to 49% of the project company's share capital.

Application process

Applications must be submitted to COFIDES.



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Contact

HEADQUARTER

Paseo de la Castellana, 278

28046 Madrid, Spain

Tel: (+34) 91 562 60 08

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: www.cofides.es/en/financing/financial-instruments/morocco-facility



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7. TUNISIA

7.1 AMEN BANK

Short Description

AMEN BANK is the first fully private Tunisian bank and operates throughout the Tunisian territory thanks to its rich network of 162 agencies (spread over 14 directorates), equipped with high-performance and dynamic human resources and state-of-the-art computer tools.

AMEN BANK appears to be quite dynamic and more risk-compatible than the traditional banks of the country. Besides its investments in several investment funds, it offers a wide range of credit solutions for Tunisian SMEs, both in Tunisian Dinars and in foreign currencies.

Target population

Tunisia

Type of funding

Short-term credits, such as overdraft, commercial discount, trade receivables credit, export and procurement pre-financing, receivables mobilization credit, seasonal crop credit, stock financing, advances on goods and administrative claims and custom duties financing credit, agricultural loans and business currency loans, such as import and export financing, and foreign currency credit management.

Total capital

132.405.000 DT

Contact



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Avenue Mohamed V

1002 Tunis, Tunisia

Tel: +71 148 051

Email: amenbank@amenbank.com.tn

Website: www.amenbank.com.tn/accueil.html



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7.2 Banque de Financement des Petites et Moyennes Entreprises (BFPME)

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Short Description

BFPME was created on the 1st March 2005. As part of a government decision taken at the end of 2008, BFPME's share capital was doubled from 50 to 100 million Dinars. The initial share capital of 50 million dinars was fully paid in 2007 and an extraordinary general meeting of the bank was held on February 24, 2009 in order to implement this capital increase.

This measure has given a new impetus to the bank's activities by strengthening financing activities, improving the quality of services, consolidating the skills in identifying, supporting and mentoring young promoters including higher education graduates and holders of ideas in high value-added sectors. 48% of approved projects are located in the interior of the country and 53% of the projects in the regional development zones, with an approval volume of 149 MD (60% of the total).

Target population

Tunisia

Type of support

Assistance to developers throughout the life cycle of the project and facilitating access to finance for the creation and expansion of SMEs (SMEs in activity whose cost of additional investment plus fixed net assets is between 100 thousand and 15 million dinars).

Amount offered

Possibility of reaching 60% of the capital of the SME with a ceiling of:

-300.000 DT for projects located in the Regional Development Zone

-200.000 DT for projects located outside Regional Development Zone

Application process

First the file at the BFPME should be filled and afterwards dropped at the headquarters of the BFPME (34, Hedi Karray Street North Urban Center - El Menzah IV - 1004 – Tunis) or in one of the regional offices (overview of regional offices under: <https://bfpme2012.wixsite.com/bfpme/reseau-1>). One week after the submission of your application, you will receive a letter, an E-mail or an SMS indicating the name of your file manager. To this end, do not forget to mention your contact details: Complete address, active GSM number, and especially your e-mail address. For more information about the following process please visit the website of BFPME.

Contact

34, Rue Hédi Karray Centre Urbain Nord
El Menzah IV, 34 Avenue Hedi Karray
Tunis, Tunisia
Tel: +216 70 102 200
Email: bfpme@bfpme.com.tn

Website: www.bfpme.com.tn

7.3 Capsa Capital Partners

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Short Description

Capsa Capital Partners is an Asset Management firm that manages private equity funds on behalf of a selected group of institutional investors approved by the Conseil des Marchés Financiers dedicated to a clientele of institutional investors. Since its inception by a team of investment bankers, Capsa Capital Partners is dedicated to investing in private companies and asset management on behalf of third parties.

Their mission is to provide funding and the necessary strategic resources to business managers in order to assist them in the implementation of their development projects, without interfering in the daily management.

Business sectors

Clean technologies, tic, agribusiness, green technologies, renewable energy, offshoring and infrastructure

Target population

Tunisia

Type of funding

Investing in private SMEs in Tunisia

Amount offered

2 million TND Investment minimum

Maximum investment per project: 20 % of the fund

Maximum investment per sector: 40 % of the fund

Target size: 50 million TND



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Contact

10 bis, Rue Mahmoud El Matri

1002 Mutuelleville, Tunis

Tel: +(216) 71 14 38 00

Fax: + (216) 71 89 16 78

Email: info@capsa-capital.com

Website: www.capsa-capital.com/



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7.4 Société Tunisienne de Garantie (SOTUGAR)

Short Description

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The Tunisian Guarantee Company (SOTUGAR) is a public interest company meant to reinforce the mechanisms set up for the development and promotion of the SMEs during the most decisive phases of their life (Creation, Development, Innovation and Restructuring).

Created in June 2003, the SOTUGAR is placed under the supervision of the Ministry of Finance; it is a neutral and open institution and having its financial autonomous. It has large shareholding financial partners. Its authorized capital is held to a total value of 37% by the State and 63% by the banks and is managed by a board of directors.

Target population

Tunisia

Type of funding

Guarantees, Loans, and Shareholdings

Amount offered

SOTUGAR shares the risk related to the financing of the investments with its financial partners by taking in charge a proportion from 50% to 75% of the amounts of the accepted financing to the guarantee (in accordance with the methods of intervention of the different Credit Guarantee System that it manages).

See pdf for details: www.sotugar.com.tn/en/repartition_par_type_financement.pdf

Application process

The borrower shall first make contact with the financial partner of SOTUGAR (Bank, Leasing company, Investor in capital) to present the project and the type of financing (loans or

shareholdings) requested. When the financial partner approves the application, he submits it to SOTUGAR. For detailed information about the partners see contact of SOTUGAR.

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The admission of financing (loans or shareholdings) eligible to the intervention of the different Credit Guarantee System managed by SOTUGAR is carried out on the basis of an application for guarantee duly filled, signed and presented by the financial institution intervening with SOTUGAR.

Contact

124 Avenue de la Liberté

1002 Tunis, Tunisie

Tel: +216 71 282 460

Fax: +216 71 280 955

Email: sotugar@sotugar.com.tn

Website: www.sotugar.com.tn/en/